



JANUARY 2025

CHAMBER TRACKS

Official Newsletter of O'Fallon-Shiloh Chamber of Commerce

A NOTE FROM THE PRESIDENT

DEBBIE ARELL-MARTINEZ

Start Your Chamber Membership Year Off Right!

As we welcome a new year, it's the perfect time to maximize your Chamber membership benefits. Here are a few tips to make 2025 your best year yet:

- **Engage:** Kickstart your year by attending our upcoming *"Building Bridges: The Power of Networking for Personal and Professional Growth."* Attend other upcoming events and connect with fellow members.
- **Promote:** Take advantage of advertising opportunities in our newsletters, website, and podcast to spotlight your business.
- **Simplify:** Become a premium member and enjoy the convenience of a single annual invoice, with your sponsorships and marketing opportunities secured in one easy step.
- **Leverage Resources:** Explore tools like our job board, member-to-member discounts, and more.
- **Get Involved:** Join a committee or volunteer at an event to build relationships and make an impact.

Stay connected and let the Chamber be your partner in success this year!

-Debbie



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Last Call! Lead IN 2025
Applications Close 1/9

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WELCOME NEW MEMBERS!

DECEMBER NEW MEMBERS

Keller Williams Pinnacle

Jane Stone
1003 E. Wesley Dr. Ste C.
O'Fallon, IL 62269
618-226-6447
janestone@kw.com
<https://kwpinnacle.yourkwoffice.com/>
(Real Estate)

Tiffany Ink, LLC

Tiffany Harvey-Horton
4610A N. Illinois St. Unit #80
Fairview Heights, IL 62208
(618) 530-5529
Info@tiffanyink.com
<http://www.tiffanyink.com>
(Business Services)

Mercy Cleaning Company

Joshua Yurcisin
Swansea, IL 62226
618-560-2395
Mercycleaning77@gmail.com
(Home Services)

The Ultimate Runner Studio

Bethany Bouquet
O'Fallon, IL 62269
314-254-3473
Bethany@theultimaterunnerstudio.com
<https://www.theultimaterunnerstudio.com/>
(Personal Services and Care)

Tailer-Made Physical Therapy

Matthew Helfrich
729 Insight Ave, Suite 200
O'Fallon, IL 62269
618-607-6133
matt@tailormadept.com
[Http://tailormadept.com](http://tailormadept.com)
(Physical Therapy)



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MEMBER RENEWALS

GENERAL MEMBERSHIP

- Bel-O Cooling & Heating
- Byrd Consultants, LLC
- Fairfield Inn & Suites
- Four Paws Animal Hospital
- GreenMount Lakes Apartments
- Hello Garage
- JGP Financial Group
- Judy Dempcy Homes
- Local Noon Enterprises, LLC
- Metal Supermarkets, O'Fallon
- Mueller Schneidewind Koeneman Agency, Inc
- O'Fallon Area Habitat for Humanity
- Office Centers, Inc
- Osborne Family Chiropractic
- Rotary Club of O'Fallon
- Sam Schaal
- Spring Valley Dental Associates, LLC
- St. Paul United Church of Christ
- The Caring Group
- Winds of Change



FOR ALL THAT YOU DO TO
SUPPORT THE CHAMBER AND OUR COMMUNITY!

MEET YOUR CHAMBER STAFF



Debbie Arnall-Martinez
President/CEO



Doris Obernuefemann
Operations Manager



Jonathan Simmons
Marketing &
Communications Manager



Jessica Lotz
Leadership &
Development Coordinator



Johnnie Hodges
Membership Coordinator

EVENT TAKEWAYS

Highlights from Our 2024 Holiday Party

Our annual member holiday party was another unforgettable evening of camaraderie, fun, and celebration! This cherished event is a wonderful chance to reconnect with familiar faces and meet new ones. In fact, a couple of past Chamber presidents marveled at the number of new members in attendance, saying, "That's how it should be!" It's a true testament to our Chamber's growth and evolution.

Of course, none of this would be possible without the incredible support of our sponsors—thank you for making this magical evening happen! Chef Art and his talented crew at The Regency Conference Center wowed us again with a feast to remember.

Adding to the festive fun, Santa delighted over 200 guests, the Grinch made a surprise visit, and our Merry & Bright display stole the show! Thanks to our roaming photographer, we have memories of this special night captured forever.

Steven Mueller Florist brought the holiday magic to life with stunning centerpieces that set the perfect festive tone.

Our members' generosity shone through in another way: before and after the party, we collected over \$1,000 worth of school supplies, which were delivered to our O'Fallon-Shiloh public schools. Mid-year supplies were running low, and your donations made a real difference.

This party is always a highlight of the year and a beautiful way to close out one chapter while gearing up for the next. Thank you for making this celebration truly special—here's to an exciting New Year ahead!





[VIEW ALL PHOTOS HERE!](#)



ANNUAL TRIVIA NIGHT + SILENT AUCTION

The Scott Spouses' Club invites you to their biggest event of the year! Join us for an entertaining night of trivia, food, games and more. Featuring a silent auction sourced from local businesses, all proceeds benefit scholarships for military dependents.

02.08.25

6-9PM | TRIVIA START 7PM

Collinsville VFW Post 5691
1234 Vandalia St | Collinsville, IL

EARLY BIRD SPECIAL!

\$160/8-PERSON TABLE | \$20 INDIVIDUAL

Purchase by 12/31/24. Price increases to \$180/table or \$25/person on 1/1/25.



REGISTER NOW

www.scottspouseclub.com/trivia-night

Scott Spouses' Club is a private organization. It is not part of the Department of Defense or any of its components, and it has no governmental status.

BE A SPONSOR!



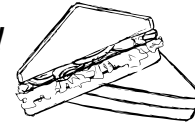
BUY A TABLE!



JUNE'S

Bring June's to the office or your next event - box lunches now available!

New year, new ways to enjoy June's!



New offerings include:

- Full sandwich or salad PLUS chips + a homemade cookie (\$15)
(vegetarian options available!)
- Bulk beverages including Blueprint Coffee carafes, Big Heart Teas
+ housemade lemonade (prices vary)

[Full menu here →](#)

.....

\$125 minimum. 48 hour notice required. Delivery available. Convenient online ordering.

BOOK NOW



THREE SPRINGS BULLETIN

The Village of Shiloh is now offering newsletters published quarterly (March, June, September, & December) to inform residents about everything happening in Shiloh.

[VIEW WINTER NEWSLETTER](#)

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You're out.
You're
better!



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Convenient
Care



HSHS
St. Elizabeth's
Hospital

1512 N. Green Mount Road | O'Fallon, IL

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Memorial Hospital

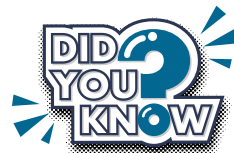
We are BJC HealthCare.




SALUTE TO
Business
AWARDS
O'FALLON-SHILOH
CHAMBER OF COMMERCE

Nominations Now Open for 2025!

SUBMIT



The O'Fallon Police Department puts out a monthly newsletter with great community information.

Click below to view the [December](#) and [January](#) newsletters:



COMMITTEE SPOTLIGHT OF THE MONTH

The Chamber of Commerce has eight impactful committees that serve to make our community a better place to live. Each month we will highlight a committee and the work they are doing in our area.

EDUCATION COMMITTEE

Our **Education Committee**, chaired by Kurt Schroeder, UB Greensfelder, keeps busy throughout the school year (and even in the summer!) with programs designed to support students, schools, and the community. Here's a look at some of the impactful initiatives this committee leads:

8TH GRADE CAREER FAIR

Each spring, we host an 8th Grade Career Fair, a cornerstone event of our committee's work. You might wonder, why target 8th graders? It's because this is the pivotal time when students choose their high school classes, setting the foundation for their future careers. After attending the career fair and engaging with professionals in diverse fields—some of which they may not have previously considered—many students adjust their schedules to include essential courses like science and math.

This year's career fair, our 14th annual event, will be held on *April 10th* and will bring together around 600 students from O'Fallon and Shiloh's public and private schools. They'll have the opportunity to meet with approximately 70 role models from various professions. This event is made possible with the generous support of our sponsors and the incredible partnership with Junior Achievement.

We're always looking for sponsors and role models to make this event even more impactful. If you'd like to get involved, please reach out!



HIGH SCHOOL JOB OPPORTUNITIES

In 2024, we expanded our efforts to help local high school students connect with job opportunities:

- **Job Board:** We collaborated with OTHS to establish a physical job board outside the counselors' offices. This board features information on available local positions specifically suited for high school students. If you have open roles for teens, consider posting on this board when it's active again in the spring.
- **High School Job Fair:** Together with OTHS, in August, we also hosted a job fair tailored to high schoolers. This event is exclusive to chamber members who have positions available for students. In 2024, the job fair attracted 16 employers and about 200 students, providing valuable connections for both parties.

COMMITTEE SPOTLIGHT OF THE MONTH

EDUCATION COMMITTEE

SPEED NETWORKING AT MCKENDREE UNIVERSITY

Again this year, our Chamber members participated in a dynamic speed networking event at McKendree University with the school's business students. The event brought together **29 Chamber members and 97 eager business students** for a morning of quick connections and meaningful exchanges. The energy was fantastic, and we're thrilled to share that many students have since followed up with our members to build on the connections they made. It's inspiring to see these young professionals take such proactive steps toward their futures!



NATIONAL CIVICS BEE

New this year is our chamber's participation in the **U.S. Chamber's**



National Civics Bee! This is open to 6th, 7th, and 8th graders. The goal is to encourage young Americans to engage in civics and contribute to their communities. It starts with an essay competition and culminates with an actual civics bee (local, state, and national levels). **Save the date for our local National Civics Bee on March 13th at The Hett at McKendree University.**

These programs highlight how our Education Committee actively works to bridge the gap between students and the professional world, helping them envision and prepare for their futures. Stay tuned for updates on upcoming events, and let us know if you'd like to get involved in shaping the next generation of talent! See pages [12](#) and [13](#) of this newsletter for more information.

This committee is comprised of educators from our membership:

Kurt Schroeder, UBGreensfelder, Committee Chair
Amy Deschene, Discovery School
Dr. Gabrielle Rodriguez, District 104
Dale Sauer, District 85
Dr. Carrie Hruba, District 90
Dr. Joi Wills, District 90
Jackye Biehl, First Baptist Academy
Carol Bouche, Junior Achievement
Elizabeth Ketchum, McKendree University
Angela Nuxoll, McKendree University
Debbie Arell-Martinez, O'Fallon-Shiloh Chamber of Commerce
Dr. Beth Shackelford, District 203
Tracey Ritzel, District 203
Dr. Cindy Doil, Scott AFB Liaison Officer
Monica Ybarra, St. Clare School
Elizabeth Barnes, SIU

Additional Resources and Information

[8th Grade Career Fair Photos + Video](#)

[OTHS Job Fair Photos](#)

About the 2025 National Civics Bee®



Background for Educators & Parents

The National Civics Bee® is a national nonpartisan competition that encourages young Americans to engage in civics and contribute to their communities. Participating 6th, 7th, and 8th grade students flex their civics knowledge for a chance to win recognition and cash prizes, and there is no cost to participate.

The U.S. Chamber of Commerce Foundation created the National Civics Bee® because we believe informed and active citizens make for a strong country, a strong economy, and a strong workforce, and that our continued prosperity depends on the strength of all three.

For the 2025 National Civics Bee®, middle school students will submit answers in response to the following prompts:

- Identify a specific problem, challenge, or opportunity in your community. What can you do to contribute to its improvement? (200 words minimum - 250 words maximum)
- What individuals or organizations would you work with to accomplish your solution? Examples include elected officials, business leaders, and nonprofits. (200 words minimum - 250 words maximum)
- How does your solution include [Founding Principles and Civic Virtues](#)? (200 words minimum - 250 words maximum)

Visit our website at www.nationalcivicsbee.org to learn more! Email us at civictrust@uschamber.com to get involved.





6TH, 7TH, AND 8TH GRADERS:

How can you make a difference in your community?

Start with an essay to the 2025 National Civics Bee® nationalcivicsbee.org

Students who participate in the National Civics Bee® strengthen their civics, writing, and public speaking skills, and form friendships with other young leaders along the way. Finalists who advance from local and state rounds to the National Championship compete for cash prizes, trophies, recognition, and a \$100,000 529 plan.

How it Works



Write an essay proposing your ideas for improving your community.

- Use the [2025 Essay Guide](#) to find the prompt, judging rubric, and tips on how to prepare your 750-word (max) essay.
- Read the Contest Rules.** Public, private, charter, and homeschool students in grades 6–8 who are residents of participating states are eligible.
- You'll need consent from your parent or guardian to apply.



Submit your essay by February 4, 2025.

- The application opens in Fall 2024. Check nationalcivicsbee.org for the announcement.



Top-scoring essay finalists are invited to compete at local and state bees happening in Spring-Summer 2025. The top winner from each state receives a trip to Washington, D.C., to compete in the National Championship in Fall 2025.



To prep for local and state rounds, finalists receive a special study guide and complimentary access to Khanmigo, Khan Academy's AI-powered online tutor.

PRIZES

NATIONAL CHAMPIONSHIP

1st Place	\$100,000* 529 plan
2nd Place	\$25,000*
3rd Place	\$15,000*

STATE FINALS

1st Place	\$1,000*
2nd Place	\$500*
3rd Place	\$250*

LOCAL BEES

1st Place	\$500*
2nd Place	\$250*
3rd Place	\$125*

*Amounts shown are the minimum to be awarded. Finalists should reference the Contest Rules for full prize information.

**Full details on the entry procedure are described in the Contest Rules, which will be available on October 15, 2024 upon contest opening.

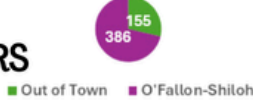


CHAMBER 2024 BY THE NUMBERS

62

Membership
Breakout
541

**NEW
MEMBERS**



MEMBERSHIP TOTAL



9,800

**PODCAST
DOWNLOADS**

**204
GOLFERS**
IN OUR ANNUAL
GOLF TOURNAMENT



23 ATTENDED
MAX
MAXIMIZE
YOUR
BENEFITS

EVENT ATTENDANCE

190 Joined us at our
Annual Salute to
Business Luncheon

118 ATTENDED
OUR MEET THE
MUNICIPALITIES LUNCHEON



203 Attended Holiday
Party

28 RIBBON
CUTTING
CEREMONIES



BUSINESS
OVER
BREAKFAST **4**

221 ANNUAL
TOTAL
MONTHLY
AVERAGE **55**

22 LEAD IN GRADS

Speed Networking

97 McKendree
Business
Students

HOSTED **6**
BUSINESS
AFTER HOURS

440 ANNUAL
TOTAL
MONTHLY
AVERAGE **73**

5 HOSTED
RESTAURANT
ROULETTE
LUNCHEONS
ANNUAL
TOTAL **133**
27 MONTHLY
AVERAGE

Last year, our events brought together an incredible number of participants from across the chamber! Though varied in format, every event strengthened connections and fostered growth for our members.

Thank you for being part of these moments—we can't wait to see what we achieve together in 2025!

MEMBER NEWS

SCOTT CREDIT UNION COMMUNITY FOUNDATION AWARDS \$150,000 TO LOCAL SCHOOLS



The Scott Credit Union Community Foundation is proud to announce the awarding of \$150,000 in With You education grants to support 40 educational initiatives across local schools. Since its inception in 2020, the Foundation has allocated over \$355,000 to various school projects, making the With You Grant Program a cornerstone of its commitment to fostering innovation and growth in local education.

The With You Grant Program raises funds through the Foundation's annual golf scramble and a percentage of annual purchases made by members using their SCU debit cards. These funds are reinvested directly into the schools to support projects that enrich the learning experience for students.

"We believe in the power of education to transform lives," said Frank Padak, President and CEO of Scott Credit Union. "The With You Grant Program reflects our commitment to supporting schools and nurturing the potential of students. We are proud to invest in these innovative educational projects that will have a lasting impact on the young people in the communities where we live and work."

In 2024, 127 With You grant applications were submitted, and the 40 winners were chosen by a volunteer committee based on factors such as project need, the percentage of student enrollment impacted, and the direct benefits the projects will provide. All submissions were kept anonymous until after the winners were selected.

Learn more about the schools and projects supported [here](#).

STORY OF COURAGE & CONNECTIONS: MY JOURNEY AT THE METRO EAST STARTUP GRANT COMPETITION



I recently embarked on an incredible journey at the **Metro East startup grant competition** organized by the Small Business Development Center at Southern Illinois University. My goal in 2024 was to secure a grant, and applying felt like the perfect opportunity!

The process was challenging, yet rewarding. Despite a few bumps along the way—like a last-minute LLC reinstatement that cost more than expected and a hiccup with my application—I persevered. With the support of my amazing network and the encouragement from my SBDC advisor, I managed to resubmit my application just hours before the deadline.

I had the chance to connect with over 20 fellow entrepreneurs, many of whom were inspiring women. We tackled business plans, financial projections, and the ultimate pitch, all under pressure that felt like a scene from "Shark Tank." While I didn't take home the top prize, I walked away with invaluable connections and a \$1,500 grant as a proud woman-owned business.

This journey has taught me the importance of community, resilience, and embracing fear. I'm excited to share my passion for balloon décor and continue growing my business.

- **Leatha Dilworth, Extraordinary Balloons**



READERS CORNER

FEATURED MEMBER ARTICLES



Start Strong, Stay Strong: Business Leader's Secret Weapon for 2025



Running your own business means wearing all the hats - from CEO to coffee runner. By the end of most days, you're running on fumes and triple-shot lattes. Sound familiar? While you're busy growing your business, there's one investment most entrepreneurs overlook: their own strength.

In this guide, discover why local business owners are making personal strength their edge for 2025:

- **Energy that outlasts** your project deadlines
- **Mental clarity sharper** than your business strategy
- **Stress relief better than** expense report therapy
- **Confidence that radiates** in every client meeting
- **Stamina to actually** use that standing desk you bought

Don't let another year of hustle drain your body battery. Learn how smart entrepreneurs are building sustainable success without burning out.

Think of it as your business's best investment for 2025 - except this one pays dividends in energy, strength, and success.

Ready to level up? Read our article full of tips and tricks → [studiostrong.fit/ChamberStrong](#)

P.S. Your accountant will love this investment (wink, wink 😊)

Do you have member news you'd like to share? Send it our way!

[SUBMIT PRESS RELEASE](#)

[VIEW ALL NEWS](#)

BUSINESS TRACK INSIGHTS

Signs It's Time to Hire Your First Employee

by Belle Wong | *The Hartford*

Have you reached a crossroads with your small business where one set of hands simply isn't enough? Maybe you're turning down work, feeling burnt out or watching customer satisfaction go down the drain. It might have you contemplating hiring your first employee.

But how do you know when it's the right time to make that first hire? The key is to recognize the signs you're struggling without extra help—then make sure you're ready to step confidently into the role of employer.

Too much work, not enough you?

As a one-person business, it can be tough to step back and see the full picture of where you're at. Here are some clear signals that it's time to expand on your one-person team.

You're consistently working too many hours a day.

We all know that clocking in those extra hours every now and then is an inevitable hazard of running your own business. But if late nights have become your norm, it's a red flag. An exhaustive work ethic is too often seen as the entrepreneur's badge of honor, but the reality is, consistent overwork results in lower productivity—and can become a gateway to serious stress-induced health concerns.

You're too busy for new opportunities.

Turning away opportunities because you're maxed out is a tough spot to be in. If you're too busy for new clients or projects, this can hold your business back. It's also a sign you need to consider expanding your team. Your first hire could be the key to letting you say "yes" more often and with confidence.

You're providing lower quality customer service.

High quality customer service turns first-time buyers into repeat customers—and, potentially, lifelong fans. If your response times are taking longer or you're providing less personalized service, it's a heads-up that your service levels are slipping. Adding to your team could help you get back to providing the stellar service that makes your customers feel heard and valued.

Your skill set isn't covering every need.

As an entrepreneur, you're used to being a jack-of-all-trades. But as your business grows, so does its need for specialized skills. If you're finding it hard to keep up with the latest marketing trends, or you're struggling to manage your books, it may be time to think about your first hire. A lack of expertise in key areas like marketing or accounting can slow your progress and might even lead to costly mistakes. Bringing in someone with the right skills could provide a boost to your operational efficiency.

You're dealing with delays in your everyday operations.

Is it taking you longer to get things done? Operational bottlenecks such as slow order processing or a lag in project completion can jam up your daily workflow, leading to delayed services and unhappy customers. The solution is to streamline your processes. This could mean bringing another pair of hands on deck. Taking action to remove bottlenecks smooths out your operations and sets the stage for growth.



Your energy tank is running low.

If you're feeling constantly exhausted no matter how much coffee you drink, you might be experiencing burnout. It can sneak up on you, and burnout can have a major impact on your decision-making, creativity and your enthusiasm for your work. Symptoms of burnout include feeling overwhelmed by daily to-dos, persistent fatigue and dreading the start of each workday. Think of it as a wake-up call to reassess your workload. Hiring help isn't just good for you physically and mentally—it can be essential for keeping your business healthy, too.

You're drowning in paperwork.

Can't see your desk beneath the ever-growing stacks of paperwork? We're speaking metaphorically, of course, in this digital age. But no matter where the admin tasks are piling up, they can become a major drag on your efficiency. The good news: These necessary but time-consuming jobs are ideal for delegation. By hiring someone to take over these responsibilities, you can free up your time to focus on strategic planning to drive growth.

Is your business ready to take the hiring leap?

You know you have too much work and not enough hours in the day. But how do you know if you're truly ready to take the leap and make your first hire?

Before you post a job listing, ask yourself the following questions to determine if your business is prepared for this next step in.

Are you revenue-ready to be an employer?

Sustained revenue growth often means your business model is working—and that you have the financial buffer necessary to support hiring an additional team member.

| **Analyze your profit trends:** Take a deep dive into your financial statements. Are there peaks and troughs, or is income steady? Use these insights to forecast future earnings with and without a new hire. Chart out your month-to-month revenue against your fixed and variable costs. This analysis will help reveal your business's ability to handle the financial commitment of paying an additional salary.

Do you need to fill skill gaps?

If you find yourself regularly outsourcing tasks because they require a specific skill set, or if projects are being delayed while you scramble for the necessary technical know-how, it might be time to bring specialized skills in-house.

| **Identify skill gaps:** Review your current projects and identify which challenges have been coming up frequently. Are there tasks that you're consistently struggling to manage effectively? Make a list and match them with skills that could address the issues directly. For example, if keeping your books has become overly complex, an employee skilled in accounting or bookkeeping could take that burden off your shoulders.

How does hiring fit into your growth plan?

What's your vision for your business? A strategic growth plan is more than a list of goals: It's a blueprint for how you'll expand and evolve. When this blueprint includes a plan for hiring, it means you're not just dreaming big—you're preparing your business to act on those dreams.

| **Map out your needs:** Sit down and outline the areas you envision your business growing. What specific tasks will need a hand? Write down the roles that could fill these gaps, including the skills and experience each role should bring. Go beyond the basics to include what their day-to-day will look like, your expected outcomes, and how each role contributes to specific business objectives.



Next steps: [Sign up](#) for the *Small Biz Ahead* newsletter for more tips on starting your business.

- 8 [Downtown District Committee Meeting](#)
8:45 a.m. | City Hall Council Chambers
- 9 [Building Bridges: The Power of Networking for Personal and Professional Growth](#)
11:00 a.m. | Public Safety Building
- 16 [Restaurant Roulette](#)
11:30 a.m. | Various locations
- 21 [Education Committee Meeting](#)
11:00 a.m. | O'Fallon District 90 Offices
- 27 [Executive Board Meeting](#)
1:15 p.m. | Chamber Depot, O'Fallon
- 27 [Member Engagement Committee \(MEC\)](#)
2:30 p.m. | Chamber Depot, O'Fallon
- 28 [Business After Hours \(BAH\) - Powered by Lebanon Electric](#)
5:00 p.m. | The Hut
- 30 [Coffee Connect](#)
8:00 a.m. | Various locations
- 30 [Board of Directors Meeting](#)
8:15 a.m. | City Hall Council Chambers



Coming January 30, 2025

[REGISTER NOW](#)

Coffee Connect is a networking event similar to our popular Restaurant Roulette but tailored for coffee lovers! Here's how it works:

- **SIGN UP:** Register to join us for coffee on the appointed date and time.
- **RANDOM ASSIGNMENTS:** Using our virtual roulette wheel, you'll be randomly assigned a local coffee shop (we'll notify you the day before).
- **NETWORKING PARTNERS:** When you arrive, you'll meet 3-5 fellow Chamber members who were also assigned to your location.

This event is a fun way to support local coffee shops while connecting with other professionals in a relaxed, casual setting.



upcoming
events

JANUARY

01.09 | Building Bridges: The Power of Networking for Personal and Professional Growth

Start your year off strong with our inaugural event of the season, Building Bridges: *The Power of Networking for Personal and Professional Growth!*

Join us as Lisa Phillipson, Hospice of Southern Illinois, leads us through an interactive session designed to equip you with the skills and strategies to maximize your networking potential. Whether you're a seasoned professional or new to the art of making connections, you'll walk away with practical tips for building meaningful relationships that drive personal and professional success.

[REGISTER NOW](#)

01.16 | Restaurant Roulette

Sign up to join us for lunch on the appointed date/time. We'll use our virtual roulette wheel to determine where you eat and who you eat with!

You'll find out who your lunch partners are (3-5 other chamber members) when you show up to eat.

This is a way to support local restaurants and get a chance to network!

[REGISTER NOW](#)

01.28 | Business After Hours (BAH)

Business After Hours (BAH) is a social time from 5-6:30 p.m. held six times each year. It is hosted by various Chamber members. There are no speakers or programs and food and beverages are offered. Come for 15 minutes or come for the full 1.5 hours.

January's event will be **powered by Lebanon Electric and hosted at The Hut.**

It's a great way to meet new business contacts – we average 75+ in attendance each BAH. Bring plenty of business cards! chance to network!

[REGISTER NOW](#)

01.30 | Coffee Connect

NEW! Similar to Restaurant Roulette, sign up to join in for coffee at a local coffee shop. Using our virtual roulette wheel, we will determine where you'll be and who with.

This will be a great way to support local, try amazing coffee in the area and network in a relaxing setting!

[REGISTER NOW](#)

FEBRUARY

02.25 | MAXimize Your Benefits

Are you a new Chamber member? A longtime member looking for a refresher on your benefits? Or perhaps you're considering joining the O'Fallon-Shiloh Chamber of Commerce?

We invite you to join us for a MAXimize Your Benefits session!

[REGISTER NOW](#)

02.28 | Business Over Breakfast

Enjoy a free continental breakfast while networking with 55+ potential contacts. Bring business cards and a short introduction about your business. Chamber members can also place fliers on our Information Buffet.

Interested in being a featured speaker? Contact us at director@ofallonchamber.com or see Chamber staff at the event.

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STAY CONNECTED WITH US THROUGH OUR WEBSITE AND ON SOCIAL MEDIA FOR MORE DETAILS ON ALL EVENTS!
BE SURE TO CHECK THE EVENTS CALENDAR OFTEN AND REGISTER FOR EVENTS YOU'RE INTERESTED IN.

 OfallonChamber.com

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SALUTE TO OUR PREMIUM MEMBERS

CHAIRMAN'S CIRCLE

O'FALLON-SHILOH CHAMBER OF COMMERCE



CHAMBER CHAMPION

O'FALLON-SHILOH CHAMBER OF COMMERCE



STAR INVESTORS

O'FALLON-SHILOH CHAMBER OF COMMERCE

1st National Bank of Waterloo
 American Family Insurance- Scott Buchtel
 Ameren
 Associated Bank
 Auffenberg Dealer Group
 Bank of Belleville
 Bank of O'Fallon
 BOS Metro East Banking Center
 Busey Bank
 C&C Sports
 Caliber Cleaning
 Cambridge House O'Fallon
 Care Access
 Carrollton Bank
 Catholic Community Credit Union
 CEFCU
 Central Bank
 Clete's, Inc.
 Clinton Manor Living Center
 Commerce Bank

Country Estate Kennel
 Drury Inn & Suites
 Farmers & Merchants National Bank
 FCB Banks
 First Bank O'Fallon
 First Bankers Trust Company
 First Community Credit Union
 Gateway Metro Federal Credit Union
 Gateway Solutions
 HD Painting & Stain Co.
 Heartland Bank and Trust Company
 Hilton Garden Inn
 Holland Construction Services
 Jack Schmitt Chevrolet of O'Fallon
 Kerber, Eck & Braeckel, LLP
 Keystone Place at Richland Creek
 Klein's Brand Source
 La Casa Mexicana of O'Fallon
 Lashley Animal Hospital
 Lincoln Surgical Associates, Ltd.

Mathis, Marifian & Richter, Ltd.
 Merrill Lynch | Woody Gray
 Morrison Plumbing Heating & Air
 O'Fallon Shiloh Towing
 OST Container/Rental
 Regency Manor
 Regions Bank
 Revity Credit Union
 Sandberg Phoenix
 Scott Credit Union
 Sigman Heating and Air Conditioning
 Spectra Graphics
 Taylor Roofing
 The Regency Conference Center
 The Rehabilitation Institute of
 Southern IL
 Together Credit Union
 TownePlace Suites by Marriott
 United Healthcare

BOARD OF DIRECTORS

EXECUTIVE BOARD

Nathan Klitzing, Board Chair
Cambridge Capital Management

Kevin Welch, Vice Chair
1st National Bank of Waterloo

Dan Jackson, Treasurer
Carrollton Bank

Jeff Dossett, Immediate Past Chair
BJC Memorial Hospital

2024-2025 BOARD MEMBERS

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BARBERMURPHY

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TownePlace Suites by Marriott

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Lisa Vorce
Thrivent Financial - Lisa Vorce

Cindy Hill
Home Instead

Ke'ira Lewis
Etc. Event Planning & Marketing

Justin Ward
1st National Bank of Waterloo

Erik Huber
Bank of Springfield

Sheri Welch



The O'Fallon-Shiloh Chamber of Commerce is seeking **two candidates to serve on our Board of Directors**, in accordance with our bylaws. To be eligible, candidates must be active members in good standing and be willing to accept the responsibilities of a director. The term of service is three years, beginning in May.

Interested members should contact Debbie Arell-Martinez at 632-3377 or via email at director@ofallonchamber.com by January 17th.

LEADERSHIP INSTITUTE



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APPLICATIONS OPEN FOR CLASS OF 2025!

DEADLINE: JANUARY 9

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HAPPY NEW YEAR

2025