

OCTOBER 2024

## **CHAMBER TRACKS**

Official Newsletter of O'Fallon-Shiloh Chamber of Commerce





#### A NOTE FROM THE PRESIDENT

DEBBIE ARELL-MARTINEZ

A huge thank you to all our sponsors, teams, and volunteers for making this year's golf tournament such a success! Your continued support never ceases to amaze me. It was another banner year, and you can check out a full recap on pages 4-5. This event is the Chamber's only true fundraiser, and the profit allows us to continue serving you throughout the year. We truly appreciate all the backing from our members!

How is it that some of our members consistently sponsor most of our events? It's because they take advantage of our **premium membership levels**, which allow you to pay upfront at the start of the year for a range of sponsorships— making it a *simple*, *one-time payment*. Our Chairman's Circle level secures top-tier sponsorship at most events, while our Chamber Champion level provides entry-level sponsorship opportunities. *Interested in this opportunity?* Let me know!

Looking ahead, mark your calendars for November 7th for our 2nd Annual "Meet the Municipalities" luncheon. After COVID, we noticed your preference for smaller, more intimate gatherings, but we also know how much you valued our "State of the City/Village" address. This event combines the best of both—hearing from our Mayors while also connecting with community development, fire, police, EMS, and parks departments. We've designed the event to be flexible for your schedule, with speakers presenting twice and lunch options that let you come, listen, and go as needed. Check out the details on page 15.

Lastly, save the date for our Annual Holiday Party on December 10th from 5–7 p.m.! Sponsorship opportunities will be available soon, and trust me, you won't want to miss this festive evening.



#### This issue:

Golf Sponsor Appreciation + Event Recap
PAGE 04

Ribbon Cuttings
PAGE 9

Member News PAGE 10

Stronger Together: Creative Collaboration Ideas for Small Businesses

<u>PAGE 1</u>1

Monthly Calendar
PAGE 14

Upcoming Events
PAGE 15

## **WELCOME NEW MEMBERS!**

#### SEPTEMBER NEW MEMBERS

#### **Accredited Roofing**

Steve Bovinett
320 S. 5th Street
Caseyville, IL 62232
618-616-7516
accreditedroofing@gmail.com
http://www.accreditedroofing.net
(Business & Professional Services)

#### Kaleidoscope Center P.C.

Rachel Minelli 630 Pierce Blvd., Suite 300 O'Fallon, IL 62269 618-221-9677 rminelli@kaleidoscopecenter.org http://www.kaleidoscopecenter.org (Healthcare)

#### **Skilled Trades Media**

Jon Beach Scott AFB, IL 62225 314-698-6388 jonbeach@skilledtradesmedia.com http://www.skilledtradesmedia.com (Advertising and Media)

#### 1 800 Striper of St. Louis Metro East

Michael Slaton
Shiloh, IL 62221
618-844-1209 mslaton@1800striper.com
https://1800striper.com/location/striper-of-st-louismetro-east/
(Construction/ Contracting)



Newsletter Sponsor \$100 Featured Business Ad \$75 Full Page Ad \$50 1/2 Page Ad \$35 1/4 Page Ad \$25







#### **STAR INVESTORS**

- 1st National Bank of Waterloo
- American Family Insurance Buchtel and Associates, LLC
- Commerce Bank
- First Community Credit Union
- HD Painting and Stain Co.
- · Lincoln Surgical Associates, LTD

#### **GENERAL MEMBERSHIP**

- · Allstate-Jessica Harrison Agency, Inc.
- · Baird Private Wealth Management
- Bernardi Securities, Inc.
- CASA of Southwestern Illinois
- Cecena's Jewelry
- Cindy Helmkamp
- · Country Financial -Kailee Conner
- Delmar Financial Company
- Dynamic Fusion Dance Center, LLC
- FGM Architects

- Gateway Elite Gymnastics, LLC
- Harriett's Sweet Treats, LLC\*
- J.I. Enterprises
- Jerry Mouser
- Junior Achievement of Greater St. Louis
- Markarian Orthodontics
- My Bowl Korean BBQ
- The Lowery Group, Northwestern Mutual Financial
- · Olson Orthodontics, LTD
- Pure 111 Medical Aesthetics
- Quality Inn
- Quanta KUW
- · St. Clare of Assisi Church
- St. Michaels Episcopal Church
- Sweet Katie Bee's\*
- TW Beach, LL

\*Downtown District Members



FOR ALL THAT YOU DO TO SUPPORT THE CHAMBER AND OUR COMMUNITY!

#### MEET YOUR CHAMBER STAFF



**Debbie Arnall-Martinez**President/CEO



**Doris Obernuefemann**Operations Manager



Jonathan Simmons
Marketing &
Communications Manager



Jessica Lotz Leadership & Development Coordinator



Johnnie Hodges Membership Coordinator

## THANK YOU TO OUR 2024 GOLF TOURNAMENT SPONSORS!



Sponsor













































qonzalez



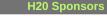






**HealthCare** 

Memorial Hospital



**Snack Attack Sponsors** Magnelia Soap Henricksen steve's AUTO







**Award Sponsors** 

HOLLAND









































sam's club ( NOTHING Bundt CAKES



Together



Global Brew









Advanced Vision Care Bruckert, Behme & Long, P.C. Bruckert, Benme & Long, P.C. Busey Bank Cambridge Capital Management Carrollton Bank Community Financial Advisors Egyptian Workspace Partners

Express Employment Professionals First Bankers Trust Company Gonzalez Companies Immaculate Bins

Jerry Mouser, City Clerk Melissa Fanning & Jason Garvey Mike's Automotive O'Fallon Fire Department
Payroll Central
RE/MAX Preferred Susan Holden
State Farm - Mike Morrill Thouvenot Wade & Moerchen, Inc. TownePlace Suites by Marriot
Visionary Wealth Advisors
Vollman Advertising "The Billboard Guy"





McCleery Safe Storage and Ice

**VIEW PHOTOS, VIDEOS & WINNERS** ON FACEBOOK



## EVENT SPOTLIGHT GOLF TOURNAMENT

#### ANNUAL OFALLON-SHILOH CHAMBER GOLF TOURNAMENT | SEPT 10

Our Annual golf tournament is aimed at key business leaders in the region; one of the area's most effective and credible golf tournaments, attracting 250+golfers and volunteers. The tournament is full of networking, camaraderie and fun! This tournament is the Chamber's primary fundraiser; proceeds benefit Chamber's Programs & Activities. Check out the impact YOUR membership made this year.

89 AND SPONSORSHIPS (VS. 79 LAST YEAR)

50 PRI TEAMS TOTAL

\$368 BOTTLE RAFFLE (NEW THIS YEAR!)

PIN FLAG SPONSORS (MOST EVER!)

13.6% 11

PROFIT OVER BUDGET

**YOUR MEMBERSHIP AT WORK!**SAVE THE DATE: SEPTEMBER 9, 2025



## Pardon our Progress

We are still open during our outpatient radiology project.





Common cold, seasonal allergies or the flu?

We are conveniently here for you.

1512 N. Green Mount Rd., O'Fallon | Open 7 days a week, 8 a.m.-7 p.m. No appointments necessary.



A Serra Honda Exclusive Service!

## **MOBILE MECHANIC**

WE COME TO YOU FOR BASIC SERVICE WORK!

#### **OUR SERVICES INCLUDE:**

- Oil Change
- Tire Rotation
- Change Air Filters
- Wiper Blade Replacements
- Battery Replacement
- Rear Differential Fluid

Call 833-GO-SERRA or Visit 833GoSerra.com to schedule your appointment!





# TO DIME BUSINES

## **ADVERTISE WITH US!**

#### DIGITAL LED BILLBOARD ADS

#### **How Does It Work?**

The Chamber of Commerce purchases a billboard ad which we split into 30 ad spots. Our members can purchase one (*or more!*) of those spots, allowing you to have a digital billboard ad at a **FRACTION** of the cost!

Digital LED | 14x49' | Over 130,000 vehicles daily

52 WEEKS \$1,375 32 WEEKS \$925 20 WEEKS \$625



Have more questions?
Reach out to the Chamber!





#### O'FALLON WEEKLY ADS

Get your ad on the Chamber's EXCLUSIVE O'Fallon Weekly page! Every first Wednesday of the month, the O'Fallon Weekly highlights what's happening around town. Your ad supports the Chamber and this local publication!



\$29/MO \$350/YEAR RESERVE NOW!

<sup>∞</sup>NOV

SPOTS ARE LIMITED!

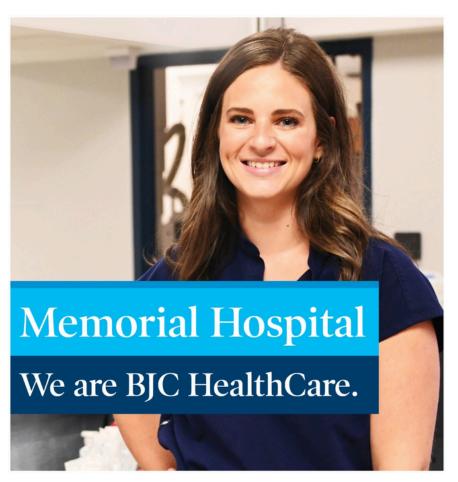
#### PODCAST SPONSORSHIP

The 618 Podcast is a weekly production of the O'Fallon-Shiloh Chamber of Commerce and the O'Fallon Weekly that highlights what's happening in the area! With a total of over **30,000 listeners and growing**, this is <u>THE</u> place you'll want to advertise.

\$200/TWO WEEKS

20-SECOND SPOT LET US TALK ABOUT YOUR BUSINESS!





# You deserve extraordinary care, close to home.

Our experienced doctors, nurses, and caregivers are right in your community providing routine treatments and life-changing care. We're here for you and your family-every day-because you deserve extraordinary care.

Find care at: MemHosp.org





Nominations Now Open for 2025!





The O'Fallon Police Department puts out a monthly newsletter with great community information.

Click below to view the September and October newsletters:



## SEPTEMBER RIBBON CUTTINGS



Live. Laugh. Illinois. Real Estate Group
1207 Frank Scott Parkway East, Ste 200, Shiloh, IL 62221

## Holistic Journey Healing Collective 1310 Thouvenot Lane, O'Fallon, IL

Come out and support a fellow chamber member at our next Ribbon Cutting! Enjoy light refreshments and networking. You never know who you may meet!





## LEADERSHIP INSTITUTE

At their *final* Lead In meeting of the year, these young leaders focused on identifying their values and talked about how, when our actions align with our values, we build trust and our influence grows. Time flies because the Class of 2024 graduates next month! Also, shout out to **O'Fallon Fire Rescue** for hosting our group!

Interested in joining our 2025 Lead In Class? <u>Applications being accepted now!</u>







### OCTOBER 12, 2024 8:00AM - NOON

First 100 to visit the Chamber tent and show a valid ID will receive \$5 in Market Bucks to be used at any participating vendor.

Valid October 12 only.















# MEMBER NEWS

#### SBA OPENS A BUSINESS RECOVERY CENTER IN ST. CLAIR COUNTY, ILLINOIS



The <u>U.S. Small Business Administration (SBA)</u> announced today that it will open a Business Recovery Center (BRC) in St. Clair County on **Monday, Sept. 30, at 1 p.m., at the Southwestern IL Justice & Workforce Development Campus in Belleville.** SBA is opening the Center to assist Illinois businesses with losses due to severe storms, tornadoes, straight-line winds and flooding that occurred on July 13-16.

The disaster declaration covers Cook, Fulton, Henry, St. Clair, Washinton, Will and Winnebago counties which are eligible for both Physical and Economic Injury Disaster Loans from the SBA. Small businesses and most private nonprofit organizations in the following adjacent counties are eligible to apply only for SBA Economic Injury Disaster Loans (EIDLs): Boone, Bureau, Clinton, Dekalb, DuPage, Grundy, Jefferson, Kane, Kankakee, Kendell, Knox, Lake, Madison, Marion, Mason, McDonough, McHenry, Mercer, Monroe, Ogle, Peoria, Perry, Randolph, Rock Island, Schuyler, Stark, Stephenson, Tazewell, Warren and Whiteside in Illinois; Lake in Indiana; St. Louis in Missouri; and Green and Rock in Wisconsin.

"SBA's Business Recovery Centers are a cornerstone of our support for business owners," said <u>Francisco Sánchez, Jr., associate administrator for the Office of Disaster Recovery and Resilience at the Small Business Administration</u>. "At these centers, business owners can meet face-to-face with specialists to apply for disaster loans and access a wide range of resources to guide them through their recovery."

Customer Service Representatives at the Centers will assist business owners complete their disaster loan application, accept documents, and provide updates on an application's status. Walk-ins are accepted, but you can schedule an in-person appointment at an SBA Business Recovery. Center in advance.

## CALL FOR ARTICLES: SHARE YOUR VOICE IN OUR "READERS' CORNER"!

We're excited to invite you to contribute to our "**Readers' Corner**" in the upcoming edition of our monthly newsletter. We're looking for engaging, fun, and informative articles that provide practical insights or enjoyable reading.

#### Here's how you can participate:

- Length: Keep your article to 300 words or fewer.
- Content: Focus on topics that are interesting, helpful, or entertaining.
- Format: Include a catchy title and your contributor credits.
- **Deadline:** Submit your article by the 15th of each month.

Please note that while we review and consider every submission, not all articles may be published. We encourage you to try again with a different piece if your submission isn't selected.

We look forward to reading your contributions and sharing your insights with our community!





**Attention Chamber Members!** 

What if you could add years to your life without subtracting hours from your workday?

We review in under 3 minutes the top 3 scientifically-backed, time-efficient strategies to boost your longevity while keeping your business thriving.

A simple eating habit that triggers cellular repair (no special diets required!)

A workout so brief, it fits between Zoom calls A sleep hack that supercharges your productivity and longevity simultaneously

These aren't just quick fixes – they're lifestyle upgrades designed for the busiest of bosses. Each tip is carefully selected to deliver maximum impact with minimal time investment, because we know your minutes are as precious as your mission.

Ready to become the energized, long-lasting leader your business deserves? Dive into our article and discover how to optimize your body's performance as effectively as you optimize your business operations.

Your future self (and your bottom line) will thank you.

studiostrong.fit/ChamberStrong





## **BUSINESS TRACK INSIGHTS**

## Stronger Together: Creative Collaboration Ideas for Small Businesses

by Belle Wong | The Hartford

Think you have to go at it alone as a small business? Think again. Growing your business can be hard work. But teaming up with businesses that offer complementary products or services can help you tap into new customer bases and expand your reach. The bottom line: Success can be sweeter when shared.

Here are a few creative ways to team up with other businesses to boost your brand and grow together.



#### 1. Cross-Promotions and Discounts

Make your business stand out while giving your customers a little extra savings. Partner with another business to offer special deals to each other's customers. This not only drives traffic to your business but also builds community by introducing your customers to local favorites.

#### Ideas to get you started:

- Make discounts exclusively for each other's customers.
- Design coupons or digital codes to distribute at checkout.
- Include offers in newsletters and share on social media.
- · Track redemption rates and gather customer feedback.

**Picture it in action:** With each coffee purchase, Beanie Brews gives out coupons for 10% off at Page Turners, a local bookstore, while Page Turners does the same in return. They place each other's flyers at their counters and promote the discounts on social media. The result: Customers flock to Beanie Brews for their morning coffee and then to Page Turners for a good book to go with their coffee.

#### 2. Joint Referral Programs

Referrals work. Dropbox, for example, <u>exploded in popularity</u> through customer referrals. Team up for a joint referral program with another business to enhance credibility and attract new clients through mutual endorsements. You'll also strengthen your local business connections and foster a sense of community.

#### Ideas to get you started:

- Discuss how to track referrals and decide on rewards (for example, thank-you gifts or discounts).
- Make sure you fully understand each other's services so you can make confident recommendations.
- Distribute referral cards and promote the program through various channels.
- · Hold regular check-ins to assess and make improvements.

**Picture it in action:** Over coffee, Lucy from Pixel Perfect, a web design studio, and Max from Click Boost, a digital marketing agency, discover they've referred a mutual bakery client to each other. This leads to a lightbulb moment: Why not create a joint referral program? They hand out eye-catching referral cards and track each referral meticulously. The collaboration brings in a wave of new clients.

#### 3. Joint Marketing Campaigns

It can be tough (and costly) to stand out in a crowded market. Joint marketing campaigns offer a powerful way to enhance your visibility. Combining your marketing efforts lets you share costs and creativity to reach a wider audience and create impactful, cost-effective campaigns.

#### Ideas to get you started:

- Brainstorm joint campaigns that will appeal to both customer bases.
- Consider joint social media videos, co-hosted events or bundled promotions.
- Track success through social media engagement, event attendance and sales.
- Try themed campaigns like "Summer Fun" to highlight seasonal offerings.

**Picture it in action:** Sarah discovers FlexFit Studio and Nature's Nourish through their joint "Healthy Living" campaign on social media. She enjoys a free yoga class at FlexFit where she gets to sample snacks from Nature's Nourish. Delighted, she signs up for a FlexFit membership and regularly visits Nature's Nourish to maintain her healthy eating regimen.

#### 4. Shared Space and Resources

"The whole is greater than the sum of its parts." This Aristotle quote perfectly captures the benefit of sharing resources with another business. By teaming up with a business with similar space and equipment needs, you can reduce costs, streamline operations and create an environment ripe for collaboration and community engagement.

#### Ideas to get you started:

- Discuss how to split the costs of rent, utilities or shared tools.
- Set clear terms and schedules for space and equipment usage.
- Regularly communicate to handle any issues and ensure satisfaction.
- Set up a shared calendar or schedule board to manage usage effectively.

**Picture it in action:** When photographer Jane and videographer Mike decided to share a studio, they had no idea it would lead to such success. Splitting rent and equipment costs gave them both access to a top-notch studio and led to new clients and referrals—like the clients who came for an engagement video and ended up booking their wedding photography as well.

#### 5. Collaborative Workshops or Classes

Attracting new customers can be a challenge for small businesses, but collaborative workshops offer a creative solution. Both businesses get to provide unique and engaging experiences that draw in a broader audience. This collaboration increases your visibility and builds a sense of community.

#### Ideas to get you started:

- Brainstorm workshop ideas that highlight both businesses' strengths.
- Jointly promote the event through social media, newsletters and in-store flyers.
- · Collect feedback to improve future events.
- Follow up with participants with a newsletter recap or future event discounts.

**Picture it in action:** The Healthy Cooking Class, co-hosted by Gourmet Kitchen and NutriLife Wellness, teaches participants to prepare delicious meals with a Gourmet Kitchen chef while NutriLife's nutritionist explains the health benefits of each ingredient. Attendees leave with new recipes and a better understanding of healthy eating habits.

#### 6. Collaborative Product Bundles

Think of collaborative product bundles as the perfect combo for success. By combining your products with those of a complementary business, you can create packages that are appealing and offer more value to your customers. This approach can <u>boost sales</u> and set your offerings apart from your competition.

#### Ideas to get you started:

- Offer special bundles for holidays or events to generate excitement and urgency.
- Create limited-edition bundles for special occasions.
- <u>Include samples</u> or small items from both businesses to entice customers.
- Track sales and gather customer feedback to improve future bundles.

**Picture it in action:** The Cheesy Corner and Vino Veritas create a "Gourmet Getaway" bundle, pairing artisanal cheeses with curated wines in a picnic-themed presentation. Their promotions invite customers to enjoy a mini-vacation with each bite and sip, driving sales as customers share their "Gourmet Getaway" experiences.







## DIGITAL BILLBOARD

55/64 AT COLLINSVILLE AVE. & MARTIN LUTHER KING DR. (EASTBOUND INTO IL)

#### **HOW DOES IT WORK?**

The Chamber of Commerce purchases a billboard ad which we split into 30 ad spots. Our members can purchase one (or more!) of those spots, allowing you to have a digital billboard ad at a FRACTION of the cost!

> 52 weeks \$1,375

32 weeks \$925

20 weeks \$625

TYPE OF BILLBOARD: Digital LED SIZE OF BILLBOARD: 14X49 ft

TRAFFIC COUNT: 133,110 vehicles daily

AD DIMENSIONS: 400 pixels high by 1400 pixels wide

AD FORMAT: JPG, PDF OR PNG

**HAVE MORE QUESTIONS OR NEED MORE INFO?** Call the Chamber office: 618-632-3377



#### SIGN ME UP!

NAME:	
BUSINESS NAME:	
EMAIL:	PHONE #:
CHOOSE YOUR AD OPTIONS (SPOT IS NOT RESERVED UNTIL PAYMENT IS RECEIVED)	
52 WEEKS   \$1,375 32 WEEKS   \$925	20 WEEKS   \$625
I WOULD LIKE MORE THAN ONE AD  Please indicate how many ad spots you would like	I WOULD LIKE THE CHAMBER TO DESIGN MY AD   \$100

#### FAQ:

All ads must be approved by the O'Fallon-Shiloh Chamber of Commerce. The Chamber reserves the right to refuse/reject any ad copy.

- 1. How often will my ad show up? Each ad spot will appear 40 times per day, for 10 seconds at a time.
  2. Can I purchase more than one ad spot? Yes! you can purchase as many as you want.
  3. How often can I change out my ad copy? Ad copy can be changed out every quarter.
  4. Can someone help me design my ad? We would be happy to design your ad for \$100.
  5. Are there other advertisers on the billboard? Yes, there will be advertisers paying full price as well as chamber member advertisers.
- 6. How do I know my ad is running? You can request a "proof of play" report from us at any time which will show the dates your ad has been running.

PROFESSIONAL RODEO INSIDE GRIZZLIES BALLPARK

\$5 OFF FIELD BOX TICKETS



**SAUGET, ILLINOIS** 



**BULL RIDING** SADDLE BRONC RIDING COWGIRL BARREL RACING

**TEAM ROPING** BREAK AWAY ROPING TIE-DOWN ROPING

STEER WRESTLING RODEO CLOWNS **DUSTI THE ROMAN RIDER** 

PRE-RODEO LINE DANCING BY STOMPIN' BOOTS

## **MONTHLY CALENDAR**



2	Healthcare and Wellness Committee Meeting 8:15 a.m.   The Rehabilitation Institute of Southern Illinois
	Business Over Breakfast (BOB) - Speed networking at The Hett 9:00 a.m.   The Hett at McKendree University
4	Ribbon Cutting - The Oasis at Hartman Lakes 12:00 p.m.   1044 Eventide Drive, Shiloh
8	Military Affairs Committee Meeting 3:30 p.m.   VFW Post 805, O'Fallon
	Downtown District Committee Meeting 8:45 a.m.   City Hall Council Chambers
9	Ambassador Meeting 11:15 a.m.   Southern Illinois Builders Association, O'Fallon
	Restaurant Roulette 11:30 a.m.   Restaurants will vary by event
22	Education Committee Meeting 10:00 a.m.   Virtual
29	MAXimize Your Benefits (MAX) 8:30 a.m.   1st National Bank of Waterloo, O'Fallon
29	Executive Board Meeting 1:15 p.m.   Chamber Depot
30	Ribbon Cutting - The Foundation Academy 12:00 p.m.   1549 Frank Scott Parkway West, Belleville, IL
	Ribbon Cutting - Outdoor Zone at O'Fallon Public Library 11:00 a.m.   120 Civic Plaza

PAGE 14



#### **OCTOBER**

#### NOVEMBER

#### 10.10 | Restaurant Roulette

Sign up to join us for lunch on the appointed date/time. We'll use our virtual roulette wheel to determine where you eat and who you eat with!

You'll find out who your lunch partners are (3-5 other chamber members) when you show up to eat.

This is a way to support local restaurants and get a chance to network!



#### 10.29 | Maximize Your Benefits

Are you a new Chamber member? Been with us for awhile and are interested in a benefit refresher? Thinking about joining our Chamber?

All of you are invited to Join Us for a MAXimize Your Benefits session! We'll spend an hour finding out about you and giving you the details of a membership with the O'Fallon-Shiloh Chamber of Commerce!



#### 11.07 | Meet the Municipalities





STAY CONNECTED WITH US THROUGH OUR WEBSITE AND ON SOCIAL MEDIA FOR MORE DETAILS ON ALL EVENTS! BE SURE TO CHECK THE EVENTS CALENDAR OFTEN AND REGISTER FOR EVENTS YOU'RE INTERESTED IN.



OfallonChamber.com



Facebook.com/OfallonShilohChamber

## SALUTE TO OUR PREMIUM MEMBERS

























1st National Bank of Waterloo American Family Insurance- Scott Buchtel Ameren Associated Bank Auffenberg Dealer Group Bank of Belleville Bank of O'Fallon **BOS Metro East Banking Center** Busey Bank C&C Sports Caliber Cleaning Cambridge Capital Management, LLC Cambridge House O'Fallon Care Access Carrollton Bank Catholic Community Credit Union CEFCU Central Bank Clete's, Inc. Clinton Manor Living Center Commerce Bank Country Estate Kennel

CSL Plasma Drury Inn & Suites Farmers & Merchants National Bank FCB Banks First Bank OFallon First Bankers Trust Company First Community Credit Union Gateway Metro Federal Credit Union **Gateway Solutions** HD Painting & Stain Co. Heartland Bank and Trust Company Hilton Garden Inn **Holland Construction Services** Jack Schmitt Chevrolet of O'Fallon Kerber, Eck & Braeckel, LLP Keystone Place at Richland Creek Klein's Brand Source La Casa Mexicana of O'Fallon Lashley Animal Hospital Lincoln Surgical Associates, Ltd. Mathis, Marifian & Richter, Ltd. Merrill Lynch | Woody Gray

Mid America Oral Surgery Center Morrison Plumbing Heating & Air O'Fallon Shiloh Towing OST Container/Rental Regency Manor Regions Bank Revity Credit Union Sandberg Phoenix Schaefer Auto Body Centers Scott Credit Union Scott Family Housing Sigman Heating and Air Conditioning Spectra Graphics Taylor Roofing The Regency Conference Center The Rehabilitation Institute of Southern IL Together Credit Union TownePlace Suites by Marriott United Healthcare

#### **EXECUTIVE BOARD**

Nathan Klitzing, Board Chair Cambridge Capital Management Kevin Welch, Vice Chair 1st National Bank of Waterloo

Dan Jackson, Treasurer Carrollton Bank Jeff Dossett, Immediate Past Chair BJC Memorial Hospital

#### 2024-2025 BOARD MEMBERS

John Eichenlaub BARBERMURPHY

Melissa Fanning United Way of Greater St. Louis

Jon Greenstreet Bike Surgeon

Cassidy Hoelscher
The Rehabilitation Institute of
Southern Illinois

Chris Klay HSHS St. Elizabeth's Hospital Donna Richter Southern Illinois Builders Assoc.

Kurt Schroeder UB Greensfelder LLP

Susan Schultz Holland Construction

Pat Mandeville Bank of Springfield

Mike Williams Serra Honda Ex-Officio

Mayor Herb Roach City of O'Fallon

Mayor Robert Weilmuenster Village of Shiloh

Lt. Nick Stewart | Lead In O'Fallon Police Department

#### CHAMBER AMBASSADORS

Don Barkley

**Debbie Brauer** 

Alissa Fuhrmann McKendree University

John Grissom Berkshire Hathaway

Jaclyn Gross
TownePlace Suites by Marriott

Cindy Hill Home Instead

Erik Huber Bank of Springfield Ken Hutchens Shiloh United Methodist Church

Amy Kempfer Associated Bank

Reneé La Bruyere Horner & Shiffrin

Nathan Parchman Farmers & Merchants National Bank

Ke'Ira Lewis

Etc. Event Planning & Marketing

Lindsay Porzeinski Home Heating & Cooling

Delisa Richardson Z. D. Richardson Notary Services

Dave Snyder Rotary Club of O'Fallon /Emeritus

Lisa Vorce Thrivent Financial - Lisa Vorce

Justin Ward 1st National Bank of Waterloo

Sheri Welch



INNOUNCEMENTS AND ATTENDANCE PRIZE DRAWINGS ARE AT 6 P.M.



301 South Lincoln Avenue, O'Fallon Tuesday, September 24 ● 5:00–6:30 p.m.



618 Business and Event Center Fairview Heights

Tuesday, November 19 • 5:00–6:30 p.m.

Please RSVP to 618-632-3377 or chamber@ofallonchamber.com

#### RESTAURANT ROULETTE

Thursday, August 8 11:30 a.m. Thursday, October 10 11:30 a.m.

Have an exceptional networking lunch with 3 to 7 other chamber members!

#### Location at various member restaurants

You RSVP; we tell you the day before where you're going for lunch; you find out who you're having lunch with when you arrive at your table!

#### SPEED NETWORKING

Thursday, October 3 9:00 a.m.

Location: The Hett • 400 N Alton Street, Lebanon

Speed Networking with Mckendree University Business Students

#### BUSINESS OVER BREAKFAST (BOB)

Friday, August 23

8:00 a.m.

Public Safety Building • 285 N. Seven Hills Road, O'Fallon

#### **BE OUR NEWSLETTER SPONSOR!**

Would you like to be the first page of our next newsletter? Let us know! chamber@ofallonchamber.com | 618-632-3377



Additional events you might be interested in attending

ANNUAL GOLF TOURNAMENT

Tuesday, Sep 10 ◆ Far Oaks • AM & PM Sessions

#### **MAXIMIZE YOUR BENEFITS**

Tuesday, October 29 • 8:30 a.m.
Chamber Depot ◆ 116 East First Street, O'Fallon

#### MEET THE MUNICIPALITIES

**Annual Luncheon** 

Thursday, November 7 • 11:00 a.m. – 1:00 p.m. Klucker Hall ◆ 14 Park Drive, Shiloh



Dates/times are subject to change.

Please pay attention to weekly E-news for updated information.

THREE SPRINGS BULLETIN

The Village of Shiloh is now offering newsletters published quarterly (March, June, September, & December) to inform residents about everything happening in Shiloh.

<u>VIEW FALL NEWSLETTER</u>

Layout and Printing by: Digitally Designed Technologies