



NOVEMBER 2024

CHAMBER TRACKS

Official Newsletter of O'Fallon-Shiloh Chamber of Commerce

A NOTE FROM THE PRESIDENT

DEBBIE ARELL-MARTINEZ

Shop Local and Make a Difference This Season

As we approach the holiday season, there's no better time to support the local businesses that make our community unique. When you shop local, you're not only finding one-of-a-kind gifts but also fueling the local economy. Every dollar spent at a local business generates valuable activity within our community, helping fund schools, public services, and job opportunities.

Our small business owners are your neighbors, friends, and families, all working to bring quality products and services right here at home. Let's keep our dollars in the community by shopping, dining, and exploring local. Not only does it spread joy to those you gift, but it strengthens the foundation of our hometown, ensuring our community thrives long after the holidays. Let's make this season one to remember by shopping local!

Get Creative and Join the Chamber's Wing Walk!

You're all invited to take part in our Wing Walk Contest! Decorate a set of wings at your business and let the public flock to capture their best selfies. The business with the most selfies taken wins bragging rights and community exposure (and a prize too!), plus each selfie taken with your wings enters participants for a chance to win cash prizes! It's a fun, creative way to draw attention to your business while adding to the buzz around town. Let's spread the word, get those cameras snapping, and see whose wings take flight in this friendly contest! See [page 5](#) of the newsletter for more details.

Don't miss our Annual Member Holiday Party!

Join us for an unforgettable holiday celebration, where local businesses come together to network, celebrate, and close out the year in style! Don't miss this unique chance to connect with peers and showcase your brand by sponsoring an event that attracts over 200 attendees each year. RSVP today to secure your spot and consider sponsoring to increase your visibility. Let's make this season brighter together! See [page 9](#) of the newsletter for more details.

-Debbie



Restaurant Roulette | October 2024

This issue:

Meet the Municipalities -
November 7

[PAGE 04](#)

The Wing Walk is BACK!

[PAGE 5](#)

2024 Holiday Party

[PAGE 9](#)

Member News

[PAGE 11](#)

Ask Gene: The Five Most
Common Questions
Business Owners Ask

[PAGE 12](#)

Monthly Calendar

[PAGE 15](#)

Upcoming Events

[PAGE 16](#)

WELCOME NEW MEMBERS!

OCTOBER NEW MEMBERS

Adaptive Equipment & Caregiving Corner

Christina Hardin-Weiss
O'Fallon, IL 62269
618-206-8401
aecorner15@gmail.com
<http://www.aecorner.com>
(Healthcare)

Renewed Life Ministries

Tracey Bryant
O'Fallon, IL 62269
(314) 686-5701
renewedlifeministries1@gmail.com
<http://www.renewedlifeministriesstl.com>
(Church)

Good Ground Coffeehouse

Angela Lindquist
821 Seibert Rd
Scott AFB, IL 62225
618-416-4424
goodgroundcoffeehouse@gmail.com
(Restaurant)



Newsletter Sponsor \$100
Featured Business Ad \$75
Full Page Ad \$50
1/2 Page Ad \$35
1/4 Page Ad \$25

[LEARN MORE](#) 



Stay in the know by subscribing to The 618 Now on your favorite podcast app
New Episodes Every Friday!

The618now.podbean.com

MEMBER RENEWALS

STAR INVESTORS

- Bank of O'Fallon
- BOS Metro East Banking Center
- Cambridge Capital Management
- Clete's, Inc.
- Gateway Metro Federal Credit Union
- Kerber Eck & Braeckel, LLP
- Sigman Heating & Air Conditioning, Inc.
- Together Credit Union
- TownePlace Suites by Marriott

GENERAL MEMBERSHIP

- Apex Network Physical Therapy
- B & P Trophy House
- Berkshire Holloway
- Caseyville Township Sewer System
- Cecena's Jewelry
- Charter Senior Living Shiloh
- ChiroPro Shiloh
- Country Financial-Derrick Lebryk & Michael Schreffler
- Debbie Brauer

- Edward Jones Investments -Charles Richards
- Edward Jones Investments -Mary Ruetters
- Eric VanHook
- Family Eye Care of O'Fallon
- Far Oaks Golf Club, LLC
- First Command Financial Services
- Gifts for Individuals, LLC
- Heartland Women's Healthcare
- Holiday Inn Fairview Heights
- Holistic Journey Healing Collective
- Jam Right I Can
- Keystone Place at Richland Creek, LLC
- Massage Envy
- Metro East Dermatology and Cancer Center
- Metro RecPlex
- Mike's Automotive
- O'Fallon Community School District 90
- O'Fallon Little Panthers Sports Club
- O'Fallon Woman's Club

- Podiatry 1st
- REMAX Preferred-Susan and David Holden
- Serene Renewal Medical Spa & Women's Wellness
- Sid LeGrand
- St. Nicholas Catholic Church
- State Construction
- State Farm Insurance - Mike Morrill
- State Farm Insurance - Monica Vecera
- Steve's Auto Body, Inc
- Sylvan Learning Center
- The CoffeeHouse Company
- The Colonnade Senior Living
- The Hut
- United Way of Greater St Louis, IL Div.
- Violence Prevention Center
- Visual Paradise Films
- West & Company, LLC



FOR ALL THAT YOU DO TO
SUPPORT THE CHAMBER AND OUR COMMUNITY!

MEET YOUR CHAMBER STAFF



Debbie Arnall-Martinez
President/CEO



Doris Oberneufemann
Operations Manager



Jonathan Simmons
Marketing &
Communications Manager



Jessica Lotz
Leadership &
Development Coordinator



Johnnie Hodges
Membership Coordinator

2024

MEET THE

MUNICIPALITIES



Come learn about developments in O'Fallon & Shiloh at our redesigned "State of the City/Village" luncheon!

GUEST SPEAKERS



Mayor
Bob Weilmuenster
Village of Shiloh



Mayor
Herb Roach
City of O'Fallon



City Administrator
Walter Denton
City of O'Fallon



Asst. City Administrator
Grant Litteken
City of O'Fallon

Schedule

CATCH THE UPDATES THAT MATTER TO YOU WITHOUT NEEDING TO STAY FOR THE FULL TWO HOURS!

- 11:00 am - 11:15 am** Mayor Roach
- 11:20 am - 11:35 am** Mayor Weilmuenster
- 11:40 am - 11:55 am** Walter Denton/Grant Litteken

- 12:00 pm - 12:15 pm** Mayor Roach
- 12:20 pm - 12:35 pm** Mayor Weilmuenster
- 12:40pm - 12:55 pm** Walter Denton/Grant Litteken

**RSVP
TODAY!**



November 7, 2024 from 11:00a-1:00p



618-632-3377



Visit our website
OFALLONCHAMBER.COM

WING WALK

Come experience the
art of O'Fallon-Shiloh
businessses!

11.23.24

till

12.15.24

Share your photos on
our Facebook post for
the opportunity to win
cash prizes (\$250, \$200,
\$100)!

Learn More:





Pardon our Progress

We are still open during our outpatient radiology project.



HSHS
St. Elizabeth's
Convenient Care



Common cold, seasonal allergies or the flu?

We are conveniently here for you.

1512 N. Green Mount Rd., O'Fallon | Open 7 days a week, 8 a.m.-7 p.m. No appointments necessary.



A Serra Honda Exclusive Service!

MOBILE MECHANIC
WE COME TO YOU FOR BASIC SERVICE WORK!

OUR SERVICES INCLUDE:

- ✓ Oil Change
- ✓ Tire Rotation
- ✓ Change Air Filters
- ✓ Wiper Blade Replacements
- ✓ Battery Replacement
- ✓ Rear Differential Fluid

Call 833-GO-SERRA or Visit 833GoSerra.com to schedule your appointment!

At No Extra Charge To You!



ADVERTISE WITH US!

DIGITAL LED BILLBOARD ADS

How Does It Work?

The Chamber of Commerce purchases a billboard ad which we split into 30 ad spots. Our members can purchase one (or more!) of those spots, allowing you to have a digital billboard ad at a **FRACTION** of the cost!

Digital LED | 14x49' | Over 133,110 vehicles daily

52 WEEKS
\$1,400

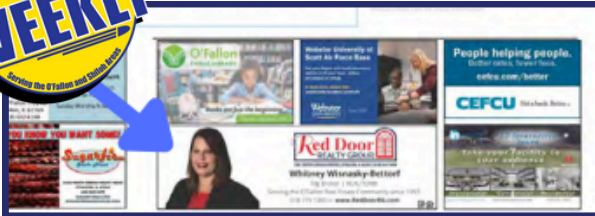
32 WEEKS
\$1000

20 WEEKS
\$700



Have more questions?
Reach out to the Chamber!

CLAIM YOUR SPOT



O'FALLON WEEKLY ADS

Get your ad on the Chamber's EXCLUSIVE O'Fallon Weekly page! Every first Wednesday of the month, the O'Fallon Weekly highlights what's happening around town. Your ad supports the Chamber and this local publication!

CLAIM YOUR SPOT



\$29/MO
\$350/YEAR

RESERVE
NOW!

SPOTS ARE
LIMITED!

PODCAST SPONSORSHIP

The 618 Podcast is a weekly production of the O'Fallon-Shiloh Chamber of Commerce and the O'Fallon Weekly that highlights what's happening in the area! With a total of over **30,000 listeners and growing**, this is THE place you'll want to advertise.



\$200/TWO
WEEKS

20-SECOND
SPOT

LET US TALK
ABOUT YOUR
BUSINESS!

CLAIM YOUR SPOT





You deserve extraordinary care, close to home.

Our experienced doctors, nurses, and caregivers are right in your community providing routine treatments and life-changing care. We're here for you and your family—every day—because you deserve extraordinary care.

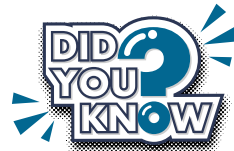
Find care at: MemHosp.org

Memorial Hospital

We are BJC HealthCare.



Nominations Now Open for 2025!



The O'Fallon Police Department puts out a monthly newsletter with great community information.

Click below to view the [October](#) and [November](#) newsletters:



HOLIDAY 2024 PARTY



EVENT SPONSORS | \$2,000

- SPECIAL RECOGNITION AT THE EVENT
- OPTION TO DISPLAY/GIVE OUT PROMO ITEMS AT REGISTRATION
- OPTION TO GREET GUESTS AT THE DOOR
- 6 COMPLIMENTARY TICKETS TO THE EVENT

SIGNATURE DRINK SPONSOR | \$750

- HELP PLAN THE COCKTAIL AND DRINK NAME
- OPTION TO PROVIDE DRINK CUPS WITH LOGO
- YOUR LOGO AT EACH BAR

WELCOME PUNCH SPONSOR | \$500

- NAME/LOGO AT WELCOME PUNCH STATION
- WELCOME PUNCH IS COMPLIMENTARY FOR ATTENDEES AND LOCATED JUST INSIDE LOBBY DOORS

CENTERPIECE SPONSOR | \$400

- NAME/LOGO DISPLAYED AT EACH TABLE WITH A CENTERPIECE

DESSERT SPONSOR | \$300

- NAME/LOGO DISPLAYED AT DESSERT TABLE

APPETIZER SPONSOR | \$300

- NAME/LOGO DISPLAYED AT APPETIZER TABLE

ENTERTAINMENT SPONSOR | \$300

- NAME/LOGO DISPLAYED NEXT TO BAND

RSVP AND/OR SPONSOR NOW!

| EVENT SPONSORS | |
|-------------------------|-----------------------|
| | |
| SIGNATURE DRINK SPONSOR | APPETIZER SPONSORS |
| | |
| CENTERPIECE SPONSOR | DESSERT SPONSORS |
| | |
| WELCOME PUNCH SPONSOR | ENTERTAINMENT SPONSOR |
| | |

OCTOBER RIBBON CUTTINGS



The Oasis at Hartman Lakes

1045 Eventide Dr, Shiloh, IL 62269

Outdoor Zone at O'Fallon Public Library

120 Civic Plaza, O'Fallon, IL 62269

Come out and support a fellow chamber member at our next Ribbon Cutting! Enjoy light refreshments and networking. You never know who you may meet!

[CHECK OUT MORE](#)



LEADERSHIP INSTITUTE

Congratulations to the Lead In Class of 2024 on their graduation! For nine months, they studied our community in-depth and worked hard to refine their leadership talents. Their desire to learn more so they can help others around them grow and develop is WHY we do this! Excited to see "what's next" from each of them! Congrats Lead In'ers!

*Interested in joining our **2025 Lead In Class?** Applications being accepted now!*



[APPLY NOW >](#)

MEMBER NEWS

VETERANS DAY CEREMONIES 2024

O'Fallon will hold an annual Veterans Day observance and parade on Monday, November 11, 2024.

The observance event will begin at 11:00 a.m. The event will feature a guest speaker Major General Charles D Bolton, USAF, Commander, 18th Air Force, AMC from Scott Air Force Base., as well as participation from Miss O'Fallon, Katie Zimmerman, the OTHS AFJROTC, and VFW Post 805, among others. The names of the newly inscribed veterans will be introduced at this time. Pre-service music will begin at 10:45 a.m. Veterans are encouraged to wear their medals and decorations that day.

The annual Veterans Day parade will be hosted by VFW Post 805 beginning at 2:00p.m. from O'Fallon Community Park. The parade route will proceed west on E 3rd St, north on S Lincoln Ave. and west on W 1st St, end at VFW Post 805. Please email vetdayparade805@gmail.com to express interest in participating.

JOIN US ON THURSDAY, NOVEMBER 7 AT 11:00AM (CST) FOR A FREE WEBINAR PRESENTED BY FRONTLINE TRAINING SOLUTIONS



In today's fast-paced work environment, fostering teams that thrive is essential for sustained business success. [Frank Giampietro](#), Americas Chief Wellbeing Officer at [EY](#), will share insights on how to shift wellbeing from an individual effort to a team-based priority. [Join us on Thursday, November 7 at 11:00am CST](#) to learn the business case for prioritizing wellbeing, strategies for embedding healthy work practices at the team level, and ways to measure and reward both wellbeing and performance.

Do you have member news you'd like to share? Send it our way!

SUBMIT PRESS RELEASE

VIEW ALL NEWS

CALL FOR ARTICLES: 
SHARE YOUR VOICE IN OUR "READERS' CORNER"!

We're excited to invite you to contribute to our "Readers' Corner." We're looking for engaging, fun, and informative articles that provide practical insights or enjoyable reading.

Here's how you can participate:

- **Length:** Keep your article to 300 words or fewer.
- **Content:** Focus on topics that are interesting, helpful, or entertaining.
- **Format:** Include a catchy title and your contributor credits.
- **Deadline:** Submit your article by the 15th of each month.

Please note that while we review and consider every submission, not all articles may be published. We encourage you to try again with a different piece if your submission isn't selected.

We look forward to reading your contributions and sharing your insights with our community!

NEW

READERS CORNER

FEATURED MEMBER ARTICLES



In under 3 minutes, our guide "[Boost Your Biz Mojo: Creating a Fit and Fab Team](#)" offers strategies to boost team wellness from Daylight Saving to Christmas:



- **Get Moving Without Moving Mountains: Discover quick, effective movement strategies.**
- **Mind Matters: Implement techniques to reduce stress and improve focus.**
- **Eat Well, Spend Less: Ideas to keep the team fueled without overspending.**
- **Craft a Natural Space: Simple updates to reduce fatigue and boost mood.**

These strategies create a healthier, more connected team ready for the holiday rush.

Transform your workplace into a hub of health and productivity.

Read the full guide: [studiostrong.fit/ChamberStrong](#)

"The best way to predict the future is to create it." — Abraham Lincoln

Joe's Market Basket Explains How Fall Yard Work Can Lead to Beautiful Spring



With cool fall air just around the corner, Joe's Market Basket wants others to know that autumn is a great time to repair your lawn from the hard summer, and it's also a time to keep your garden healthy and vibrant ahead of springtime. General Manager Andy Klos said seeding your lawn and planting flowers in the fall can create a great base in your yard for months into the future.

Tips to Seed Your Lawn:

- Fall is one of the best times to seed your lawn because of cooler air while still having warm soil.
- During autumn, overseeding and repairing dead or worn-down patches ensures a lush-looking lawn when spring rolls around.
- Seeding during this time of the year allows grass to build roots before winter sets in and then truly comes to life in the spring.

If you're repairing any worn-down patches from summer fun, make sure to keep foot traffic off the patches and new seeds to create an ideal environment for growth. Seeding for luscious grass is just one step someone can take during the fall to make their yard beautiful. Autumn also represents the perfect time to plant trees and a plethora of flowers that are suited for cooler temperatures.

"Flowers like mums add pop to your garden during the fall," Klos said. "Pruning perennials during autumn allows them to come back stronger in the spring, and this time of the year also represents a good time to plant spring bulbs so they bloom beautifully in the winter. Cleaning out garden beds, adding fertilizer and putting down mulch are great ways to keep your soil healthy heading from fall to spring."

BUSINESS TRACK INSIGHTS

Ask Gene: The Five Most Common Questions Business Owners Ask

by Gene Marks | The Hartford

According to the U.S. Census Bureau, there are approximately 6 million employer-owned businesses with less than 500 employees. My clients are mostly this. Many of them are family businesses. Most of them have been in business for more than five years. They're in all industries. They have payroll and insurance and office managers and sometimes human resources staff. These are not startups. These are established firms. And although most have been in business for more than five years, they still have lots of questions about running their businesses. It never ends!

If you're running a business like this, then you've got questions too. I can't answer them all here. But I can respond to the five that I get the most. So here they are.



Q: My tax returns show profits. But my bank balance doesn't have nearly as much cash. Why?

A: There's a one word answer to this question: timing. Unless you're in retail or strictly cash based, most of my clients carry accounts receivable for items that they sold to customer but are waiting on payment. They recognized the income from the sale, but they still don't have the cash! However, the cost of that item – labor, materials, overhead – has already been spent. It's a cycle that will continue as long as you operate your business.

Accounting rules want you to “match” your revenue with that cost, so you might be showing income even if you haven't received the cash yet. Timing drives your cash flow and anything that becomes an asset – receivables, inventory purchases, prepaid expenses – are not expensed immediately which means you've spent the money but you haven't realized the income from those items. This is why many companies finance these expenses – either through a bank or through their vendors – so that they can use someone else's cash to offset these timing differences.

Q: Should I be avoiding debt?

A: Paying for your expenses with your own money – and not borrowed funds – is a great goal to have. People that get in too much debt oftentimes have trouble getting out of it. But some debt can be a good thing. For example, if your company is growing it is very possible that you won't be able to pay for this growth with your own funds. But that's fine. It's why working capital loans exist. You use borrowed funds to buy inventory because you know that you'll ultimately turn that inventory into sales. Where people get into trouble is when they use debt to speculate on business ventures, investments, or out-of-the-ordinary purchases. There's nothing wrong with this as long as it's balanced and thought through.

Financial lenders exist for a reason. They provide capital to help businesses grow. Sometimes it's to help businesses invest in the future too. Debt, if used the right way, can be a very good thing.

Q: How do I price my product or service?

A: Pricing is part art, part science. The art part is harder, of course, and generally involves knowledge of the marketplace and a sense of what the customer will pay. These are things that are hard to specifically quantify.

But the science part is easier to figure out. Each item that you sell has a cost and figuring out the cost isn't that tough. Here's a simple procedure I tell my clients: You need to know the materials used (if there are materials) and how many hours it took to make that item (or perform that service). You need to then understand the price you're paying for that labor and the overhead you're incurring for each hour incurred. Add up these costs for an item and then bump it up by at least 20 percent for a profit margin. Now go back and see what the market will bear. If the prices of similar items are significantly lower than you've got to take a hard look at your costs. If they're higher then you've got a chance to make even more profit.

Q: Is my data secure?

A: No.

Seriously, no. Most of us are now hosting our data with managed services companies and in the cloud. These companies are of course much better at securing your data. They have more resources than a typical business. Their entire business model is built around making sure that the data they're hosting is secure. They have the latest tools and the smartest people. And yet...they still get hacked. You read about this stuff every day. Relying on these companies to secure your data definitely reduces the risk of your data being stolen. But it certainly doesn't eliminate the risk.

Q: Where can I find good people?

A: The \$1 million question! Although job openings have fallen the past few months, there's still a severe labor shortage throughout the country and finding people remains a top concern amongst most of my clients. Yes, you can use the online job sites, or trade schools or even social media. But the best place to find new employees – according to multiple surveys and my own anecdotal experience – is actually from your existing employees.

Ask them and you'll see that they have friends, family, neighbors and others in their community who they can refer to you. They can act as a liaison and help you qualify a potential candidate because who knows best about your business than someone working there? Referrals from existing workers come already vetted and – assuming there's a good relationship – can improve the culture in your company. And using hiring someone who's been referred can save time on interviewing and background checking.

These are just five questions amongst the thousands that you probably have about running a business. But they're the most common I see.

Next steps: [Sign up](#) for the *Small Biz Ahead* newsletter for more tips on starting your business.



DIGITAL BILLBOARD ADS

55/64 AT COLLINSVILLE AVE. & MARTIN LUTHER KING DR.
(EASTBOUND INTO IL)

HOW DOES IT WORK?

The Chamber of Commerce purchases a billboard ad which we split into 30 ad spots. Our members can purchase one (or more!) of those spots, allowing you to have a digital billboard ad at a FRACTION of the cost!

52 weeks
\$1,400

32 weeks
\$1000

20 weeks
\$700

TYPE OF BILLBOARD: Digital LED
SIZE OF BILLBOARD: 14X49 ft
TRAFFIC COUNT: 133,110 vehicles daily
AD DIMENSIONS: 400 pixels high by 1400 pixels wide
AD FORMAT: JPG, PDF OR PNG

HAVE MORE QUESTIONS OR NEED MORE INFO?
Call the Chamber office: 618-632-3377



SIGN ME UP!

NAME: _____

BUSINESS NAME: _____

EMAIL: _____ **PHONE #:** _____

CHOOSE YOUR AD OPTIONS (SPOT IS NOT RESERVED UNTIL PAYMENT IS RECEIVED)

- 52 WEEKS | \$1,400 32 WEEKS | \$1000 20 WEEKS | \$700
- I WOULD LIKE MORE THAN ONE AD _____ I WOULD LIKE THE CHAMBER TO DESIGN MY AD | \$100

Please indicate how many ad spots you would like

FAQ:

All ads must be approved by the O'Fallon-Shiloh Chamber of Commerce. The Chamber reserves the right to refuse/reject any ad copy.

1. **How often will my ad show up?** Each ad spot will appear 40 times per day, for 10 seconds at a time.
2. **Can I purchase more than one ad spot?** Yes! you can purchase as many as you want.
3. **How often can I change out my ad copy?** Ad copy can be changed out every quarter.
4. **Can someone help me design my ad?** We would be happy to design your ad for \$100.
5. **Are there other advertisers on the billboard?** Yes, there will be advertisers paying full price as well as chamber member advertisers.
6. **How do I know my ad is running?** You can request a "proof of play" report from us at any time which will show the dates your ad has been running.

MONTHLY CALENDAR



- 6.....● [Ribbon Cutting - Women's Urgent Care of Advantia](#)
9:00 a.m. | 1197 Fortune Boulevard, Shiloh
- 7.....● [Member Luncheon - Meet the Municipalities!](#)
11:00 a.m. | Klucker Hall, Shiloh
- 12.....● [Military Affairs Committee Meeting](#)
3:30 p.m. | VFW Post 805, O'Fallon
- 13.....● [Downtown District Committee Meeting](#)
8:45 a.m. | City Hall Council Chambers
- 14.....● [Economic Development Committee Meeting](#)
8:30 a.m. | TownePlace Suites St. Louis, O'Fallon
- 19.....● [Education Committee Meeting](#)
10:00 a.m. | O'Fallon District 90 Offices
- 19.....● [Business After Hours - 618 Business & Event Center](#)
5:00 p.m. | 4610A N. Illinois St, Fairview Heights
- 20.....● [Ribbon Cutting - The Foundation Academy](#)
12:00 p.m. | 1549 Frank Scott Parkway West, Belleville
- 25.....● [Executive Board Meeting](#)
1:15 p.m. | Chamber Depot, O'Fallon
- 25.....● [Member Engagement Committee \(MEC\)](#)
2:30 p.m. | Chamber Depot, O'Fallon



upcoming events

NOVEMBER

11.07 | Meet the Municipalities

2024 MEET THE MUNICIPALITIES

Come learn about developments in O'Fallon & Shiloh at our redesigned "State of the City/Village" luncheon!

GUEST SPEAKERS

| | | | |
|--|---|---|--|
| | | | |
| Mayor Bob Weilmuenster Village of Shiloh | Mayor Herb Roach City of O'Fallon | City Administrator Walter Denton City of O'Fallon | Asst. City Administrator Grant Litteken City of O'Fallon |

Schedule
CATCH THE UPDATES THAT MATTER TO YOU WITHOUT NEEDING TO STAY FOR THE FULL TWO HOURS!

| | |
|---------------------|------------------------------|
| 11:00 am - 11:15 am | Mayor Roach |
| 11:20 am - 11:35 am | Mayor Weilmuenster |
| 11:40 am - 11:55 am | Walter Denton/Grant Litteken |
| 12:00 pm - 12:15 pm | Mayor Roach |
| 12:20 pm - 12:35 pm | Mayor Weilmuenster |
| 12:40pm - 12:55 pm | Walter Denton/Grant Litteken |

RSVP TODAY! November 7, 2024 from 11:00a-1:00p

618-632-3377 Visit our website OFALLONCHAMBER.COM

Call us at 618-632-3377 for availability.

11.19 | Business After Hours (BAH)

Business After Hours (BAH) is a social time from 5-6:30 p.m. held six times each year. It is hosted by various Chamber members. There are no speakers or programs and food and beverages are offered. Come for 15 minutes or come for the full 1.5 hours.

November's event will be held at **618 Business & Event Center**.

It's a great way to meet new business contacts – we average 75+ in attendance each BAH. Bring plenty of business cards! chance to network!

REGISTER NOW

DECEMBER

12.10 | Annual Holiday Party Save the Date!

Join us for an unforgettable holiday celebration, where local businesses come together to network, celebrate, and close out the year in style! Don't miss this unique chance to connect with peers and showcase your brand by sponsoring an event that attracts over 200 attendees each year.

REGISTER NOW

STAY CONNECTED WITH US THROUGH OUR WEBSITE AND ON SOCIAL MEDIA FOR MORE DETAILS ON ALL EVENTS! BE SURE TO CHECK THE EVENTS CALENDAR OFTEN AND REGISTER FOR EVENTS YOU'RE INTERESTED IN.

OfallonChamber.com

Facebook.com/OfallonShilohChamber

SALUTE TO OUR PREMIUM MEMBERS

CHAIRMAN'S CIRCLE

O'FALLON-SHILOH CHAMBER OF COMMERCE



CHAMBER CHAMPION

O'FALLON-SHILOH CHAMBER OF COMMERCE



STAR INVESTORS

O'FALLON-SHILOH CHAMBER OF COMMERCE

1st National Bank of Waterloo
 American Family Insurance- Scott Buchtel
 Ameren
 Associated Bank
 Auffenberg Dealer Group
 Bank of Belleville
 Bank of O'Fallon
 BOS Metro East Banking Center
 Busey Bank
 C&C Sports
 Caliber Cleaning
 Cambridge Capital Management, LLC
 Cambridge House O'Fallon
 Care Access
 Carrollton Bank
 Catholic Community Credit Union
 CEFCU
 Central Bank
 Clete's, Inc.
 Clinton Manor Living Center

Commerce Bank
 Country Estate Kennel
 Drury Inn & Suites
 Farmers & Merchants National Bank
 FCB Banks
 First Bank OFallon
 First Bankers Trust Company
 First Community Credit Union
 Gateway Metro Federal Credit Union
 Gateway Solutions
 HD Painting & Stain Co.
 Heartland Bank and Trust Company
 Hilton Garden Inn
 Holland Construction Services
 Jack Schmitt Chevrolet of O'Fallon
 Kerber, Eck & Braeckel, LLP
 Keystone Place at Richland Creek
 Klein's Brand Source
 La Casa Mexicana of O'Fallon
 Lashley Animal Hospital
 Lincoln Surgical Associates, Ltd.

Mathis, Marifian & Richter, Ltd.
 Merrill Lynch | Woody Gray
 Morrison Plumbing Heating & Air
 O'Fallon Shiloh Towing
 OST Container/Rental
 Regency Manor
 Regions Bank
 Revity Credit Union
 Sandberg Phoenix
 Scott Credit Union
 Sigman Heating and Air Conditioning
 Spectra Graphics
 Taylor Roofing
 The Regency Conference Center
 The Rehabilitation Institute of
 Southern IL
 Together Credit Union
 TownePlace Suites by Marriott
 United Healthcare

EXECUTIVE BOARD

Nathan Klitzing, Board Chair
Cambridge Capital Management

Kevin Welch, Vice Chair
1st National Bank of Waterloo

Dan Jackson, Treasurer
Carrollton Bank

Jeff Dossett, Immediate Past Chair
BJC Memorial Hospital

2024-2025 BOARD MEMBERS

John Eichenlaub
BARBERMURPHY

Donna Richter
Southern Illinois Builders Assoc.

Ex-Officio

Melissa Fanning
United Way of Greater St. Louis

Kurt Schroeder
UB Greensfelder LLP

Mayor Herb Roach
City of O'Fallon

Jon Greenstreet
Bike Surgeon

Susan Schultz
Holland Construction

Mayor Robert Weilmuenster
Village of Shiloh

Cassidy Hoelscher
The Rehabilitation Institute of
Southern Illinois

Pat Mandeville
Bank of Springfield

Lt. Nick Stewart | Lead In
O'Fallon Police Department

Chris Klay
HSHS St. Elizabeth's Hospital

Mike Williams
Serra Honda

CHAMBER AMBASSADORS

Don Barkley

Ken Hutchens
Shiloh Church

Lindsay Porzeinski
Home Heating & Cooling

Debbie Brauer

Amy Kempfer
Associated Bank

Delisa Richardson
Z. D. Richardson Notary Services

John Grissom
Berkshire Hathaway

Reneé La Bruyere
Horner & Shiffrin

Dave Snyder
Rotary Club of O'Fallon /Emeritus

Jaclyn Gross
TownePlace Suites by Marriott

Nathan Parchman
Farmers & Merchants National
Bank

Lisa Vorce
Thrivent Financial - Lisa Vorce

Cindy Hill
Home Instead

Ke'Ira Lewis
Etc. Event Planning & Marketing

Justin Ward
1st National Bank of Waterloo

Erik Huber
Bank of Springfield

Sheri Welch

July – December 2024
SAVE THE DATES

BUSINESS AFTER HOURS (BAH)

ANNOUNCEMENTS AND ATTENDANCE PRIZE DRAWINGS ARE AT 6 P.M.



301 South Lincoln Avenue, O'Fallon
Tuesday, September 24 • 5:00–6:30 p.m.



618 Business and Event Center
Fairview Heights
Tuesday, November 19 • 5:00–6:30 p.m.

Please RSVP to 618-632-3377 or chamber@ofallonchamber.com

RESTAURANT ROULETTE

Thursday, August 8 11:30 a.m.
Thursday, October 10 11:30 a.m.

Have an exceptional networking lunch with 3 to 7 other chamber members!

Location at various member restaurants

You RSVP; we tell you the day before where you're going for lunch; you find out who you're having lunch with when you arrive at your table!

SPEED NETWORKING

Thursday, October 3 9:00 a.m.

Location: The Hett • 400 N Alton Street, Lebanon

Speed Networking with Mckendree University Business Students

BUSINESS OVER BREAKFAST (BOB)

Friday, August 23 8:00 a.m.



Public Safety Building • 285 N. Seven Hills Road, O'Fallon

BE OUR NEWSLETTER SPONSOR!

Would you like to be the first page of our next newsletter?
Let us know! chamber@ofallonchamber.com | 618-632-3377



www.OFallonChamber.com P.O. Box 371, O'Fallon, IL 62269

Additional events you might be interested in attending

ANNUAL GOLF TOURNAMENT

Tuesday, Sep 10 ♦ Far Oaks • AM & PM Sessions

MAXIMIZE YOUR BENEFITS

Tuesday, October 29 • 8:30 a.m.

Chamber Depot ♦ 116 East First Street, O'Fallon

MEET THE MUNICIPALITIES

Annual Luncheon

Thursday, November 7 • 11:00 a.m. – 1:00 p.m.

Klucker Hall ♦ 14 Park Drive, Shiloh



HOLIDAY PARTY

Tuesday, December 10

5:00 p.m. – 7:00 p.m.

Regency Conference Center

Dates/times are subject to change.

Please pay attention to weekly E-news for updated information.

THREE SPRINGS BULLETIN

The Village of Shiloh is now offering newsletters published quarterly (March, June, September, & December) to inform residents about everything happening in Shiloh.



[VIEW FALL NEWSLETTER](#)

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