



**REGENCY CONFERENCE CENTER**

**MAY 10, 2024, 11:30AM-1:15PM**

**\$40 PER TICKET**

## **2024 AWARD WINNERS**

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**O'FALLON WOMAN'S CLUB**

**ROTARY COMMUNITY SERVICE AWARD**



**BELTONE ALLIANCE**

**ECONOMIC IMPACT AWARD**



**BOARDING HOUSE BISTRO & AUFFENBERG DEALER GROUP**



**TRANSFORMATION AWARDS**



**SCHILDKNECHT FUNERAL HOME**

**HERITAGE AWARD**

**REGISTER TODAY AT [OFALLONCHAMBER.COM/SALUTE2BIZ](https://ofallonchamber.com/salute2biz)**





MAY 2024

# CHAMBER TRACKS

Official Newsletter of O'Fallon-Shiloh Chamber of Commerce

## A NOTE FROM THE BOARD CHAIR

JEFFREY DOSSETT

As my term as board chair draws to a close, I am filled with profound gratitude for the opportunity to serve this exceptional membership. It has been a privilege to lead a team of dedicated professionals, and together, we have achieved remarkable milestones.

From promoting local businesses and economic development to providing valuable networking and educational opportunities, the O'Fallon Shiloh Chamber of Commerce has been a true force for good in our community. I have been continually impressed by the passion, commitment, and creativity of our team and members, and I am grateful for the friendships and connections that I have made.

Reflecting on my time, I am reminded of our many challenges and accomplishments together. Whether navigating the pandemic, advocating for our members, or planning successful events, we have always worked tirelessly to promote the best interests of our membership and community. I have a new appreciation for being flexible and nimble while adjusting to a changing social dynamic.

I am confident that under the leadership of our incoming board chair, Nathan Klitzing, the Chamber will continue to thrive and positively impact our membership and communities.

*-Jeff*



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# WELCOME NEW MEMBERS!

## APRIL NEW MEMBERS

### Caliber Cleaning

Dawn Wilson  
Belleville, IL 62221  
618-979-8987  
[calibercleaning2017@gmail.com](mailto:calibercleaning2017@gmail.com)  
<http://www.calibercleaning.biz>  
(Business Services)

### Christian Brothers Automotive Shiloh

Corwin Pauly  
1310 Thouvenot Lane  
O'Fallon, IL 62269  
707-330-5891  
[corwin.pauly@cbauto.net](mailto:corwin.pauly@cbauto.net)  
(Auto and Services)

### Inbound & Agile

Eric Pratum  
Lebanon, IL 62254  
360-306-0889  
[eric@inboundandagile.com](mailto:eric@inboundandagile.com)  
<http://inboundandagile.com>  
(Marketing)

### Link Primary Care

Jeffrey Davis  
1034 S, Brentwood Blvd Ste 530  
Richmond Heights, MO 63117  
314-798-7422  
[info@linkprimarycare.com](mailto:info@linkprimarycare.com)  
<http://www.linkprimarycare.com>  
(Healthcare)

### Magnolia Soap and Bath Company

Warren Cage  
1413 W. Highway 50  
O'Fallon, IL 62269  
618-589-3434  
[ofallon@magnoliasoapandbath.com](mailto:ofallon@magnoliasoapandbath.com)  
(Health and Beauty)

### Sunrise Family Practice Mind & Body Wellness

Gerth Cibus Pierre  
9 Eagle Center  
O'Fallon, IL 62269  
618-954-7434  
[Gerthy@sunrisefamilypractice.net](mailto:Gerthy@sunrisefamilypractice.net)  
[Http://sunrisefamilypractice.net/](http://sunrisefamilypractice.net/)  
(Health and Wellness)

### US Bancorp Investments

Elizabeth Reepe  
OFallon, IL 62269  
618-394-4454  
[elizabethreepe@gmail.com](mailto:elizabethreepe@gmail.com)  
(Finance and Insurance)



Newsletter Sponsor \$100  
Featured Business Ad \$75  
Full Page Ad \$50  
1/2 Page Ad \$35  
1/4 Page Ad \$25

[LEARN MORE](#)



# MEMBER RENEWALS

## STAR INVESTORS

- Associated Bank
- Regions Bank

## GENERAL MEMBERSHIP

- Cedar Ridge Health and Rehab Center
- Clearwave Fiber
- Divine Thrift and Consignment Resale Shop\*
- Doug Distler
- Egyptian Workspace Partners
- First Priority
- Gateway Classic Cars
- H3 Capital Real Estate, LLC
- Health Vision Midwest
- HomeTown Dental Hughes
- Group Real Estate LLC\*
- IL SBDC for the Metro East at SIU
- John Coers

- Kukorola Appraisals LLC\*
- Legacy Planning LLC
- May Brown
- Metro East Sign LLC
- Millennia Professional Service
- Revela at O'Fallon
- Roots Professional Tree Service\*
- St. Clair Bowl, Inc.
- St. Clair County Intergovernmental Grants
- St. Louis Oasis
- Sugarfire Smokehouse
- Telecom Direct
- Toast & Table\*
- Trailhead Capital Management Group\*
- Vollman Advertising
- WLS Consulting
- ZD Richardson Notary
- Zion Lutheran School

*\*Downtown District Members*



FOR ALL THAT YOU DO TO  
SUPPORT THE CHAMBER AND OUR COMMUNITY!

## MEET YOUR CHAMBER STAFF



**Debbie Arnall-Martinez**  
President/CEO



**Doris Oberneufemann**  
Operations Manager



**Jonathan Simmons**  
Marketing &  
Communications Manager



**Jessica Lotz**  
Leadership &  
Development Coordinator



**Johnnie Hodges**  
Membership Coordinator





# Pardon our Progress

We are still open during our outpatient radiology project.



HSHS  
St. Elizabeth's  
Convenient Care



Common cold, seasonal allergies or the flu?

We are conveniently here for you.

1512 N. Green Mount Rd., O'Fallon | Open 7 days a week, 8 a.m.-7 p.m. No appointments necessary.



A Serra Honda Exclusive Service!

**MOBILE MECHANIC**  
WE COME TO YOU FOR BASIC SERVICE WORK!

**OUR SERVICES INCLUDE:**

- ✓ Oil Change
- ✓ Tire Rotation
- ✓ Change Air Filters
- ✓ Wiper Blade Replacements
- ✓ Battery Replacement
- ✓ Rear Differential Fluid

Call 833-GO-SERRA or Visit [833GoSerra.com](http://833GoSerra.com) to schedule your appointment!

At No Extra Charge To You!



# 2024 SALUTE TO BUSINESS AWARDS

We can hardly wait to celebrate the remarkable achievements of businesses that have made significant contributions over the past year. The **2024 Salute to Business Awards** is just around the corner!

This year, we're adding an extra layer of excitement with a Bottle Pull featuring a premium selection of liquors and wines. This fun addition is not just for entertainment; it's a chance for us to give back, with all profits of the Bottle Pull supporting the Future Business Leaders of America (FBLA) program at O'Fallon Township High School.

**Spaces are limited. We've EXTENDED ticket sales until May 6th**, so register soon to join us in supporting our business community!

REGISTRATION



THANK YOU TO OUR SPONSORS!

FRIDAY, MAY 10, 2024  
11:30am

## Event Sponsors

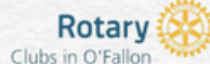


Bank of O'Fallon

## Table Sponsors



## Award Sponsors





# CONGRATULATIONS TO THIS YEAR'S AWARD RECIPIENTS!



REGENCY CONFERENCE CENTER

MAY 10, 2024, 11:30AM-1:15PM

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**SCHILDKNECHT FUNERAL HOME**

HERITAGE AWARD

REGISTER TODAY AT [OFALLONCHAMBER.COM/SALUTE2BIZ](https://ofallonchamber.com/salute2biz)

# ADVERTISE WITH US!

## DIGITAL LED BILLBOARD ADS

### How Does It Work?

The Chamber of Commerce purchases a billboard ad which we split into 30 ad spots. Our members can purchase one (or more!) of those spots, allowing you to have a digital billboard ad at a **FRACTION** of the cost!

Digital LED | 14x49' | Over 130,000 vehicles daily

52 WEEKS  
\$1,375

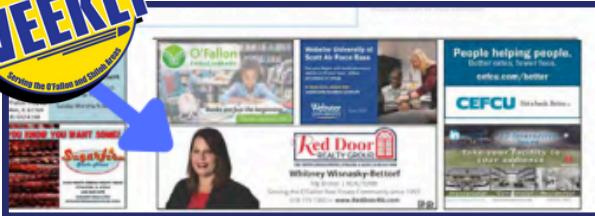
32 WEEKS  
\$925

20 WEEKS  
\$625



Have more questions?  
Reach out to the Chamber!

**CLAIM YOUR SPOT**



**CLAIM YOUR SPOT**



\$29/MO  
\$350/YEAR

RESERVE  
NOW!

SPOTS ARE  
LIMITED!

## O'FALLON WEEKLY ADS

Get your ad on the Chamber's EXCLUSIVE O'Fallon Weekly page! Every first Wednesday of the month, the O'Fallon Weekly highlights what's happening around town. Your ad supports the Chamber and this local publication!

## PODCAST SPONSORSHIP

The 618 Podcast is a weekly production of the O'Fallon-Shiloh Chamber of Commerce and the O'Fallon Weekly that highlights what's happening in the area! With a total of over **30,000** listeners and growing, this is THE place you'll want to advertise.



\$200/TWO  
WEEKS

20-SECOND  
SPOT

LET US TALK  
ABOUT YOUR  
BUSINESS!

**CLAIM YOUR SPOT**







## Mother's Day Brunch May 12th

Choose from the following seatings  
10:30 am/11:00 am/12:30 pm/1:00 pm

### *Breakfast*

Scrambled Eggs  
Fresh Baked Biscuits and Gravy  
Potato O'Brien  
Bacon  
Sausage Links  
Pancakes with Warm Syrup

### *Carving Station*

Prime Rib  
Honey Glazed Ham  
Fresh Baked Rolls and  
Condiments

### *Soups and Salad Bar*

Tomato Basil Soup  
Pasta Salad  
Chopped Hearts of Romaine Lettuce,  
Chopped Eggs, Tomato, Cucumber  
and Onions  
Cheddar and Mozzarella Cheeses  
Assorted Dressings  
Croutons

### *Omelet Station*

Chef Prepared Customized Omelets

### *Breads*

Croissants, Freshly Baked Pastries, Assorted Muffins,  
Cinnamon Rolls, French Style Danish and Assorted  
Rolls

### *Lunch*

Southern Fried Chicken  
Roasted Sliced Turkey Breast and Gravy  
Southern Style Fried Shrimp  
Garlic Cream Cheese Whipped Potatoes  
Creamy Mac and Cheese  
Southern Style Green Beans  
Orange Glazed Carrots  
Corn Bread Dressing

### *Desserts*

Chef Art's Fabulous Bread Pudding Assorted Cakes,  
Pies and Cheesecakes

### *Pricing*

Adults -\$49.95      Children 4 to 10 \$14.95  
Children 3 and Under -Free  
Plus Tax and Service Fee

### *Beverages*

Self Serve Beverage Station  
Coffee, Tea and Assorted Juices

### *Cash Bar*

Featuring Assorted Soda, Mimosa's, and Bloody  
Mary's

For Reservations and pre-payment, please visit our website at  
[www.regencyconferencecenter.com](http://www.regencyconferencecenter.com) or contact our sales office at 618.624.9999  
400 Regency Park O'Fallon, IL 62269





Your Best Medicine<sup>SM</sup> is Right Here.

Memorial Hospital Shiloh is committed to meeting the needs of our community with everything you need available on the Shiloh campus:

- Inpatient, outpatient, emergency care, and diagnostic services
- Family Care Birthing Center
- Children's at Memorial
- Primary care and specialty services from BJC Medical Group
- Specialty care from Washington University Physicians in Illinois, Inc.
- Siteman Cancer Center—the only satellite facility in Illinois

And as part of BJC HealthCare, we are connected to Barnes-Jewish Hospital. It's the world's best medicine right where you live.



memhosp.org

PRESENTED BY THE GOOD FOLKS OF SHILOH, IL.  
A FREEDOM SINGS USA EVENT

# VETERANS SONGWRITING RETREAT

WORKSHOPS & PERFORMANCES WITH TOP NASHVILLE HIT-MAKERS

2-DAYS OF VETERAN-FOCUSED MUSIC & HEALING  
**AUG. 9-10**  
**SHILOH ILLINOIS**

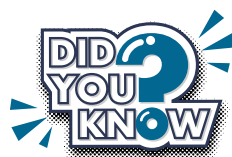
SATURDAY AUG. 10  
6:00 PM  
KLUCKER HALL  
14 PARK DRIVE

**SCHEDULED EVENTS FOR FRI. 8/9 & SAT. 8/10**  
PRIVATE VETERAN-ONLY ACTIVITIES FRI. EVENING (8/9) & SAT. MORNING 8/10 | FREE CONCERT FEATURING VETERAN SONGS SAT. NIGHT 8/10 (OPEN TO THE PUBLIC)



Freedom Sings USA is a VA-certified nonprofit providing music arts therapy for Vets and their families.

For more info,  
Call 618-632-1022 x 119



The O'Fallon Police Department puts out a monthly newsletter with great community information.

Click below to view the April and May newsletters:





# APRIL RIBBON CUTTINGS



## Restoration Ranch

1644 Hartman Ln, Shiloh, IL 62221



## Outback Steakhouse

1102 Central Park Dr, O'Fallon, IL 62269



## Community Park Pool Groundbreaking

401 E 5th St, O'Fallon, IL 62269

*Come out and support a fellow chamber member at our next Ribbon Cutting! Enjoy light refreshments and networking. You never know who you may meet!*

[CHECK OUT MORE](#)





Stay in the know by subscribing to The 618 Now on your favorite podcast app

New Episodes Every Friday!

[The618now.podbean.com](http://The618now.podbean.com)





O'Fallon

# meet the board!

This month, meet the executive board as we thank our outgoing members and welcome the incoming! We hope you're enjoying getting to know these community leaders who keep the chamber going.



**JEFF DOSSETT**

*Vice President,  
Chief Operating Officer,  
Memorial Hospital*

•Outgoing Board Chair•

**Hometown:** Alton, IL

**Favorite Part About the Area:**  
The sense of community, we are always eager to help one another.

**If you could offer one piece of advice to a local business owner, what would it be?**  
Success doesn't always follow a prescribed path. It's okay if your path looks different than someone else's.



**DAN JACKSON**

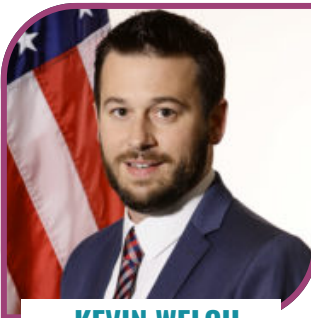
*Regional President,  
Carrollton Bank*

•Board Treasurer•

**Hometown:** O'Fallon, IL

**Favorite Part About the Area:**  
Despite all its growth, O'Fallon still has a small town feel to it in many ways.

**If you could offer one piece of advice to a local business owner, what would it be?**  
Get involved in the business community and try to develop a niche in your industry.



**KEVIN WELCH**

*Vice President, First National Bank of Waterloo*

•Incoming Board Vice Chair•

**Hometown:** Collinsville, IL

**Favorite Part About the Area:**  
We are a smaller, but growing community. I like the fact that our greatest times are still ahead and we can all be a part of how that is shaped.

**If you could offer one piece of advice to a local business owner, what would it be?**  
Make sure you take the time on what others do and in turn, they will put a focus on you. Networking is a skill, Many times you see someone that wants to talk about themselves or their business, Rightfully so, I mean that is why we are there. But if you take the time to ask others about themselves further than just speaking about you, I feel that goes a much longer way and forms a more meaningful connection in the small amount of time you have.



**NATHAN KLITZING**

*CEO & Principal Wealth Advisor,  
Cambridge Capital Management, LLC*

•Board Vice Chair and Incoming Board Chair•

**Hometown:** Altamont, IL

**Favorite Part About the Area:**  
Our location - both O'Fallon and Shiloh provides easy access to the entire St. Louis region along with a small hometown feel.

**If you could offer one piece of advice to a local business owner, what would it be?**  
Focus on creating a culture that fosters innovation, collaboration and taking care of people. Every interaction is an opportunity. Treat every employee and customer like they are family.





## Side by side for a better health plan

For healthier Illinois Chamber  
of Commerce businesses,  
we're all in.



Health insurance is the No. 1 requested benefit by employees.<sup>1</sup> But as many Illinois small business owners know, it isn't easy to find quality health benefits your employees want at a price that fits your budget.

Working together with the Illinois Chamber of Commerce, the Community Chamber Program gives your small business members-only access to big-business employee health benefits at competitive rates.

Average savings of

# 25%

on monthly payments<sup>2</sup>

United  
Healthcare



ILLINOIS  
CHAMBER

# EVENT TAKEWAYS

## Restaurant Roulette

On April 11th, our second restaurant roulette of the year drew 27 attendees who explored 5 different restaurants. Our regular participants love the chance to mingle and discover new dining spots. Join us on June 13th for the next event and experience the fun firsthand!



## 8th Grade Career Fair

The O'Fallon-Shiloh Chamber of Commerce, Junior Achievement, Scott Air Force Base Air & Space STEM Outreach Group, and the City of O'Fallon hosted its Annual 8th Grade Career Fair at the Regency Conference Center on April 25, 2024.



The career fair provides an excellent opportunity for students to explore careers, interview business leaders, and set goals for their career aspirations.

Over 630 8th grade students from O'Fallon & Shiloh public and private schools were in attendance to connect with 90 role models from 60 different careers!

Thank you to all our sponsors and role models that continue to support such an important event for our local students.

[Check out the pictures and videos from the day!](#)





O'Fallon-Chamber of Commerce

8th Grade

# CAREER FAIR

**THANK YOU TO OUR SPONSORS!**

**Event Sponsors**



AIR & SPACE  
**STEM Outreach**  
Scott Air Force Base



**Lunch Sponsor**



**Golden Apple Sponsors**



**Red Apple Sponsors**



**Green Apple Sponsors**



# MEMBER NEWS

## HSHS ST. ELIZABETH'S HOSPITAL OPENS FIRST HUMAN MILK DISPENSARY IN ST. CLAIR COUNTY

HSHS St. Elizabeth's Hospital is excited to share that it is now home to St. Clair County's first milk dispensary, in partnership with Mothers' Milk Bank of the Western Great Lakes (Milk Bank WGL). This joint effort with Milk Bank WGL increases access to lifesaving, critical nutrition for pediatric patients in need.

Located in the Women and Infants Center at HSHS St. Elizabeth's Hospital, 1 St. Elizabeth's Blvd. in O'Fallon, the milk dispensary will act as a hub where families can purchase pasteurized donor milk for short-term emergency use. Breast milk is an essential nutritional therapy that provides numerous benefits, including infection-fighting factors, growth hormones, and improved nutrition and digestion.

"There are several reasons why mothers and caretakers may need our dispensary services," said Amanda Schaefer, MSN, RN, HSHS St. Elizabeth's Women and Infants Center Manager. "They may struggle with low breast milk supply, they may be experiencing an illness or taking a medication that is hindering their ability to breastfeed, or they may have had a child through adoption or surrogacy. We are happy and proud to be the first in our area to provide this service to moms and babies."

"HSHS St. Elizabeth's milk dispensary will provide a valuable service to the community as the first in St. Clair County," said Amber Barnes RN, RNC-NIC, IBCLC, Clinical Manager, Milk Bank WGL. "This will increase the availability of safe, pasteurized donor milk in Southern Illinois. St. Elizabeth's demonstrates its commitment to breastfeeding and best practices by implementing this program. We are excited to partner with them," she said.

Dr. Saba Bajwa, HSHS Medical Group pediatrician, noted, "Babies fed with breast milk have a lower risk of some health issues like obesity, asthma and type 1 diabetes, and they are less likely to have ear infections and stomach bugs. Having this milk bank as a resource will be a great benefit to families with newborns who may need this important nutritional component."

Milk is available for purchase by debit or credit card only in 4 oz. bottles for \$25 each. An online order form and more information about St. Elizabeth's Hospital milk dispensary can be found at [steliz.org/milk](http://steliz.org/milk). You can find out more about accessing or donating human milk via Milk Bank WGL by visiting their website at [milkbankwgl.org](http://milkbankwgl.org).



## MCKENDREE UNIVERSITY'S PARAPROFESSIONAL+ PATHWAY PROGRAM RECEIVES OFFICIAL CERTIFICATION FROM ILLINOIS



McKendree University's new Paraprofessional+ Pathway program has recently gained certification from the Illinois State Board of Education (ISBE), making it the very first institution of higher learning in the state to have an approved apprenticeship program for paraprofessionals who hope to become licensed teachers.

McKendree was also the first university in the state to receive the Gateway Apprenticeship Grant through the Illinois Department of Labor (DOL) last fall to support the Paraprofessional+ Pathway program. Through this registered apprenticeship program, students may continue working full-time as paraprofessionals while doing their online coursework and practicing skills in the field.

"This collaboration between the Madison County's Gateway Apprenticeship Hub and McKendree University marks a historic milestone as we launch Illinois' first-ever USDOL-approved teacher apprenticeship program," said Becca Ryan, grant manager at Gateway Apprenticeship Hub. "Together, we're forging new pathways to excellence in education, setting a precedent for innovation and opportunity statewide. Madison County Employment and Training Department has been impressed by McKendree's pioneering spirit and commitment to providing equitable pathways into the field of education."

Initially, the Paraprofessional+ Pathway program allowed paraprofessionals to become licensed teachers at the elementary level in only two years. Now, the university has also added a special education track as the program has seen impressive growth and higher demand. Both tracks can be taken completely online with semesters beginning in the summer, fall and spring. Admission requires employment as a paraprofessional, along with approval from administrators.

"At McKendree, we are honored to be the first apprenticeship teacher education program in the state recognized by the Illinois State Board of Education and the Department of Labor. We are excited to bring more options to school districts to help fill the teacher pipeline with quality and successful teachers," said Elizabeth Ketchum, academic advisor and grant administrative coordinator for the School of Education at McKendree.

The School of Education at McKendree University ensures that its students are fully prepared for the teaching career of their choice through a series of real-world experiences and rigorous coursework. Education students benefit from the longstanding relationships the university has with area school districts and are often paired with one of the many McKendree alumni who are now teachers at local K-12 schools. Furthermore, an impressive 98 to 100 percent of McKendree education students who remain in the state of Illinois after graduation land a job in their field of choice.

**For more information, please contact Elizabeth Ketchum at [elketchum@mckendree.edu](mailto:elketchum@mckendree.edu) or by calling 1-800-BEARCAT.**

## SUMMER DIRECTED RETREATS

The 7-day summer Directed Retreat is a primary way to hear the voice of God through the people and events of daily experiences.



NATIONAL SHRINE OF OUR LADY OF THE SNOWS

The goal of the directed retreat is to allow you to go deeper into your relationship with God while savoring what is happening in your life. The retreat includes daily meetings with your own Spiritual Director and a period of personal prayer, using scripture. Also available are optional periods for group Centering Prayer experiences, Eucharist, and Sacrament of Reconciliation. This year you also have the option to commute. **Please visit [kh.snows.org/events/directed-2-2024](http://kh.snows.org/events/directed-2-2024), or for more information, call 618-397-0584.**

**Do you have member news you'd like to share? Send it our way!**

[SUBMIT PRESS RELEASE](#)

[VIEW ALL NEWS](#)



# BUSINESS TRACK INSIGHTS

## Tax Credits Every Business Owner Should Know

by Gene Marks | *The Hartford*

While tax deductions are great, tax credits can be even better. That's because a tax credit is taken directly against the taxes you owe, as opposed to a deduction, which reduces taxable income. Some tax credits are refundable, which means that if the credit is bigger than what's owed, you get a check back from the government.

If you're running a small business, here are several credits to know about to maximize your savings.

### Work Opportunity Tax Credit

If you hire someone that has been unemployed for more than six months, you may be entitled to up to a \$2,400 tax credit; or as much as \$9,600 in some cases. You can also receive this tax credit if you hire someone that is:

- Out of the military
- Coming off welfare
- Out of prison

The Work Opportunity Tax Credit expires at the end of 2025, but for now remains a powerful incentive to hire people from these groups. Before you can claim the credit, the calculation needs to be done in advance using Form 8850. The credit can be applied to either payroll and income taxes owed, depending on your organization. It's not refundable.

### Research Tax Credit

Many of my clients think this credit is available only for certain industries, like pharmaceuticals, but that's not the case. The Research Tax Credit can be used by any company that develops new products. I have clients in both manufacturing and distribution that take advantage of it.

This credit has been expanded by the Inflation Reduction Act and can now also be applied against payroll taxes. The credit is usually equal to the sum of 20% of the excess of certain qualified research expenses (wages, supplies, outside contractors, etc.) over a base amount. To claim this non-refundable credit, you need to file Form 6765. The calculation can be complicated. I recommend working with an accounting firm that specializes in it.

### Clean Vehicles Tax Credit

The Inflation Reduction Act made a non-refundable credit of up to \$7,500 available to both individuals and businesses when they buy a new, qualified plug-in electric vehicle or fuel cell electric vehicle, assuming you meet certain income qualifications.

What's cool about this credit is that you can get the money back against the purchase price from your dealer at the time of your vehicle purchase.

### Paid Family and Medical Leave Tax Credit

Under 1993's Family Medical Leave Act, employers with more than 50 employees must provide unpaid leave and keep jobs open for employees during certain medical and family leave situations. This includes the birth of a child or caring for a close family member.



There's also a tax credit available to encourage employers to pay their employees while on leave. The [Paid Family Leave Tax Credit](#) is calculated by taking a percentage of the amount of wages paid to a qualifying employee while on family and medical leave for up to 12 weeks per taxable year. The minimum percentage is 12.5% of wages paid. This increases by 0.25% for each percentage point by which the amount paid to a qualifying employee exceeds 50% of the employee's wages, with a maximum of 25%.

To qualify for this non-refundable credit, an employer must have a written policy that makes this benefit available to all employees. But note, there are some income limitations. Use [Form 8894](#) for this credit.

### New Retirement Plan Credits

The Secure 2.0 Act created more incentives for employers to offer their workers benefits for retirement savings. Among these are three significant tax credits.

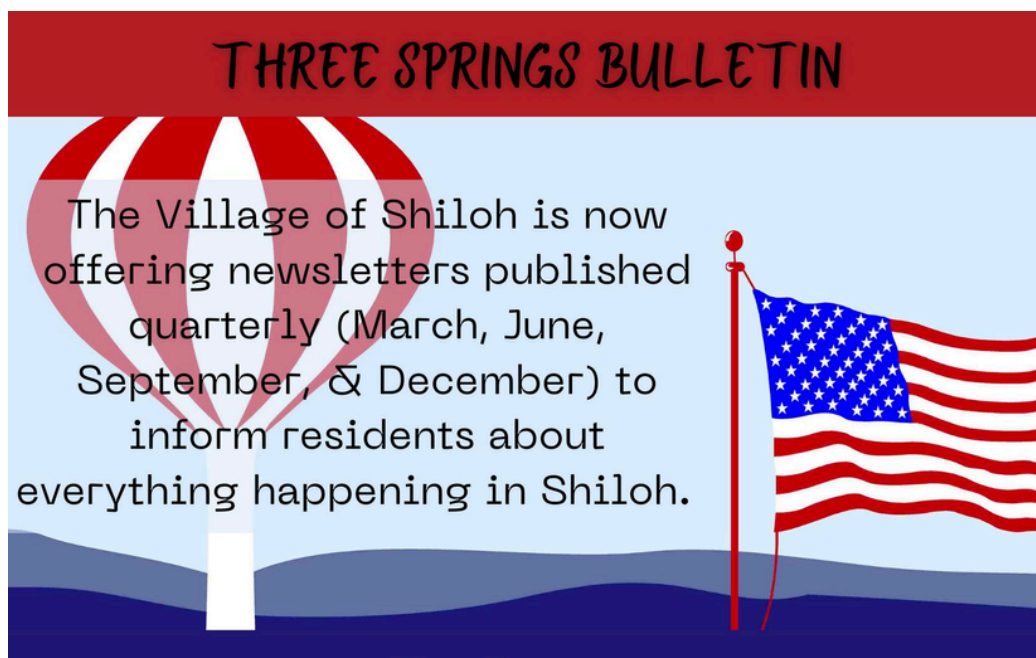
The first is the [Retirement Plans Startup Costs Tax Credit](#). Eligible employers with fewer than 100 employees may be able to claim a tax credit of up to \$5,000 per year, every year for three years, for the ordinary and necessary costs of starting a SEP, SIMPLE IRA or qualified plan, like a 401(k) plan. The expenses include everything related to setting up, administrating and educating your employees about the plan.

If you're eligible, you can also get an additional tax credit of up to \$500 per year for three years for adding an [auto-enrollment component](#) to your existing retirement plan (employees can still opt out).

Eligible employers with fewer than 100 employees can also receive a [tax credit for matching](#) their employees' retirement plan contributions. For an eligible employer, the credit is a percentage of qualifying employer contributions, up to \$1,000 per employee, made for the first tax year during which the plan becomes effective and the succeeding four tax years.

All of these non-refundable credits can be claimed on [Form 8881](#).

*Next steps: Want more small business tips? [Sign up](#) for the Small Biz Ahead newsletter today.*



**THREE SPRINGS BULLETIN**

The Village of Shiloh is now offering newsletters published quarterly (March, June, September, & December) to inform residents about everything happening in Shiloh.

[VIEW MARCH NEWSLETTER](#)





# DIGITAL BILLBOARD ADS

55/64 AT COLLINSVILLE AVE. & MARTIN LUTHER KING DR.  
(EASTBOUND INTO IL)

## HOW DOES IT WORK?

The Chamber of Commerce purchases a billboard ad which we split into 30 ad spots. Our members can purchase one (or more!) of those spots, allowing you to have a digital billboard ad at a FRACTION of the cost!

**52 weeks**  
**\$1,375**

**32 weeks**  
**\$925**

**20 weeks**  
**\$625**

**TYPE OF BILLBOARD:** Digital LED  
**SIZE OF BILLBOARD:** 14X49 ft  
**TRAFFIC COUNT:** 133,110 vehicles daily  
**AD DIMENSIONS:** 400 pixels high by 1400 pixels wide  
**AD FORMAT:** JPG, PDF OR PNG

**HAVE MORE QUESTIONS OR NEED MORE INFO?**  
**Call the Chamber office: 618-632-3377**



## SIGN ME UP!

**NAME:** \_\_\_\_\_

**BUSINESS NAME:** \_\_\_\_\_

**EMAIL:** \_\_\_\_\_ **PHONE #:** \_\_\_\_\_

### CHOOSE YOUR AD OPTIONS (SPOT IS NOT RESERVED UNTIL PAYMENT IS RECEIVED)

- 52 WEEKS | \$1,375       32 WEEKS | \$925       20 WEEKS | \$625
- I WOULD LIKE MORE THAN ONE AD \_\_\_\_\_       I WOULD LIKE THE CHAMBER TO DESIGN MY AD | \$100

*Please indicate how many ad spots you would like*

## FAQ:

All ads must be approved by the O'Fallon-Shiloh Chamber of Commerce. The Chamber reserves the right to refuse/reject any ad copy.

1. How often will my ad show up? Each ad spot will appear 40 times per day, for 10 seconds at a time.
2. Can I purchase more than one ad spot? Yes! you can purchase as many as you want.
3. How often can I change out my ad copy? Ad copy can be changed out every quarter.
4. Can someone help me design my ad? We would be happy to design your ad for \$100.
5. Are there other advertisers on the billboard? Yes, there will be advertisers paying full price as well as chamber member advertisers.
6. How do I know my ad is running? You can request a "proof of play" report from us at any time which will show the dates your ad has been running.

# MONTHLY CALENDAR

# May

- 1.....● [Ribbon Cutting - Groundbreaking Dezign Studio](#)  
12:00 p.m | 715 Lakepointe Center Drive, Ste 119, O'Fallon
- 2.....● [Ribbon Cutting - Toast & Table Kitchen Store](#)  
11:30 a.m. | 227 West 1st Street, O'Fallon
- 8.....● [Downtown District Meeting](#)  
8:45 a.m. | City Hall Council Chambers
- 9.....● [Economic Development Committee Meeting](#)  
8:30 a.m. | TownePlace Suites St. Louis O'Fallon
- 9.....● [Ribbon Cutting - American Kolache](#)  
11:00 a.m. | 521 West Hwy 50, O'Fallon
- 10.....● [Salute to Business Awards Luncheon](#)  
11:30 a.m. | The Regency Conference Center
- 16.....● [Ribbon Cutting - CMIT Solutions Metro East St. Louis](#)  
11:30 a.m. | 1402 Frontage Road, O'Fallon
- 16.....● [Ribbon Cutting - Metal Supermarkets O'Fallon IL](#)  
11:40 a.m. | 1402 Frontage Road, O'Fallon
- 17.....● [Ribbon Cutting - Magnolia Soap and Bath Company](#)  
11:30 a.m. | 1413 W. US Hwy 50, Ste A, O'Fallon
- 20.....● [Executive Board Meeting](#)  
1:15 p.m. | Chamber Depot
- 20.....● [Member Engagement Committee \(MEC\)](#)  
2:30 p.m. | Chamber Depot
- 21.....● [Education Committee Meeting](#)  
10:00 a.m. | O'Fallon District 90 Offices
- 21.....● [Business After Hours](#)  
5:00 p.m. | Hilton Garden Inn St. Louis O'Fallon-Shiloh
- 22.....● [United Healthcare Webinar](#)  
11:00 a.m. | Online
- 29.....● [Ribbon Cutting - Fiber & Threads Needlecrafts](#)  
11:30 a.m. | 1207 Frank Scott Parkway West, Ste 100, Shiloh
- 30.....● [Board of Directors Meeting](#)  
8:15 a.m. | O'Fallon City Hall Council Chambers





# upcoming events

## MAY

### 5.10 | Salute to Business Award Luncheon

Every year, the O'Fallon-Shiloh Chamber of Commerce recognizes businesses that have contributed the community in several categories: Economic Impact, Transformation and Heritage. The Awards are presented at our Annual Salute to Business Award Luncheon, typically held at The Regency Conference Center. This luncheon is a premier event in our community.

[REGISTER NOW](#)

### 5.21 | Business After Hours (BAH)

Business After Hours (BAH) is a social time from 5-6:30 p.m. held six times each year. It is hosted by various Chamber members. There are no speakers or programs and food and beverages are offered. Come for 15 minutes or come for the full 1.5 hours.

May's event will be held at the **Hilton Garden Inn St. Louis O'Fallon-Shiloh!**

It's a great way to meet new business contacts – we average 75+ in attendance each BAH. Bring plenty of business cards! chance to network!

[REGISTER NOW](#)



## JUNE

### 6.13 | Restaurant Roulette

Sign up to join us for lunch on the appointed date/time. We'll use our virtual roulette wheel to determine where you eat and who you eat with!

You'll find out who your lunch partners are (3-5 other chamber members) when you show up to eat.

This is a way to support local restaurants and get a chance to network!

[REGISTER NOW](#)

### 6.18 | Business After Hours (BAH)

Business After Hours (BAH) is a social time from 5-6:30 p.m. held six times each year. It is hosted by various Chamber members. There are no speakers or programs and food and beverages are offered. Come for 15 minutes or come for the full 1.5 hours.

June's event will be held at **Addington Place of Shiloh!**

It's a great way to meet new business contacts – we average 75+ in attendance each BAH.

Bring plenty of business cards! chance to network!

[REGISTER NOW](#)

### 6.28 | Business Over Breakfast (BOB)

Business Over Breakfast is a great way to start the day. Members mix and mingle while enjoying a free, casual breakfast. Typically breakfast is pastries, bagels, juice, and coffee. The event starts at 8:00 a.m. and is typically held at the O'Fallon Public Safety Building.

If you would like to schedule a "Business Intro" presentation, contact the Chamber by email or by calling 618-632-3377.

Visitors are welcome to come and check us out. Please call the Chamber to let us know you plan to attend.

[REGISTER NOW](#)

STAY CONNECTED WITH US THROUGH OUR WEBSITE AND ON SOCIAL MEDIA FOR MORE DETAILS ON ALL EVENTS! BE SURE TO CHECK THE EVENTS CALENDAR OFTEN AND REGISTER FOR EVENTS YOU'RE INTERESTED IN.

[OfallonChamber.com](http://OfallonChamber.com)

[Facebook.com/OfallonShilohChamber](https://Facebook.com/OfallonShilohChamber)

# SALUTE TO OUR PREMIUM MEMBERS

## CHAIRMAN'S CIRCLE

O'FALLON-SHILOH CHAMBER OF COMMERCE



## CHAMBER CHAMPION

O'FALLON-SHILOH CHAMBER OF COMMERCE



## STAR INVESTORS

O'FALLON-SHILOH CHAMBER OF COMMERCE

1st National Bank of Waterloo  
 i3 Broadband  
 Aaron Hodge Allstate  
 American Family Insurance- Scott Buchtel  
 Associated Bank  
 Auffenberg Dealer Group  
 Bank of Belleville  
 Bank of O'Fallon  
 Baysinger Architects  
 BOS Metro East Banking Center  
 Busey Bank  
 C&C Sports  
 Caliber Cleaning  
 Cambridge Capital Management, LLC  
 Cambridge House O'Fallon  
 Care Access  
 Carrollton Bank  
 Catholic Community Credit Union  
 CEFCU  
 Central Bank  
 Clete's, Inc.  
 Clinton Manor Living Center  
 Commerce Bank  
 Country Estate Kennel

CSL Plasma  
 Drury Inn & Suites  
 Farmers & Merchants National Bank  
 FCB O'Fallon Bank  
 First Bank OFallon  
 First Bankers Trust Company  
 First Community Credit Union  
 First Mid Bank & Trust  
 Gateway Metro Federal Credit Union  
 Gateway Solutions  
 HD Painting & Stain Co.  
 Heartland Bank and Trust Company  
 Hilton Garden Inn  
 Holland Construction Services  
 Home Heating and Cooling  
 Jack Schmitt Auto World  
 Jack Schmitt Chevrolet of O'Fallon  
 Kerber, Eck & Braeckel, LLP  
 Keystone Place at Richland Creek  
 Klein's Brand Source  
 La Casa Mexicana of O'Fallon  
 Lashley Animal Hospital  
 Lincoln Surgical Associates, Ltd.  
 Mathis, Marifian & Richter, Ltd.  
 Merrill Lynch | Woody Gray  
 Mid America Oral Surgery Center

Morrison Plumbing Heating & Air  
 Navy Federal Credit Union  
 O'Fallon Shiloh Towing  
 OST Container/Rental  
 Premier Remodeling  
 Regency Manor  
 Regions Bank  
 Revity Credit Union  
 Sandberg Phoenix  
 Schaefer Auto Body Centers  
 Scott Credit Union  
 Scott Family Housing  
 Sigman Heating and Air Conditioning  
 Spectra Graphics  
 Taylor Roofing  
 The Record Madison/St.Clair  
 The Regency Conference Center  
 The Rehabilitation Institute of Southern IL  
 Together Credit Union  
 TownePlace Suites by Marriott  
 United Healthcare



# BOARD OF DIRECTORS

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## EXECUTIVE BOARD

Jeff Dossett, Board Chair  
Memorial Hospital Belleville | Shiloh

Nathan Klitzing, Vice Chair  
Cambridge Capital Management

Dan Jackson, Treasurer  
Carrollton Bank

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## 2023-2024 BOARD MEMBERS

John Eichenlaub  
BARBERMURPHY Group

Donna Richter  
Southern Illinois Builders Assoc.

Ex-Officio

Melissa Fanning  
United Way of Greater St. Louis

Kurt Schroeder  
Greensfelder, Hemker & Gale, P.C.

Mayor Herb Roach  
City of O'Fallon

Jon Greenstreet  
Bike Surgeon

Susan Schultz  
Holland Construction

Mayor Robert Weilmuenster  
Village of Shiloh

Cassidy Hoelscher  
The Rehabilitation Institute of  
Southern Illinois

Kevin Welch  
1st National Bank of Waterloo

Lt. Nick Stewart | Lead In  
O'Fallon Police Department

Chris Klay  
HSHS St. Elizabeth's Hospital

Mike Williams  
Serra Honda

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## CHAMBER AMBASSADORS

Don Barkley

Ken Hutchens  
Shiloh United Methodist Church

Delisa Richardson  
Z. D. Richardson Notary Services

Debbie Brauer

Amy Kempfer  
Associated Bank

Dave Snyder  
Rotary Club of O'Fallon /Emeritus

Alissa Fuhrmann  
McKendree University

Reneé La Bruyere  
Horner & Shiffrin

Raven Trebilcock  
Legacy Planning, LLC

John Grissom  
Berkshire Hathaway

Nathan Parchman  
Farmers & Merchants National  
Bank

Lisa Vorce  
Thrivent Financial - Lisa Vorce

Jaclyn Gross  
TownePlace Suites by Marriott

Ke'Ira Lewis  
Etc. Event Planning & Marketing

Justin Ward  
1st National Bank of Waterloo

Cindy Hill  
Home Instead

Lindsay Porzeinski  
Home Heating & Cooling

Sheri Welch

Erik Huber  
Bank of Springfield

January - June 2024  
**SAVE THE DATES**

**BUSINESS AFTER HOURS (BAH)**

ANNOUNCEMENTS AND ATTENDANCE PRIZE DRAWINGS ARE AT 6 P.M.



**Fairfield Inn & Suites O'Fallon**  
 1180 Central Park Drive, O'Fallon  
 Tuesday, January 30 • 5-6:30 p.m.



**Family Eye Care of O'Fallon**  
 735 Insight Ave, O'Fallon  
 Tuesday, March 19 • 5-6:30 p.m.



**Hilton Garden Inn**  
 St. Louis O'Fallon-Shiloh  
 360 Regency Park Drive, O'Fallon  
 Tuesday, May 21 • 5-6:30 p.m.



**Addington Place of Shiloh**  
 429 S. Main, Shiloh  
 Tuesday, June 18 • 5-6:30 p.m.

Please RSVP to 618-632-3377 or [chamber@ofallonchamber.com](mailto:chamber@ofallonchamber.com)

**RESTAURANT ROULETTE**

Thursday, January 11 11:30 a.m.  
 Thursday, April 11 11:30 a.m.  
 Thursday, June 13 11:30 a.m.

Have an exceptional networking lunch with 3 to 7 other chamber members!

Location at various member restaurants

You RSVP; we tell you the day before where you're going for lunch; you find out who you're having lunch with when you arrive at your table!



**BUSINESS OVER BREAKFAST (BOB)**

Friday, February 23 8:00 a.m.  
 Friday, April 26 8:00 a.m.  
 Friday, June 28 8:00 a.m.



all BOB events located at

Public Safety Building • 285 N. Seven Hills Road, O'Fallon

**BE OUR NEWSLETTER SPONSOR!**

Would you like to be the first page of our next newsletter?  
 Let us know! [chamber@ofallonchamber.com](mailto:chamber@ofallonchamber.com) | 618-632-3377



[www.OFallonChamber.com](http://www.OFallonChamber.com) P.O. Box 371, O'Fallon, IL 62269

Additional events you might be interested in attending

**SAVE THE DATES**

**CHAMBERNET – GATEWAY GRIZZLIES**  
 Thursday, April 18

**8<sup>th</sup> GRADE CAREER FAIR**  
 Thursday, April 25

**SALUTE TO BUSINESS AWARDS LUNCHEON**  
 Friday, May 10

**MAXIMIZE YOUR BENEFITS**  
 Tuesday, February 27 • 8:30 a.m.  
 Tuesday, April 30 • 8:30 a.m.  
 Chamber Depot  
 116 East First Street, O'Fallon

Prepaid Standard  
 US Postage Paid  
 Permit NO. 46  
 O'Fallon, IL 62269

ADDRESS SERVICES CORRECTED