

# 27THANNUAL GOLF TOURNAMENT

SEPTEMBER 10, 2024 FAR OAKS GOLF CLUB 419 OLD COLLINSVILLE RD, CASEYVILLE, IL

Early Bird Registration Ends: August 5, 2024 All Registration Ends: September 3, 2024

> Morning Tee Time: 7:00 am Afternoon Tee Time: 12:30 pm

ofallonchamber.com/golf2024



#### A NOTE FROM THE PRESIDENT

DEBBIE ARELL-MARTINEZ

We are definitely in the "dog days of summer!" Could it get any hotter?!

**Looking Ahead:** We're excited to announce our partnership with OTHS for the 2nd Annual OTHS Job Fair on August 20th. If you have any positions that can be filled by high school students during the school year, this event is a must-attend! Last year, we had a fantastic turnout from both employers and potential employees, resulting in over 40 positions being filled. This job fair is a wonderful opportunity to introduce our youth to the workforce, provide them with valuable experience, and support our members' hiring needs.

**Upcoming Event:** Planning for our September 10th golf tournament is in full swing. Our tournament features both a morning and an afternoon session, and we've already filled over half the team slots for the afternoon. With over 200 golfers expected throughout the day, this event is a prime opportunity to promote your business. We encourage you to consider sponsorship or playing in the tournament. Remember, this is our primary fundraiser for the Chamber, so your support is greatly appreciated.



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# **WELCOME NEW MEMBERS!**

#### JUNE NEW MEMBERS

#### **Caring Transitions of Greater Edwardsville**

Bryan Smith
706 W. Hillview Avenue
Greenville, IL 62246
bsmith@caringtransitions.com
caringtransitionsofgreatereville.com
Referred by Jennifer Divac
(Seniors)

#### **SCS Engineers**

Andrew Adams
(314) 629-9941
aadams@scsengineers.com
www.scsengineers.com
Referred by Liz Ashley
(Engineering)

#### **Sunglow Counseling**

Kat Huang 7 Eagle Center, Ste 2 O'Fallon, IL 62269 (844) 850-4569 admin@SunGlowCounseling.com www.sunglowcounseling.com



Newsletter Sponsor \$100 Featured Business Ad \$75 Full Page Ad \$50 1/2 Page Ad \$35 1/4 Page Ad \$25







#### STAR INVESTORS

· Clinton Manor Living Center

#### **GENERAL MEMBERSHIP**

- · Advanced Ankle and Foot Surgeons, LLC
- Baughman & Associates
- Baysinger Architects
- Benjamin F. Edwards and Company, Inc.
- Beth Ortega RE/MAX Preferred
- Dairy Queen Grill & Chill O'Fallon
- Hollywood Hair
- · Horner & Shifrin
- House Master Home Inspections
- I Scream U Scream\*
- I3 Broadband

- · Jazzy Creations by Freda, LLC
- Ken Diel
- Lucky Dog Barks and Recreation
- Morning Glory Homecare LLC
- PrimeLending
- Red Door Realty
- RTI Barge Management\*
- · Southern Illinois Builders Association
- Super 8 by Wyndham O'Fallon
- Teen Court Foundation
- Thip's Thai Cuisine
- Thrivent Financial
- Vision Care Associates
- · World of Authors, LLC

\*Downtown District Members



FOR ALL THAT YOU DO TO SUPPORT THE CHAMBER AND OUR COMMUNITY!

## MEET YOUR CHAMBER STAFF



**Debbie Arnall-Martinez**President/CEO



**Doris Obernuefemann**Operations Manager



Jonathan Simmons Marketing & Communications Manager



Jessica Lotz Leadership & Development Coordinator



Johnnie Hodges Membership Coordinator







## Do you have jobs for High School Students?

Sign up for our OTHS job fair and find the help you need!!

- Chamber Member Businesses Only
- Must have jobs for high school students
- Can hire on the spot
- More details on event page.
- Questions? Email director@ofallonchamber.com

20 August

Setup

5 pm

**Doors Open** 

6 pm - 8pm

OTHS

600 S Smiley St, O'Fallon, IL 62269

§ \$25



# Pardon our Progress

We are still open during our outpatient radiology project.





Common cold, seasonal allergies or the flu?

We are conveniently here for you.

1512 N. Green Mount Rd., O'Fallon | Open 7 days a week, 8 a.m.-7 p.m. No appointments necessary.



# **MOBILE MECHANIC**

WE COME TO VOLLED BASIC SERVICE WORK

#### **OUR SERVICES INCLUDE:**

- Oil Change
- Tire Rotation
- ( Change Air Filters
- Wiper Blade Replacements
- Battery Replacement
- Rear Differential Fluid

Call 833-GO-SERRA or Visit 833GoSerra.com to schedule your appointment!



# BUSINES **ADVERTISE WITH US!**

10 Dina

# DIGITAL LED BILLBOARD ADS

#### **How Does It Work?**

The Chamber of Commerce purchases a billboard ad which we split into 30 ad spots. Our members can purchase one (or more!) of those spots, allowing you to have a digital billboard ad at a **FRACTION** of the cost!

Digital LED | 14x49' | Over 130,000 vehicles daily

52 WEEKS \$1,375

32 WEEKS \$925

20 WEEKS \$625



Have more questions? Reach out to the Chamber!





# O'FALLON WEEKLY ADS

Get your ad on the Chamber's EXCLUSIVE O'Fallon Weekly page! Every first Wednesday of the month, the O'Fallon Weekly highlights what's happening around town. Your ad supports the Chamber and this local publication!



\$29/MO \$350/YEAR **RESERVE** NOW!

<sup>∞</sup>NO\

**SPOTS ARE** LIMITED!

# PODCAST SPONSORSHIP

The 618 Podcast is a weekly production of the O'Fallon-Shiloh Chamber of Commerce and the O'Fallon Weekly that highlights what's happening in the area! With a total of over 30,000 **listeners and growing**, this is <u>THE</u> place you'll want to advertise.

\$200/TWO **WEEKS** 

20-SECOND **SPOT** 

LET US TALK **ABOUT YOUR BUSINESS!** 





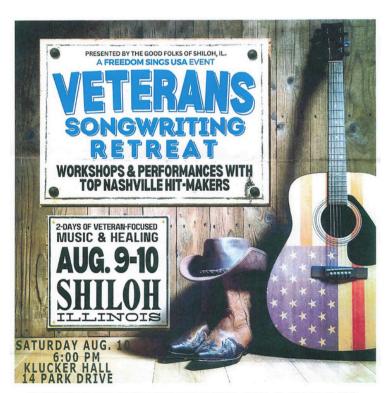


# You deserve extraordinary care, close to home.

Our experienced doctors, nurses, and caregivers are right in your community providing routine treatments and life-changing care. We're here for you and your family-every day-because you deserve extraordinary care.

Find care at: MemHosp.org





#### SCHEDULED EVENTS FOR FRI. 8/9 & SAT. 8/10

PRIVATE VETERAN-ONLY ACTIVITIES FREE CONCERT FEATURING VETERAN SONGS FRI. EVENING (8/9) & SAT. MORNING8/10 I SAT. NIGHT 8/10 (OPEN TO THE PUBLIC)



For more info, Call 618-632-1022 x 119



The O'Fallon Police Department puts out a monthly newsletter with great community information.

Click below to view the June and July newsletters:





# **EVENT SPOTLIGHT MILITARY AFFAIRS**

# **SCOTT AFB MILITARY SPOUSE APPRECIATION EVENT | MAY 10**

The Chamber participated by sharing our map and Downtown District event list, along with a magnet featuring a QR code linking to military family resources. We distributed over \$2,000 in restaurant gift cards to 100 spouses, ranging from \$5 to \$20. Thanks to our restaurant donors, sponsoring members, and dedicated committee members for their support in organizing and distributing the gift cards.

\$2K

100+2 RESTAURANT GIFT CARDS PRIZE RECIPIENTS

**POST REACH** 

ENGAGEMENTS

YOUR MEMBERSHIP AT WORK!

# ST. LOUIS **BUSINESS JOURNAL**

# LARGEST CHAMBERS OF COMMERCE

	CHAMBER WEBSITE		JUKESS AND	MOST RECENT ANNUAL BUDGET ↓	PRIOR YEAR'S ANNUAL BUDGET	# CHAMBER MEMBERS 1	MEMBER DUES	TOP LOCAL EXECUTIVE	CHAMBER PRESIDENT OR CHAIR
0	GREATER ST. LOUIS INC. greaterstlinc.com	•	1 Metropolitan Square #1300 St. Louis, MO 63102 314-231-5555	\$26.5 million	\$20.8 million	1,500	\$100— \$100,000 <b>2</b>	Jason Hall	Andrew Taylor
2	WASHINGTON AREA CHAMBER OF COMMERCE washmo.org	•	323 W. Main St. Washington, MO 63090 636-239-2715	\$4.67 million	\$3.76 million	576	\$110—\$880	Jennifer Giesike	Steve Strubberg
3	ST. CHARLES REGIONAL CHAMBER stcharlesregionalchamber.com	•	5988 Mid Rivers Mall Dr. St. Charles, MO 63304 636-946-0633	\$781,022	\$704,891	1,049	#8	LARO	GEST
4	CHESTERFIELD REGIONAL CHAMBER chesterfieldmochamber.com	<b>\$</b>	101 Chesterfield Business Pkwy Chesterfield, MO 63005 636-532-3399	<sup>/</sup> \$685,000	\$650,000	765	CI	HAMI	
5	GREATER BELLEVILLE CHAMBER OF COMMERCE bellevillechamber.org	•	216 E. A St. Belleville, IL 62220 618-233-2015	\$603,764	\$551,800	525	S. TI	HANK YO	OU!
6	HISPANIC CHAMBER OF COMMERCE METRO ST. LOUIS hccstl.com	•	20 S. Sarah St St. Louis, MO 63108 314-664-4432	\$550,000	\$485,000	526			
0	KIRKWOOD-DES PERES AREA CHAMBER OF COMMERCE kirkwooddesperes.com	•	366 S. Kirkwood Rd. St. Louis, MO 63122 314-821-4161	\$414,947	\$419,712	553	\$265—\$1,825	Chris Ley	Braydon Miller
8	O'FALLON-SHILOH CHAMBER OF COMMERCE ofallonchamber.com	_	1.5 1st St. P.O. Box 3 11 O'Fallon, IV 828 618-632-3377	\$395,913	\$335,376	557 \$	100-\$4,000	Debbie Arell- Martinez	Nathan Klitzing
9	CLAYTON CHAMBER OF COMMERCE claytoncommerce.com	•	225 S. Meramec Ave. #300 St. Louis, MO 63105 314-726-3033	\$395,000	\$367,000	300	\$425—\$1,750	Ellen Gale	Dan Freeland

# JUNE RIBBON CUTTINGS



# **Seasons of Spice**

121 East State Street, O'Fallon, IL

The Roofing Guys
1392 Frontage Rd, O'Fallon, IL



Come out and support a fellow chamber member at our next Ribbon Cutting! Enjoy light refreshments and networking. You never know who you may meet!





#### This month, we continue introducing our Chamber Ambassadors!

Ambassadors serve as the face of the Chamber in the community. They help to welcome new members and support events throughout the year.

Stay tuned next month to meet the rest of our Ambassadors!



Owner,
618 Business & Event Center

Hometown: Chicago, IL/Port Arthur, TX

# How has your involvement with the Chamber influenced your business or professional growth?

My involvement as a Chamber Ambassador has influenced the importance of supporting others. I've always been intentional about offering my circle support that they're needing, according to the season of life that they're in. Support as a business owner is a world within itself. The lack of could break your company. I find delight in spreading the word about the products and services of our community's local businesses.

# What advice would you offer to newcomers looking to make the most out of their Chamber membership?

The advice that I would offer a newcomer, would be to practice intentionality with your membership: be intentional about networking with other members, be intentional about participating in activities, be intentional about attending events (as your schedule allow), be intentional about learning all that you can.



KEN HUTCHENS Lead Pastor, The Shiloh Church

Hometown: Fairfax, OK

#### In your opinion, what sets our Chamber apart from others?

Ministry is about relationships -- with God and people. I love the relational aspect of our O'Fallon/Shiloh Chamber. It has provided an opportunity for me to meet people in a multitude of businesses, occupations, and roles. I have also learned from various events about others I did not meet yet. Chamber has such a variety of gatherings and interactions that it has helped me to learn about the community, provided valuable links to services and needs of the church I serve, and been a sheer pleasure to interact with so many. I especially like our Business After Hours and Restaurant Roulette events. They allow a deeper interaction with one another that can truly connect people.

# Outside of your business or profession, what do you enjoy most about our local community?

Shiloh Church is the seventh church I have served as pastor. My first two churches were student pastorates in Indiana and Georgia. In Illinois I started west of Chicago and gradually worked my way south. I love this church and this area for numerous reasons. It is near the city but has a smaller town community feel. It is full of people intent on improving life for themselves and their family. It has the flavor of devotion to duty and responsibility that a military community exudes. I have been part of the community since 2016 and hope to remain a part of it for long into the future. The people of Shiloh, O'Fallon, Belleville and surrounding communities are worth getting to know and Chamber allows me to do just that.



**LISA VORCE**Financial Advisor,
Thrivent

Hometown: O'Fallon, IL

Are there any particular Chamber events or initiatives you're particularly excited about? I love to attend our business over breakfast and the annual golf tournament. The Business Over Breakfast meeting is every other month, has engaging speakers and an opportunity to speak to new and old community members. The golf tournament is one of the biggest fundraising events for the chamber and is filled with lots of great golf, area members driving golf carts around with water and beer, food, hole sponsors and great food. It is well organized and benefits a great cause!

#### What do you enjoy most about being a Chamber Ambassador?

I enjoy being a chamber ambassador because I like to connect people together. I have always liked meeting new people and ambassadors work hard to intentionally connect new people to others in our community to grow the business network here in O'Fallon/Shiloh.



LINDSAY PORZEINSKI
Owner,
Home Heating and Cooling

Hometown: O'Fallon, IL

# How has your involvement with the Chamber influenced your business or professional growth?

Being involved with the Chamber for more than 15 years has helped me grow tremedously as a business leader in the community. It has allowed me to grow my network and come out of my shell as a young business professional. I joined the Chamber with a prior employer who helped me understand the importance of supporting our local community and small business owners. Because of this involvement, I was able to start my own business. I have no doubt the support of the Chamber and the network I have built has helped our business succeed.

Are there any particular Chamber events or initiatives you're particularly excited about? My favorite Chamber events are the Ribbon Cuttings. I love to share the excitement of a new business opening their doors in such a supportive community.



RENEE LA BRUYERE
Sr. Business Development
Manager, Horner & Shifrin, Inc.

Hometown: Millstadt, IL

#### What do you enjoy most about being a Chamber Ambassador?

I'm proud to be an Ambassador for the O'Fallon Shiloh Chamber. For me, it's a sense of pride representing such a fantastic chamber. I enjoy connecting chamber members and networking with fellow chamber members.

# What advice would you offer to newcomers looking to make the most out of their Chamber membership?

For new chamber members, to get the most out of your membership, be active. Show up to events, join a committee or two, just participate. Bring lots of business cards to events.



Vice President, The Farmers and Merchants National Bank

Hometown: Hickory, KY

#### In your opinion, what sets our Chamber apart from others?

The overall friendliness of the O'Fallon-Shiloh Chamber is unmatched in the area from my experience.

# Outside of your business or profession, what do you enjoy most about our local community?

I enjoy the thriving downtown in O'Fallon! It reminds me of stories my parents would tell me about when they'd go get ice cream or hang out on the old town square. It's the place everyone wants to be and the businesses are thriving because of the work done by the Chamber, Downtown District, and City of O'Fallon. It's wonderful to see the historic buildings being brought to full life!



# Restaurant Roulette





Our June 13th Restaurant Roulette had a smaller turnout than usual, but that didn't stop the incredible networking and connections. This event guarantees impactful interactions for all attendees, regardless of the group size. Whether we have 12 or 24 participants, everyone will find it meaningful. The charm of this event lies in the intimate group settings and the opportunity to explore different restaurants.

If you missed the June event, don't worry! *Our next Restaurant Roulette is on August 8th.* If you're new to this event, here's how it works: you sign up, and the day before the event, we'll match you with a group and assign you to a restaurant. The more groups we have, the more restaurants we visit. You'll learn your restaurant assignment the day before and your lunch companions when you show up to lunch! It's a win-win for everyone!

In June, we visited **Sweet Katie Bee's Sustainable Bakery-Café** and **The Hut Sports Bar.** Where will we go in August? <u>Sign up to find out!</u>

#### Hosted by Addington Place of Shiloh









# **Business After Hours**







# MEMBER NEWS

MATHIS MARIFIAN

& RICHTER LTD

# METRO EAST ATTORNEY AWARDED FOR OUTSTANDING ACHIEVEMENTS

Patrick B. Mathis, a founding shareholder at Mathis, Marifian & Richter, Ltd., was recently honored as the recipient of the Outstanding Achievement in Estate Planning Award presented by the Illinois Institute for Continuing Legal Education (IICLE®). The annual award was announced at the IICLE® Estate Planning Short Course 2024 Seminar held on June 6, 2024 in Champaign, Illinois.

The Outstanding Achievement in Estate Planning Award by IICLE® recognizes the distinguished contributions and achievements of an Illinois attorney who embodies professionalism, innovation, and commitment within estate planning. This accolade symbolizes the significant influence Mathis has had in protecting and upholding the legacies of individuals, families, and communities for over four decades.

The award is bestowed annually upon an Illinois attorney who demonstrates exceptional proficiency in estate law, taxation, wealth preservation, and asset distribution. Their ability to create personalized estate plans that align with their clients' distinct needs and objectives distinguishes them as a trailblazer in the legal profession. Moreover, the recipient has played a vital role in advancing the field of estate planning in Illinois and beyond through contributions such as impactful publications, educational seminars, legislative advocacy, or other initiatives aimed at enriching the landscape of estate planning practice.

#### HOSPITAL SISTERS HEALTH SYSTEM INTRODUCES AN UPFRONT TUITION COVERAGE PROGRAM FOR ALL FULL- AND PART-TIME COLLEAGUES



Hospital Sisters Health System (HSHS) has announced a new upfront tuition program for employees, <u>Resources & Education for the Advancement of Colleagues (REACH)</u>. HSHS, a multi-institutional healthcare system serving patients throughout Illinois and Wisconsin, will cover up to \$4,000 in tuition annually for its 11,000+ employees, who are eligible to participate from day one of employment.

REACH allows employees to learn in-demand skills and gain career advancement without the burden of upfront tuition costs. The program will offer 1000+ courses towards earning clinical certificates, associate, bachelor's and graduate degrees, skills certificates and high school diplomas to help full- and part-time employees pursue educational goals and expand their opportunities within the company.

"Through REACH, we are advancing the future of healthcare by investing in the career and academic dreams of our colleagues," stated Tom Ahr, Senior Vice President, Chief Human Resources Officer at HSHS. "We are proud to add this program to our many other workforce development offerings in order to remove barriers to education for our colleagues and empower them to achieve their full potential."

<u>REACH</u> was developed in partnership with <u>InStride</u>, a premier workforce education solutions provider that has helped leading companies achieve 90% employee retention rates for participating employees and a threefold return on investment in direct-bill education programs – a 75% efficiency improvement over standard tuition reimbursement.

By providing its workforce with a wide variety of career-aligned educational opportunities, HSHS deepens its commitment to both employee wellness and high-quality patient care that centers on the whole person.

"Hospital Sisters Health System has a clear vision about what it takes to build a workforce that is better able to deliver exceptional patient care both now and in the future," said Craig Maloney, CEO of InStride. "We couldn't be more proud to support their efforts."

For more information about careers HSHS, visit Hospital Sisters Health System Careers.

#### FIREWORKS OVER O'FALLON

The Annual Fireworks Over O'Fallon will be held on Wednesday, July 3, 2023, at dusk (approximately 8:30 p.m.). The fireworks will be launched near the west entrance of the O'Fallon Family Sports Park.

"A few years ago, we brought back fireworks for the first time in thirty years. Each year, we will continue to make them bigger and better!" said Mayor Herb Roach. "I hope that all of you will join us in celebrating the holiday and enjoying the community."

Spectators are asked to park only in designated parking areas. There will be no parking in the grass or side of roadways in the Sports Park. Once all the parking spots are filled, no other vehicles will be allowed in the Sports Park. People may still access the park on foot and watch the fireworks from grass areas. The turf fields and baseball restrooms will be closed. Restrooms near the Splash Pad and north side of the park will be open.

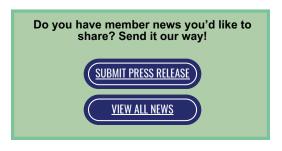
There will also be parking restrictions on the north side of W. Nixon and W. Madison.

Parking will be prohibited on Venita Drive and Taylor Road. Venita Drive and the west entrance of the Family Sports Park will be closed to traffic approximately five minutes before the firework show begins and reopened immediately following the completion of the show. At the end of the show, signs and police officers will direct vehicles towards either the East or West exit of the Sports Park (depending on where you parked).

Please be patient and expect delays leaving the Sports Park. Vendors that are interested in selling merchandise at the Sports Park must receive approval from O'Fallon Parks and Recreation prior to the event. To inquire, contact the O'Fallon Parks & Recreation Department at 618-624-0139.

Over the past several years, we have seen a sharp increase in the number of residents setting off illegal fireworks in the city limits. These illegal fireworks have greatly increased in size and often resemble those from commercial fireworks displays. Illegal fireworks can cause serious burn and eye injuries as well as property damage. Each of these mortar type fireworks shoot projectiles that travel hundreds of feet into the air and must come down at some point, frequently on the roofs and property of others in the neighborhood. In addition, the loud noises of these large fireworks are a nuisance to many of our residents.

The O'Fallon Police Department will be enforcing city and state laws regarding fireworks. The focus will be on large fireworks displays and officers will be issuing citations when probable cause exists. Over the Fourth of July Holiday, additional officers will be brought in to supplement the regular patrol crews to decrease response times to fireworks complaints.



# **BUSINESS TRACK INSIGHTS**

# 3 Ways to Offer Affordable Child Care Benefits For Your Employees

by Gene Marks | The Hartford

<u>A recent study</u> released by a small business association underscores a growing problem for business owners: Child care issues are impacting their ability to grow and retain good talent.

In fact, 59% of respondents to the study said that lack of access to affordable child care is hindering their business growth; 56% reported that their own childcare issues have forced them to take "substantial time" away from their companies. <u>Another study</u> found that almost one in five mothers were forced to change jobs or leave the workforce in the past year, often due to lack of child care.





59%

of small businesses said that lack of access to affordable childcare is hindering their business growth.

Source: https://smallbusinessmajority.org/our-research/workforce/ opinion-poll-small-businesses-support-policy-solutions-address-our-nation-s-childcare-challenges As business owners, we need to respond to this issue. Many of our employees come from families with two working parents. People don't just need time off to visit schools and take their kids to the doctor. They also need financial help to pay for day care, summer camps and other activities, especially as some school systems—most recently Pennsylvania as well as many other states—are passing or considering legislation to offer four-day school weeks in order to attract more teachers.

Helping working parents also pays off: A Care.com survey of human resources leaders found that offering childcare benefits has a positive influence on productivity and boosts recruitment and retention.

What can we do to support our employees who are dealing with significant childcare costs? There are three strategies that you should consider, all which provide help from the federal government.

#### 1. Reimburse for childcare expenses.

The first is reimbursing for childcare expenses. The IRS allows you to <u>reimburse an employee</u> for up to \$5,000 per year to help pay for qualified childcare expenses, which includes preschool, summer day camp and after-school programs. To do this, you'd need to start a formal plan that's available to all your employees (not just yourself and family members). From there, decide how much you'll reimburse each year—it doesn't have to be the full \$5,000. You get a deduction for the reimbursement up to that amount, and the employee doesn't get taxed.

#### 2. Build your own childcare facility.

Depending on your resources, you may want to consider providing your own childcare facility, or paying for access to an existing one. Thanks to the <a href="Employer-Provided Childcare Tax Credit">Employer-Provided Childcare Tax Credit</a>, which was established in 2001, you can get up to a \$150,000 annual credit against the taxes you owe to help offset the costs of building and operating your own childcare facility or paying for access to another facility.

To take advantage of this credit, you can claim 25% of your expenses for providing onsite child care or contracting with a qualified offsite childcare facility. This includes the costs of acquiring, constructing, rehabilitating or expanding any property used as a qualified childcare facility. You then need to provide training for employees, scholarship programs for children, or offer higher salaries for advanced childcare professionals.

I know that this might sound like a big effort, but some companies partner together to do this and share costs. Another alternative is contracting with a qualified facility. You can also claim 10% of your expenses if you contract with a resource and referral service that helps employees find child care.

#### 3. Educate employees on tax credits and other benefits.

If an employee has qualified childcare expenses (i.e. day care, babysitters, after-school programs, day camps) beyond what you're reimbursing or providing through a facility, they can also take advantage of the <u>independent childcare tax credit</u>. This credit can be used to offset the taxes they owe.

But have you dug deeper into the credit calculation? Hold on to your seat.

You'll see what I mean when you take a look at <u>Form 8812</u>, which taxpayers must complete in order to claim the credit. There are numerous eligibility requirements and income limitations that make for a pretty complex calculation. Some legislators <u>are pushing</u> for an expansion of the credit to cover more families, which is great, but will create more questions and add complexity.

So how can you help your employees? You can educate them.

Consider paying for a tax professional or certified public accountant to consult and teach employees who may be eligible on how to utilize the tax credit. I have some clients that pay their accountants to do this and their employees are grateful for the added help.

Healthcare, retirement and flexible work arrangements (including vacation) lead the list of the <u>most requested</u> <u>employee benefits</u>. But childcare benefits are also growing in popularity. In these times of tight labor, the strategies above can help you provide childcare benefits to your people, which in turn will lead to a more productive, loyal and—hopefully—expanding workforce.

Next steps: Want more small business tips? Sign up for the Small Biz Ahead newsletter today.







# DIGITAL BILLBOARD

55/64 AT COLLINSVILLE AVE. & MARTIN LUTHER KING DR. (EASTBOUND INTO IL)

#### **HOW DOES IT WORK?**

The Chamber of Commerce purchases a billboard ad which we split into 30 ad spots. Our members can purchase one (or more!) of those spots, allowing you to have a digital billboard ad at a FRACTION of the cost!

> 52 weeks \$1,375

32 weeks \$925

20 weeks \$625

TYPE OF BILLBOARD: Digital LED SIZE OF BILLBOARD: 14X49 ft

TRAFFIC COUNT: 133.110 vehicles daily

AD DIMENSIONS: 400 pixels high by 1400 pixels wide

AD FORMAT: JPG, PDF OR PNG

**HAVE MORE QUESTIONS OR NEED MORE INFO?** Call the Chamber office: 618-632-3377



# SIGN ME UP!

NAME:					
BUSINESS NAME:					
EMAIL:	PHONE #:				
CHOOSE YOUR AD OPTIONS (SPOT IS NOT RESERVED UNTIL PAYMENT IS RECEIVED)					
52 WEEKS   \$1,375 32 WEEKS   \$925	20 WEEKS   \$625				
I WOULD LIKE MORE THAN ONE AD  Please indicate how many ad spots you would like	I WOULD LIKE THE CHAMBER TO DESIGN MY AD   \$100				

# FAQ:

All ads must be approved by the O'Fallon-Shiloh Chamber of Commerce. The Chamber reserves the right to refuse/reject any ad copy.

- 1. How often will my ad show up? Each ad spot will appear 40 times per day, for 10 seconds at a time.
  2. Can I purchase more than one ad spot? Yes! you can purchase as many as you want.
  3. How often can I change out my ad copy? Ad copy can be changed out every quarter.
  4. Can someone help me design my ad? We would be happy to design your ad for \$100.
  5. Are there other advertisers on the billboard? Yes, there will be advertisers paying full price as well as chamber member advertisers.
- 6. How do I know my ad is running? You can request a "proof of play" report from us at any time which will show the dates your ad has been running.

# **MONTHLY CALENDAR**



10	Downtown District Meeting 8:45 a.m.   City Hall Council Chambers
10	Ribbon Cutting - Three Sisters Crafts & Gifts - 25 years Celebration! 11:30 a.m.   129 East State Street, O'Fallon
11	<u>Downtown District Nights</u> 5:00 p.m.   116 E 1st St, O'Fallon
27	<u>Downtown Wizard's Birthday</u> 12:00 p.m.   116 E 1st St, O'Fallon





# AUGUST

#### 8.08 | Restaurant Roulette

Sign up to join us for lunch on the appointed date/time. We'll use our virtual roulette wheel to determine where you eat and who you eat with!

You'll find out who your lunch partners are (3-5 other chamber members) when you show up to eat.

This is a way to support local restaurants and get a chance to network!



#### 8.20 | OTHS JOB FAIR

This Job Fair, in collaboration with O'Fallon Township High School, is meant for businesses that have jobs suitable for high school students!

These jobs can be part-time, occasional, short-term, and you are welcome to hire on the spot if you see fit!

Think outside of the box for this job fair and help a student help you!



## 8.23 | Business Over Breakfast (BOB)

Business Over Breakfast is a great way to start the day. Members mix and mingle while enjoying a free, casual breakfast. Typically breakfast is pastries, bagels, juice, and coffee. The event starts at 8:00 a.m. and is typically held at the O'Fallon Public Safety Building.

If you would like to schedule a "Business Intro" presentation, contact the Chamber by email or by calling 618-632-3377.

Visitors are welcome to come and check us out. Please call the Chamber to let us know you plan to attend.



STAY CONNECTED WITH US THROUGH OUR WEBSITE AND ON SOCIAL MEDIA FOR MORE DETAILS ON ALL EVENTS! BE SURE TO CHECK THE EVENTS CALENDAR OFTEN AND REGISTER FOR EVENTS YOU'RE INTERESTED IN.





Facebook.com/OfallonShilohChamber

# SALUTE TO OUR PREMIUM MEMBERS

























1st National Bank of Waterloo American Family Insurance- Scott **Buchtel Associated Bank** Auffenberg Dealer Group Bank of Belleville Bank of O'Fallon **BOS Metro East Banking Center** Busey Bank C&C Sports Caliber Cleaning Cambridge Capital Management, LLC Cambridge House O'Fallon Care Access Carrollton Bank Catholic Community Credit Union **CEFCU** Central Bank Clete's, Inc. Clinton Manor Living Center Commerce Bank Country Estate Kennel

CSL Plasma Drury Inn & Suites Farmers & Merchants National Bank **FCB Banks** First Bank OFallon First Bankers Trust Company First Community Credit Union Gateway Metro Federal Credit Union **Gateway Solutions** HD Painting & Stain Co. Heartland Bank and Trust Company Hilton Garden Inn **Holland Construction Services** Jack Schmitt Chevrolet of O'Fallon Kerber, Eck & Braeckel, LLP Keystone Place at Richland Creek Klein's Brand Source La Casa Mexicana of O'Fallon Lashley Animal Hospital Lincoln Surgical Associates, Ltd. Mathis, Marifian & Richter, Ltd. Merrill Lynch | Woody Gray

Mid America Oral Surgery Center Morrison Plumbing Heating & Air O'Fallon Shiloh Towing OST Container/Rental Regency Manor Regions Bank Revity Credit Union Sandberg Phoenix Schaefer Auto Body Centers Scott Credit Union Scott Family Housing Sigman Heating and Air Conditioning Spectra Graphics Taylor Roofing The Regency Conference Center The Rehabilitation Institute of Southern IL **Together Credit Union** TownePlace Suites by Marriott United Healthcare

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Lisa Vorce Thrivent Financial - Lisa Vorce

Justin Ward 1st National Bank of Waterloo

Sheri Welch





ANNOUNCEMENTS AND ATTENDANCE PRIZE DRAWINGS ARE AT 6 P.M.



301 South Lincoln Avenue, O'Fallon Tuesday, September 24 • 5:00–6:30 p.m.



618 Business and Event Center Fairview Heights

Tuesday, November 19 • 5:00–6:30 p.m.

Please RSVP to 618-632-3377 or chamber@ofallonchamber.com

#### RESTAURANT ROULETTE

Thursday, August 8 11:30 a.m. Thursday, October 10 11:30 a.m.

Have an exceptional networking lunch with 3 to 7 other chamber members!

#### Location at various member restaurants

You RSVP; we tell you the day before where you're going for lunch; you find out who you're having lunch with when you arrive at your table!

#### SPEED NETWORKING

Thursday, October 3 9:00 a.m.

Location: The Hett • 400 N Alton Street, Lebanon

Speed Networking with Mckendree University Business Students

#### BUSINESS OVER BREAKFAST (BOB)

Friday, August 23

8:00 a.m.

Public Safety Building • 285 N. Seven Hills Road, O'Fallon

#### **BE OUR NEWSLETTER SPONSOR!**

Would you like to be the first page of our next newsletter? Let us know! chamber@ofallonchamber.com | 618-632-3377



Additional events you might be interested in attending

ANNUAL GOLF TOURNAMENT

Tuesday, Sep 10 ♦ Far Oaks • AM & PM Sessions

**MAXIMIZE YOUR BENEFITS** 

Tuesday, October 29 · 8:30 a.m. Chamber Depot ◆ 116 East First Street, O'Fallon

#### **MEET THE MUNICIPALITIES**

**Annual Luncheon** 

Thursday, November 7 • 11:00 a.m. - 1:00 p.m. Klucker Hall + 14 Park Drive, Shiloh



Dates/times are subject to change. Please pay attention to weekly E-news for updated information.

Prepaid Standard US Postage Paid Permit NO. 46 O'Fallon, IL 62269

ADDRESS SERVICES CORRECTED

Layout and Printing by: Digitally Designed Technologies