

Prepare for **Liftoff**...



IT'S TIME FOR
GIRL SCOUT
COOKIES!


girl scouts
of southern illinois

QUESTIONS ABOUT GIRL SCOUT COOKIES?
VISIT WWW.GSOFSI.ORG OR CALL 800.345.6858

CHAMBER TRACKS

MONTHLY NEWSLETTER



JANUARY 2020



5 Ways to
Position your
business for
growth in 2020

Page 5



Is Texting Hurting
your back and neck?

Page 9



Most
Eco-friendly



Most
Creative
Snowman!
St. Clair Tennis
Congratulations!
They won a 3-month
banner
ad on our website
(\$300 value!)

Congrats to our Snowman
Selfie Challenge Winners!

Page 14

WELCOME NEW MEMBERS

You Korean & Japanese Best Cuisine
Julie You
108 Regency Park Dr.
O'Fallon, IL 62269
618-726-7522
Hpark69@icloud.com
(Restaurant)

The Caring Group
Elizabeth Mueller/Kimberly Wallace
723 Insight Professional Ave. Suite 300
O'Fallon, IL 62269
618-604-9993
office@thecaringgroup.net
(Pediatric Therapy)

The Axe Company
Timothy Jenkins
58 Commerce Lane
Fairview Height, IL 62208
618-213-7704
info@theaxecompany.com
(sports and recreation)

Fieker Brothers, LLC
Jason Fieker/Ben Fieker
1108 Broadway
Highland, IL 62249
618-772-9191
ben@fiekербrothers.com
Jason@fiekербrothers.com
<http://www.fiekербrothers.com>
(Website Design)

Homes by Janell, LLC
Janell Schmittling
107 W. First St.
O'Fallon, IL 62269
618-444-6141
janell@homesbyjanell.com
www.homesbyjanell.com
(Real Estate)

AJ Hauling
Andre` L. Johnson
Beleville, IL 62220
618-530-2437
Andre2054@att.net
(Hauling)
Referred by Eddie Lewis

O'Fallon Historical Society
Brian Keller
101 W. State Street
O'Fallon IL 62269
618-624-8409
info@ofallonhistory.net
www.ofallonhistory.net

Gershman Mortgage
Chris Luebbers
630 Pierce Blvd #100
O'Fallon IL 62269
618-803-8214
cluebbers@gershman.com
gershman.com

*Designates Star Investor

Know of a business that could benefit from a Chamber membership? Put them in touch with our membership coordinator - Johnnie Hodges! If your referral joins, you get a free Chamber lunch on us!

O'Fallon-Shiloh Chamber of Commerce
P.O. Box 371
116 E. First Street
O'Fallon, IL 62269
www.OFallonChamber.com
Services: Maps: First one is free, each additional is \$1

Getting your name out
Newsletter Sponsor - \$100
Featured Business Ad - \$75
Full Page Ad - \$50 | 1/2 Page Ad - \$35
1/4 Page Ad - \$25
[Click for more details](#)

Follow us on Social Media!



THANK YOU MEMBER RENEWALS

PRESIDENT'S CIRCLE: City of O'Fallon

STAR MEMBERS

* Ameren
* Belleville News Democrat
* Dierbergs Markets

* Gateway Metro Federal Credit Union
* Providence Bank
* Veterans United Home Loans at SAFB

Burn Boot Camp
Caseyville Township Sewer System
Cedar Ridge Health and Rehab Center
Chad Schwartz
Dean Foods- Pet Dairy
Dynamic Fusion Dance Center
Edison's Entertainment Complex
Evans Law Firm
GY Consulting and Facilitation
Heritage Heating and Cooling
Homeworx Professional
Huntleigh Securities Corporation
James Simpson
Keim Family Chiropractic
Liberty Village of Maryville
Mindseye Radio
O'Fallon Area Habitat for Humanity

O'Fallon Public Library
Osborne Family Chiropractic
Phil Goodwin
Prairie Farms Dairy
Realtor Association of Southwestern IL
S.I.M.S. Martial Arts & Fitness Academy
St. Louis Oasis
Salvatore Cincotta Photography
Spring Valley Dental Group
Sugarfire Smokehouse
The Weingarten
Thoman Insurance Agency, LLC
Victory Mens Health
WLS Consulting
Wells Fargo Home Mortgage
World Finance Corporation

YOUR CHAMBER OF COMMERCE STAFF

Debbie Arell-Martinez - [E-mail](#)
Executive Director

Melissa Federhofer - [E-mail](#)
Communications Manager

Doris Obernuefemann - [E-mail](#)
Assistant Director

Jessica Lotz - [E-mail](#)
Leadership & Development
Coordinator

Johnnie Hodges - [E-mail](#)
Membership Coordinator

Chamber Tracks is our monthly newsletter and comes out the first week of each month. The deadline for submitting your information for this publication is the 25th of the month preceding publication. We have gone "green" and post the newsletter electronically to the website. An e-mail goes out to all members advising them that the newsletter is available for viewing at OFallonChamber.com/news.html.

Print copies are available in the Chamber office upon request.

BUSINESS TRACK

5 Ways to Position Your Business For Growth In 2020



Article by Elaine Pofeldt, Forbes contributor
<https://www.forbes.com/sites/elainepofeldt/2019/11/30/5-ways-to-position-your-business-for-growth-in-2020/#491f25bb5e01>

Entrepreneurs never stop thinking about what's next for their businesses and how to make the most of what's ahead—but in the times we live in, advance planning is not always easy. Getting in front of the trends can be especially challenging for one-person businesses and other very small firms, which usually don't have a big budget for market research or marketing.

For insight on how to grow your business in 2020 no matter what your budget, I spoke recently with

Jen Kem, a brand futurist who runs the marketing firm KemComm Media Group and the Master Brand Institute, which teaches entrepreneurs brand building. Forbes readers met Kem, based in Walnut Creek, Calif., when I wrote about her story of entrepreneurial reinvention last year.

Here are some of Kem's predictions for 2020 and her ideas on how to make the most of what's ahead.

Human connection will matter more than ever. Many people are lonely, isolated and alienated in a world that's increasingly driven by technology. Smart entrepreneurs will find ways to devote the time they've freed up with technology to getting to know customers better, even if that's through simple methods like taking a few extra minutes to talk with them. "Where you put your time and money needs to be in 'real life' and relationships," Kem says.

Kem recommends building a small, close-knit network populated by people who help you connect to your higher purpose, rather than spreading yourself thin among a large group or making only superficial contact once in a while. "People don't want relationships to be a 'fly by,'" she says.

Also look for ways to create experiences that help people feel they are part of a "movement," as the cycling brand Peleton has done, she recommends. Connecting your customers to like-minded people adds to their sense of belonging.

What if you don't have Peleton's budget? It doesn't matter. There are many ways to create genuine community on a shoestring, like planning a live event or workshop, she says.

Keeping your creative output true to your values will give you an edge. What attracts customers to your brand and business will be content or other things you create (or curate) that truly convey your values. That applies to every size business, whether it's the next unicorn or a one-person shop. "If you're a small business, you are actually building a brand," says Kem.

The more consistent your message is and the more each piece of content syncs up with the values you've already expressed, the more powerful your brand will be.

The marketing guru Seth Godin and Eat Pray Love author Elizabeth Gilbert are good examples of this principle in action, she says. Both are constantly coming up with new ideas and books, but their fundamental values are very consistent.

Focus matters. It's hard to get people to buy from you if they don't truly understand what you sell. Make a focused offer that reflects what the market wants and shows how the brand will deliver it, she advises. Clarity will help your marketing message get your prospects' attention in a very noisy and distracting environment.

Just make sure you do your homework (and plenty of experimenting) first, to figure out what your target customer actually wants. "You need to know what is happening and decide what is relevant for how you do business," advises Kem.

You'll win by creating real, lasting value. Your business will have more staying power if you find a way to make a difference that goes beyond simply addressing a pain point or desire of your customers.

Kem points to an exercise that Cynthia Montgomery, a professor of business administration at Harvard Business School, developed. Ask yourself what would happen if your business died. Would anyone miss it? Would the world be the same? If no one would be sad it was gone, it's time to devote more time to uncovering what matters to your customers and finding the intersection with your own purpose as an entrepreneur.

The mindset behind this approach is very different from the purely results-driven thinking that some businesses have embraced, without considering their long-term impact on the people whose lives they affect or the world. "It's about profit, people and the planet," she says.

Your platform is your ticket to future growth. Ideally, every entrepreneur should try to reach their community in both the digital world and the analog one, creating what Kem calls "an undeniable body of work." For instance, you might have both a strong Instagram presence and hold live events, such as workshops, seminars, retreats or conferences. (Don't spread yourself too thin across social media she advises. It's better to go "all in" with one social platform and build a strong presence there).

As you build your platform, keep asking yourself how you can adjust to a changing world. "How can you stay relevant and grow while being true to you?" she asks. "You want to stay profitable and relevant to your clients."

That mindset will make you very referable and help your business thrive, no matter what headlines have in store for us in 2020.

MEMBER BENEFITS

O R I E N T A T I O N



Are you a new Member wanting to learn about your benefits?

Maybe you are an existing member needing a refresher?

Or, are you considering chamber membership and would like more information on how we can benefit you?

Join us for
MBO on

January 28th!

and get answers to your questions!

MEMBER NEWS

[Find more member news on our website!](#)



BLUES CHECKING NOW AVAILABLE AT SCOTT CREDIT UNION

Local Credit Union offers exclusive St. Louis Blues Checking and Debit Card

You can now show your excitement about the champion St. Louis Blues with a Blues Checking Account and Blues debit card from Scott Credit Union. The local credit union has launched the exclusive checking account and branded debit card of the St. Louis Blues.

Blues Checking is a free, high-rate checking account that offers the opportunity for accountholders to earn up to 4.05% annual percentage yield on their balance up to \$25,000. Plus, credit union members will receive a 10 percent discount on Blues merchandise at STL Authentics Store at Enterprise Center when they use their Blues debit card.

The Scott Credit Union Blues Debit Card also supports the community at no cost to the cardholders. For every purchase made with a Blues Debit Card, a percentage will be donated to the Scott Credit Union Community Foundation. "We are proud to extend our partnership with the Blues to now offer Blues Checking and debit card. This is really two championship teams working together." Scott Credit Union President & CEO Frank Padak said.

Padak noted that Blues Checking will be part of the credit union's strategy to grow its membership in Illinois and Missouri. Scott Credit has 14 locations in Illinois and has opened branches in Ladue, Crestwood and Ferguson on the Missouri side of the river.

"This is a great opportunity to grow our business on both sides of the river with the excitement of the Blues coming off their championship season," he said.

Blues Vice President of Corporate Partnerships Eric Stisser echoed Padak's comments about Blues Checking being exciting for people throughout the region.

"This partnership is important to us because it really expands our brand further on the Illinois side of the river," he said. "With Blues Checking, people from throughout the region can really show their pride in the St. Louis Blues. Scott Credit Union and the Blues are two championship-caliber teams. We are excited about our partnership with SCU."

Scott Credit Union began its partnership with the Blues before the beginning of last season. SCU's agreement with the Blues also includes naming rights to the exclusive Rinkside Club & Pub 67 inside of Enterprise Center and advertising in the venue.

"Now, the expanded agreement includes the checking account and debit card for the next five seasons," Padak added. "We are thrilled to be adding to our partnership with all of the excitement in the St. Louis region about the Blues."

Scott Credit Union has partnerships with two major professional sports franchises in St. Louis. SCU also has a partnership with the St. Louis Cardinals. "We are extremely proud to be a partner with such tremendous organizations," Padak noted.

HSHS St. Elizabeth's Hospital Announces Prenatal Education Classes for 2020



Pregnant moms can get all their "what to expect" pregnancy questions answered by attending any or

all of the Prenatal Education programs offered by HSHS St. Elizabeth's Hospital in the coming year.

St. Elizabeth's Women and Infants Center offers a wide range of services for mothers and infants, and the class schedule for 2020 is now available. It includes Prepared Childbirth Classes, Breastfeeding Fundamentals; a Sibling Preparation Class; and other education about the amenities and quality at St. Elizabeth's Hospital. Classes are taught by a Registered Nurse from St. Elizabeth's Women and Infant Center and are open to any mom-to-be and their support person.

According to the March of Dimes, prenatal education is an important component of supporting healthy pregnancies. Prenatal education promotes the maintenance of healthy lifestyles during pregnancy and helps expectant mothers manage stress, support a healthy diet, avoid harmful chemicals and situations, recognize warning signs and symptoms that mean something may be wrong with their pregnancy, as well as prepare for labor and delivery.

The full calendar of classes at St. Elizabeth's Hospital Women and Infants Center can be reviewed here. For more information or to register for classes, please call 618.234.2120, ext. 31260 or email childbirtheduc@hshs.org. St. Elizabeth's Women and Infants Center is recognized by the National Safe Sleep Hospital Certification Program, created by Cribs for Kids, as a Bronze Safe Sleep Hospital.

The hospital also has a partnership with SSM Health Cardinal Glennon pediatricians who provide coverage 24/7. These pediatricians care for babies admitted to the Well or Intermediate Care Nurseries. The Intermediate Care Nursery is also staffed with specially trained nurses to care for babies born with special health care needs.

Hospital is part of the Southern Illinois Division of Hospital Sisters Health System, which also includes HSHS St. Anthony's Memorial Hospital in Effingham, HSHS St. Joseph's Hospital in Breese, HSHS Holy Family Hospital in Greenville and HSHS St. Joseph's Hospital in Highland.



Webinar: Learn about the 2020 Anti-Harassment Laws with Attorney Julie Proscia

Wednesday, February 12
10:00 AM - 11:00 AM
Via webinar \$39

Effective January 1, 2020, compliance with new laws requires the following actions:

1. Mandatory anti-harassment training
2. Reporting requirements for final verdicts and decisions
3. Revisions to employment policies
4. Revisions to employment and severance agreements

Attendees will gain a thorough understanding of the new requirements and what actions must be taken by the December 2020 deadline to avoid fines.

This legislation comes into effect after almost two years of work by the Senate Task Force on Sexual Harassment.

Join us!

[Click here to Register](#)

MEMORIAL HOSPITAL EAST WELCOMES SITEMAN CANCER CENTER

Siteman Cancer Center is among the top 1% of cancer centers nationally, according to *U.S. News and World Report*. And, as the only National Cancer Institute-designated Comprehensive Cancer Center in the region, Siteman ranks among MD Anderson, Mayo Clinic, and other institutions also known internationally for their scientific leadership and cancer research.

We are pleased to bring the highest quality care, and research, **to the Metro East.**

NOW OPEN at our Memorial Hospital East Campus in Shiloh.

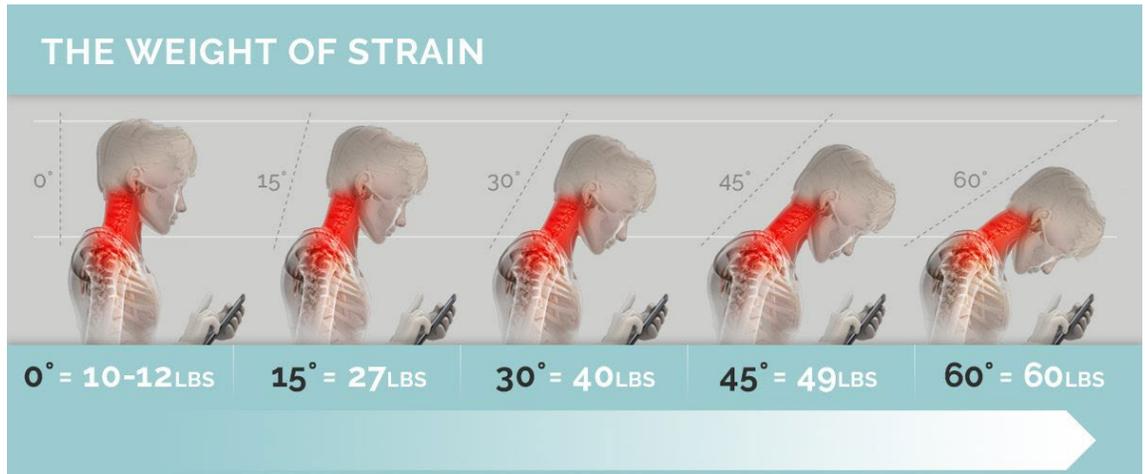


HEALTH & WELLNESS

Mobile Phone Usage and your Cervical Spine

The average human head weighs approximately ten pounds and according to research from RescueTime, one of several apps for iOS and Android created to monitor phone use, people spend an average of three hours and fifteen minutes on their phones every day, with the top 20% of smartphone users spending upwards of four and a half hours.

With the Holiday Shopping season on our back-side, it is no surprise that many people conduct their shopping online, and many others conduct their shopping on their smart phones! In 2018, according to Statista, nearly 40% of all eCommerce purchases during the holiday season were made on a smartphone.



So what does this mean for your spine? It means that your spine may have been going above and beyond the call of duty this last season to keep things in order. When looking at our mobile devices, we often look at a 45 degree angle. Imagine holding two bags of five-pound sugar at a 45 degree angle throughout the day for a total of nearly four hours.

You may find that there is some soreness or even pain involved from this experiment. The same is a possibility from prolonged mobile phone usage. Our Cervical vertebrae, the first seven vertebrae in our spine, are the most “at risk” from this process. Having a forward head isn’t only painful, it speeds up the process of degeneration and arthritis!

Regular Chiropractic Care can potentially help alleviate neck pain, headaches, and migraines that are often associated with poor posture and “text neck.”

Shiloh Chiropractic treats a variety of patients but one of the top reasons people seek our care is neck pain. Whether it is because of the previous Holiday Season or just regular wear and tear, we are happy to have our amazing doctors consult, diagnose, treat, stabilize and maintain your spine. It is never too early or too late to start feeling better! Mobile phones are not going away anytime soon. So use yours the right way by calling your chiropractor today!

We can be reached at: 618-234-8300 or you can find us on the web at: shilohchiropractic.com!

This month's health and wellness article was provided by:



Mieke Taylor
Practice Representative
Shiloh Chiropractic
1231 Thouvenot Ln #100, Shiloh

THANK YOU CHAMBER MEMBERS!



Chamber President,
Sid LeGrand

Happy New Year to our O'Fallon-Shiloh Chamber of Commerce members! I consider every one of you to be great friends and sincerely hope that 2020 is your best year ever! You are the real folks who enrich our community and drive our economy when you employ people to work for you and when you supply the goods and services that our community needs. Thank you for your daily devotion to your special vocation.

I'd also like to take this opportunity to thank you for being a member of our Chamber of Commerce! I prefer to describe our Chamber simply as "Businesses Helping Businesses" because that aspect makes all of our members stronger. Maybe you don't realize all of the ways in which the Chamber facilitates "Businesses Helping Businesses," but we do this both directly and indirectly.

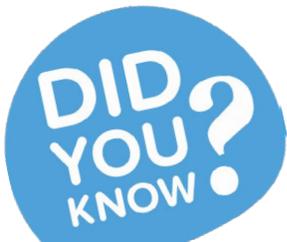
Our recent Holiday Party is just one example of our opportunities for businesses to directly network and thereby meet other business owners, expand contacts for business and learn from other business people. Our Holiday Party, Golf Tournament and Annual Awards Luncheon are the premier networking events in our area. We also offer Business over Breakfast, Chamber Luncheons, Business after Hours and Ribbon Cuttings as excellent networking opportunities.

Our business educational programs are another method of directly helping businesses. In this, we provide guidance and training through our Leadership Institute, Chamber Youniversity, 8th Grade Career Fair and our Luncheon speakers. Our staff also helps to provide individual advice on resources that are needed in business operations. Would you like the Chamber to provide a Luncheon speaker or Chamber Youniversity session on a specific topic... give us a call!

The Chamber is helping business indirectly and that may be our most important mission! If you haven't had time to participate in the networking events or educational programs, your Chamber membership is still extremely valuable! We have an organizational voice to help affect local governmental legislation. We have separate committees interacting with area educators and healthcare facilities to provide a business voice.

Of particular note, our Military Affairs Committee is working to thank our active service men and women and our veterans and to build closer ties between the business community and Scott Air Force Base (SAFB). These programs are without charge and include Salute to Scott, OTHS AFJROTC, SAFB Spouse Club interaction and Airman Dorm Dinners. We do this because it's the right thing to do and because we recognize Scott Air Force Base as the key business economic driver in our region.

Thank you again for being a member of the O'Fallon-Shiloh Chamber of Commerce! We are Businesses Helping Businesses.



The O'Fallon Police Department puts out a monthly newsletter with great community information.

[Click to open the full newsletter.](#)



ANNUAL MEMBER HOLIDAY PARTY



What a wonderful evening spent with friends and associates at the Chamber's Annual Member Holiday Party! Guest enjoyed great food, drink and conversation; had the opportunity to get a photo in the life-sized snow globe provided by STL interactive; delighted in live music by Mike Szvedo; and donated to a good cause - each attendee brought at least 1 canned good for the O'Fallon Food Pantry. Gifts for Individuals delivered the donation the next day.



If you didn't notice - the ice sculpture this year is a snowman - a nod to our Snowman Selfie Challenge!

Thanks Regency Conference Center for spoiling us and hanks to all of our sponsors for helping to make this event happen!



Check out the full gallery and highlight video on our Facebook page:

RIBBON CUTTINGS



12/3/19 | Ribbon Cutting | Family Eye Care of O'Fallon
735 Insight Ave, O'Fallon

Congrats on the new location!

Thanks!
for being a
Valued Member



12/5/19 | Ribbon Cutting | The Mail Box Store
637 W. Highway 50, O'Fallon

Welcome and Congrats!

Thanks!
for being a
Valued Member



12/12/19 | Ribbon Cutting | Century 21 Bailey & Co.
8 Eagle Center, Ste 11, O'Fallon

Welcome and Congrats!

Thanks!
for being a
Valued Member



12/18/19 | Ribbon Cutting | Joe's Place Caring Cottage
1032 Hartman Lane, O'Fallon

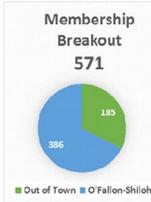
Congrats on the transition to
a 24/7 care facility!

Thanks!
for being a
Valued Member



CHAMBER 20 BY THE NUMBERS 19

91
New Members!



188
PLAYERS IN
OUR ANNUAL GOLF
TOURNAMENT

61 CHAMBER
YOUNIVERSITY
ATTENDEES

attended
48 MBO
MEMBER BENEFITS
ORIENTATION

EVENT ATTENDANCE

MEMBER LUNCHEON
532 Annual Total
Monthly Average **67**

BUSINESS AFTER HOURS
Annual Total **965**
88 Monthly Average

BUSINESS BREAKFAST
505 Annual Total
Monthly Average **46**

41 **BOOK CLUB**

21 LEADIN GRADS

600+ Students mentored by **60+** Role models
At our 9th Annual 8th Grade Career Fair

246 Annual Salute to Business Analysts Luncheon

ANNUAL MEMBER HOLIDAY PARTY

291 Paid Attendance

44 RIBBON CUTTING CEREMONIES

YEAR IN REVIEW

2019 was a good year for the O'Fallon-Shiloh Chamber of Commerce with our event attendance and membership holding strong.

In 2020, we look forward to seeing an increase in event attendance, both monthly and annually, and membership growth as we implement some new and excited changes!

Start the new year off right with our **January Member Luncheon!**

RSVP today to save your seat!



Resilience for Life

Col. Scot Heathman, Commander, 375th Air Mobility Wing, Scott Air Force Base, Ill., discusses personal growth and development through community and family connections, and resilience during difficult times.

OFALLON-SHILOH CHAMBER OF COMMERCE

MEMBER LUNCHEON

Regency Conference Center
400 Regency Park Dr, O'Fallon

January 15, 2020 | 11:45 a.m.

RSVP ONLINE
\$14/MEMBER \$15/NON-MEMBER



CONGRATULATIONS TO THE SNOWMAN SELFIE CONTEST WINNERS!

First Place \$300 cash: Candice Rapini | Fezziwig's selfie

Second Place \$200 cash: Jeanette Freed | St. Clair Tennis selfie

Third Place \$100 cash: Denise Thompson | Bike Surgeon selfie

Fourth Place \$100 cash: Erin Phillips | Courage & Grace selfie

Fifth Place \$50 cash: Dani Yamnitz | Hilton Garden Inn selfie

BUSINESS WINNERS:

MOST SELFIES TAKEN: THE COFFEEHOUSE COMPANY

MOST CREATIVE: ST. CLAIR TENNIS

MOST ECO FRIENDLY: FIRST NATIONAL BANK OF WATERLOO

O'FALLON • SHILOH
CHAMBER OF COMMERCE

**Most Selfie's
Uploaded**

**Coffee House
Company**

Congratulations!
They won a
free entry into next year's
contest (\$50 value!)

The Coffeehouse Company
1333 Central Park Dr #127, O'Fallon

O'FALLON • SHILOH
CHAMBER OF COMMERCE

**Most
Creative
Snowman!**

St. Clair Tennis

Congratulations!
They won a 3-month
banner
ad on our website
(\$300 value!)

St. Clair Tennis
733 Hartman Lane, O'Fallon

O'FALLON • SHILOH
CHAMBER OF COMMERCE

**Most
Eco-friendly**
(best use of recycled/reusable
materials)

**First National
Bank
of Waterloo**

Congratulations!
They won a
Chamber of Commerce
Newsletter sponsor
(\$100 value)

First National Bank of Waterloo
104 Regency Park, O'Fallon

NOMINATE YOUR FAVORITE BUSINESS!



Every year the O'Fallon-Shiloh Chamber of Commerce recognizes businesses that have contributed the community in several categories: Economic Impact, Beautification and Heritage. The Awards are presented at our Annual Salute to Business Award Luncheon - this year on April 1, 2020. We are currently accepting nominations for these prestigious awards.

Any individual, business or organization may submit nominations. We encourage you to self-nominate, as well as nominate your deserving clients and business partners. Awards are given to current O'Fallon-Shiloh Chamber of Commerce members who are within O'Fallon-Shiloh limits. If you don't know if a nominee is a Chamber member, visit our website at www.ofallonchamber.com. Not all awards are given each year and any combination of awards may be given.

To nominate your favorite business fill out our online form by February 10th: <http://ofallonchamber.com/s2bnomination/>

**Winners will be announced on
or about February 27, 2020**

O'FALLON • SHILOH
CHAMBER OF COMMERCE

O'Fallon Shiloh
Chamber of Commerce
44th Annual Salute to Business Awards
2020

**44th Annual Salute to Business
Awards Nomination Form**

1. Nominee Information

Name of Business/Organization you wish to nominate: *

Business/Organization Name

Point of Contact for the nominated business: *

First Name Last Name Title

Nominee's Phone Number *

Area Code Phone Number

Nominee's E-mail Address *

Example: example@example.com

Nominee's Address *

Street Address

Street Address Line 2

City State / Province

BEHIND THE SCENES



Thanks to Gifts for Individuals for again helping us to collect the food items and delivering them to the O'Fallon Food Pantry after the party! John and Ned Drolet have always been so gracious to help with this – thank you!



Pictured: Mark Downs, O'Fallon Township and Sid LeGrand, Gonzalez Companies, Chamber President, and Patty Strube, O'Fallon Food Pantry



Weekend Language by Andy Craig & David Yewman

Moderated by Jessica Lotz

February 5
6:00 p.m.

On the weekends, our speech is conversational, simple, clear and interesting. In this book, learn how to elevate your weekday presentations from blah to brilliant.

Hilton Garden Inn
360 Regency Park Drive, O'Fallon

Buy the Book
Read the book
RSVP to attend!



MONTHLY CALENDAR

JANUARY 2020

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
			1	<u>Ambassador Meeting</u> 2	3	4
5	6	7	<u>Downtown District Committee Meeting</u> 8	<u>Military Affairs Committee Meeting</u> 9	10	11
12	13	<u>Ribbon Cutting, Hampton Inn O'Fallon</u> 14	<u>Member Luncheon, Regency Conf Ctr.</u> 15	<u>Economic Development Committee Meeting</u> 16 <u>Ribbon Cutting, Tower Loan of FvH</u>	17	18
19	<u>Executive Board Meeting</u> 20	<u>Education Committee Meeting</u> 21 <u>Business After Hours, Hilton Garden Inn</u>	<u>Ribbon Cutting, The Axe Company</u> 22	<u>Board of Directors Meeting</u> 23	<u>Business Over Breakfast</u> 24	25
26	27	<u>Member Benefits Orientation</u> 28	29	30	31	



Next Generation SURGERY. Laser Focused HERE.

A Surgeon's Magic Wand

Through advanced robotic surgery utilizing technology like the da Vinci[®] Xi[™] Surgical System, our surgeons can implement a streamlined surgical approach with a faster healing time for every patient, including less pain.



HSHS
St. Elizabeth's
Hospital

Visit stelizofallon.org/surgery/ for a list of surgeries performed and to find surgeon.

SALUTE TO OUR STAR INVESTORS



TWO STAR INVESTORS



ONE STAR INVESTORS

1st National Bank of Waterloo
Associated Bank
Bank of Belleville
Bank of O'Fallon
Belleville News Democrat
BOS Metro East Banking Center
Busey Bank
C&C Sports
Cambridge Capital Management, LLC
Carrollton Bank
Catholic Community Credit Union
Central Bank of St. Louis
Clete's, Inc.
Clinton Manor Living Center
Commerce Bank
Country Estate Kennel
CSL Plasma
Dierberg's Market Inc.
Discount Storage
Drury Inn & Suites
Farmers & Merchants National Bank
FCB O'Fallon Bank
First Bank
First Community Credit Union
Gateway Metro Federal Credit Union
GCS Credit Union

Hancock Irrigation Services, Inc.
Hilton Garden Inn
Holland Construction Services
Illinois American Water
ISG Technology
Jack Schmitt Cadillac of O'Fallon
Jack Schmitt Chevrolet of O'Fallon
Kerber Eck & Braeckel, LLP
Klein's Brand Source
Korte & Luitjohan Contractors, Inc.
Krab Kingz Seafood O'Fallon
La Casa Mexicana of O'Fallon
Lashley Animal Hospital
Lincoln Surgical Associates
Lucky Dog Barks & Recreation
Marcus O'Fallon 15
McKendree University
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Merrill Lynch | Woody Gray
Metro East Signs
Midwest Regional Bank
Morningside of Shiloh
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Mueller Enterprise Group, LLC
Navy Federal Credit Union
O'Fallon Progress/ Command Post

O'Fallon Shiloh Towing
OST Container
Parkway Lakeside Apartments
PNC Bank
Poettker Construction
Providence Bank
R & W Builders, Inc.
Regency Manor
Reliance Bank
Schaefer Autobody Center
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Simmons Bank
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Taylor Roofing
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Services: Maps: First one is free, each additional is \$1

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O'FALLON • SHILOH
 CHAMBER of COMMERCE



Date	Time	MEMBER LUNCHEON
Wed, January 15	11:45 a.m.	The Regency Conference Center 400 Regency Park Drive, O'Fallon
Wed, February 12	11:45 a.m.	Four Points Sheraton Multi-Chamber Event! 319 Fountain Parkway, Fairview Heights
Wed, March 11	11:45 a.m.	Klucker Hall 14 Park Drive, Shiloh

Date	Time	BUSINESS AFTER HOURS
Tuesday, January 21	5 - 7 p.m.	Hilton Garden Inn O'Fallon 360 Regency Park Drive, O'Fallon
Tuesday, February 18	5 - 7 p.m.	Far Oaks Golf Club 419 Old Collinsville Road, Caseyville
Tuesday, March 17	5 - 7 p.m.	Family Eye Care of O'Fallon 735 Insight Avenue, O'Fallon

Date	Time	BUSINESS OVER BREAKFAST
Friday, January 24	7:30 a.m.	Public Safety Building 285 N. Seven Hills Rd., O'Fallon
Friday, February 28	7:30 a.m.	Public Safety Building 285 N. Seven Hills Rd., O'Fallon
Friday, March 27	7:30 a.m.	Public Safety Building 285 N. Seven Hills Rd., O'Fallon