



OCTOBER 23, 2022

# HOWL'OWEEN PET PARADE

+ PHOTO

CONTEST

**BAHS PET PHOTO CONTEST**

**ONLINE SEPTEMBER 01 – OCTOBER 23**

Enter the BAHS Pet Photo Contest

Photo with the most community votes wins:

Pet Portrait Package with Gary Luttrell Photography

Your Pet on a BAHS Billboard!



**BAHS HOWL'OWEEN PET PARADE**

**DOWNTOWN BELLEVILLE**

**10AM – 2PM (PARADE AT 1PM)\***

People and pets pre-party with costume contest, vendors, games & prizes

\$5 preregistration & \$10 day of per pet to march

Prizes for 1st, 2nd, and 3rd "Best in Show" Costume Contest

**SIGN UP TO BE A VENDOR!** Email: [marketing@bahspets.org](mailto:marketing@bahspets.org)!

**TO PURCHASE YOUR HOWL'OWEEN PARADE TICKET**

**OR SIGN UP FOR THE BAHS PET PHOTO CONTEST**

**PLEASE VISIT: [BAHSPET.ORG](http://BAHSPET.ORG)**



**Marcia Miller Trust**

\*Rain Date: October 30, 2022





O'FALLON-SHILOH CHAMBER OF COMMERCE

# CHAMBER TRACKS

M O N T H L Y N E W S L E T T E R



## ***Top Traits of Inspiring Leaders***

***Plus - How to apply for our Leadership Institute Program!***

While a company's culture is defined by shared values, its foundation is laid by leaders who believe in the organization's purpose and inspire workers to adopt the mission as their own.

*Page 6*

RSVP for our October events!

*Page 12*

The Chamber Book Club is back! See what we are reading right now.

*Page 15*

# NEW MEMBERS



**\*American Family Insurance Buchtel & Associates**

Scott Buchtel  
807 W. Highway 50 suite 2  
O’Fallon, IL 62269  
618-206-5085  
sbuchtel@amfam.com  
http://www.sbuchtel.com  
(Insurance)  
**\*One Star Member**

**The Yankee Scone**

Liz Ashley  
O’Fallon, IL 62269  
618-680-0407  
Theyankeescone@gmail.com  
http://www.theyankeescone.com  
(Restaurants, Food & Beverages)

**Taylor’s Academy of Dance**

Vance Baldwin  
715 Lakepointe Center Dr, Suite 107  
O’Fallon, IL 62269  
618-624-0402  
info@taylorsacademyofdance.com  
www.taylorsacademyofdance.com  
(Dance Studio)

**Holistik Sports Medicine & Elevated Aesthetics**

Dr. Janiece Stewart, MD | Susan Walthes  
210 Hartman Lane, Suite 200  
O’Fallon, IL 62269  
314-257-0060  
drjaniecestewart@gmail.com  
www.holistiksportsmedicine.com  
(Health and Wellness)

**Coldwell Banker Brown Realtors**

Doug Jameson  
911 E. Hwy 50  
O’Fallon, IL 62269  
618-979-0291  
DougJamesonRealtor@gmail.com  
www.brownrealtorscommercial.com

**English Sweep Inc.**

Gregg Boss  
938 St. Louis Ave.  
St. Louis MO 63088  
636-225-3340  
office@englishsweep.com  
www.englishsweep.com  
(Home Services)

**SkyZone Fairview Heights**

Neil Beatty  
10850 Lincoln Trail  
Fairview Heights, IL 62208  
618-589-1111  
Gm.fairview@skyzone.com  
http://www.skyzone.com/fairviewheights  
(Sports And Recreation)

**Stay Pressed Juice Co.**

Nicole Wheatley  
715 Lakepointe Centre Suite 101  
O’Fallon, IL 62269  
618-206-8043  
ncreson@yahoo.com  
nicole@staypressedjuiceco.com  
(Food and Beverages)

\*See all our Star Investors on [page 16](#)

O’Fallon-Shiloh Chamber of Commerce  
P.O. Box 371  
116 E. First Street  
O’Fallon, IL 62269  
www.OFallonChamber.com  
Services: Maps: First one is free, each additional is \$1

Getting your name out  
Newsletter Sponsor - \$100  
Featured Business Ad - \$75  
Full Page Ad - \$50 | 1/2 Page Ad - \$35  
1/4 Page Ad - \$25  
[Click for more details](#)

Follow us on Social Media!



# MEMBER RENEWALS

## Star Investors

- \*Auffenberg Dealer Group
- \*Belleville News Democrat/O’Fallon Progress
- \*Lincoln Surgical Associates, LTD
- \* Taylor Roofing

The Advertiser Press  
 Baird Private Wealth Management  
 CMIT Solutions of Metro East St. Louis  
 Country Financial-Kailee Conner  
 Delmar Financial Mortgage  
 Global Brew Tap-House  
 Junior Achievement of Greater St. Louis, Inc.  
 Markarian Orthodontics  
 Master Lim’s Martial Arts  
 Massage Envy  
 Metro Lock & Security, Inc.  
 O’Fallon Woman’s Club, Inc.  
 PAR Travel Tech, Inc.  
 Pure 111 Medical Aesthetics  
 St. Clare Church  
 Standard Rule Promotions, LLC  
 Underwood Chiropractic





### WHY JOIN THE CHAMBER?

- **Make new contacts**
- **Grow your business**
- **Learn new skills**
- **Get involved in the community**
- **Have fun!**

**KNOW SOMEONE  
WHO COULD  
BENEFIT FROM  
BEING A CHAMBER  
MEMBER?**

**INVITE THEM TO AN  
UPCOMING EVENT!**

## YOUR CHAMBER OF COMMERCE STAFF

Debbie Arell-Martinez - [E-mail](#)  
 President/CEO

Doris Obernuefemann - [E-mail](#)  
 Operations Manager

Melissa Federhofer - [E-mail](#)  
 Marketing & Communications  
 Manager

Jessica Lotz - [E-mail](#)  
 Leadership & Development  
 Coordinator

Johnnie Hodges - [E-mail](#)  
 Membership Coordinator

Jonathan Simmons - [E-mail](#)  
 Member Engagement

Chamber Tracks is our monthly newsletter and comes out the first week of each month. The deadline for submitting your information for this publication is the 25th of the month preceding this publication. We have gone “green” and post the newsletter electronically to the website. An e-mail goes out to all members advising them that the newsletter is available for viewing at [OFallonChamber.com/news.html](http://OFallonChamber.com/news.html).

Print copies are available in the Chamber office upon request.

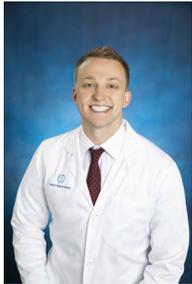
# MEMBER NEWS

## HSHS MEDICAL GROUP WELCOMES MICHAEL HOHM, PA-C, ORTHOPEDIC SURGERY



### HSHS Medical Group

Inspired by the tragic events of 9/11, HSHS Medical Group is pleased to welcome Michael Hohm, PA-C, to our medical team. Michael sees orthopedic surgery patients at HSHS Medical Group Orthopedic & Sports Medicine - O'Fallon, located at 670 Pierce Blvd. in O'Fallon, Illinois.



Michael is a skilled physician assistant offering patient-first care alongside Orthopedic Surgeons Travis Junge, MD; Kevin McCarthy, MD; and Donald Weimer, MD. Michael earned his Bachelor of Arts in Biology at Greenville University in Greenville, Illinois. He received his master's degree in physician assistant studies from Butler University in Indianapolis, Indiana.

"I chose orthopedic surgery because it allows me to best pair my passion for anatomy and physiology with my passion for exercise and sports, which will help me become the best clinician I can be," Michael said.

For an appointment with Michael, please talk to your primary care physician about a referral to orthopedic surgery or call 618-206-2094.

To learn more about Michael and other HSHS Medical Group specialists, visit [HSHSMedicalGroup.org](http://HSHSMedicalGroup.org)

### IMPACT STRATEGIES' PATRICK MASON COMPLETES FMI'S PROJECT MANAGER ACADEMY



BUILD. TRUST. NO LIMITS.

Patrick Mason, Market Leader and Project Director at IMPACT Strategies OKI

Regional office, recently completed the Project Manager Academy through Fails Management Institute (FMI).



The four-day intensive training held in Raleigh, NC covered four core themes:

- Developing profitable customer relationships
- Creating powerful, integrated project teams
- Understanding financial control of projects
- Planning projects for profits and customer satisfaction

The curriculum also included topics such as project planning, customer-focused construction, field productivity, and ethics and integrity. Throughout the program, attendees engaged with their peers across the industry, learning new methodologies and best practices.

Mason said, "This program gave me an even greater understanding of the challenges and mindset of a business owner – knowledge that will allow me to grow my leadership skills in service of our clients."

### FLU SHOTS AVAILABLE AT HSHS MEDICAL GROUP DRIVE-THRU LOCATIONS AND PRIMARY CARE OFFICES



### HSHS Medical Group

If there's one thing you can count on from year to year, it's another flu season. No one wants to get the flu and you might not have to. Getting a flu vaccine each fall can nearly cut your risk in half.

HSHS Medical Group is now offering the flu vaccine for anyone six months and older at their HSHS Drive-Thru Care

locations in Decatur, Springfield and O'Fallon.

Please note that the drive-thru sites will only have regular dose flu vaccines. For those needing a high dose vaccine, they will need to coordinate that with their primary care office. The drive-thru locations are also not able to provide flu vaccines for children enrolled in the Illinois Medicaid Vaccines for Children (VFC) program. Patients who are enrolled with this program will need to coordinate with their primary care office or the local health department.

How to make a drive-thru vaccine appointment through MyHSHS  
It is free and easy to create a MyHSHS account and schedule an appointment online:

Go to [www.myhshs.org](http://www.myhshs.org). Login or create a MyHSHS account by clicking "Sign Up Now." Under Menu, click "COVID-19/Influenza Vaccine Scheduling." Click "COVID-19 /Flu Vaccination" and answer questions on eligibility to schedule a flu vaccine, COVID vaccine or both. You will be able to choose from available appointments at our Springfield, Decatur and O'Fallon drive-thru locations.

Additionally, appointments for flu vaccines are now available to established patients at HSHS Medical Group primary care clinics in central and southern Illinois. Call your HSHS Medical Group primary care office or use MyHSHS to schedule an appointment.

### Who Should Get a Flu Vaccine

Everyone 6 months and older needs a yearly flu vaccine, the Centers for Disease Control and Prevention recommends. Getting vaccinated is even more important if you or someone you live with is at higher risk for complications from the flu.

This group includes older adults; pregnant women; young children; and people with chronic health problems, such as asthma, diabetes, heart disease or cancer.

People in high-risk groups are more vulnerable to flu complications. They may become very sick if they get the flu. Some may have to go to a hospital.

But remember: Almost everyone should get a new flu vaccine every year. Even healthy people can get sick and pass it on. And past vaccines won't protect you because flu viruses always change.

It takes two weeks to build immunity to the flu virus. So try to get vaccinated by the end of October. That way your body will be ready to fight the flu when it gets here.

For more information about HSHS Medical Group, visit [hshsmedicalgroup.org](http://hshsmedicalgroup.org).

### HOLLAND CONSTRUCTION SERVICES ADDS SENIOR TALENT ACQUISITION SPECIALIST AND NEW MARKETING DIRECTOR TO GROWING TEAM



Holland Construction Services has announced the hiring of Senior Acquisition Specialist Susan Schultz and Marketing Director Neal Stewart to join its growing team. Holland has seen record growth and revenue in 2022, adding more than 25 team members so far, with an additional 15 expected to be added before next year.



“We feel so fortunate that we’ve been able to find such quality talent to join our team at Holland who understand our values and principles,” said Holland President Mike Marchal. “Culture has always been a founding principal at Holland so it’s been very important to us that while we are growing quickly, we are also adding team members that we know will succeed here. I feel very confident that both Neal and Susan will do an exceptional job in their roles as we move forward.”

Schultz has a background in higher education and has worked with universities in career development for the past 25 years. Her newly created position as a

Senior Talent Acquisition Specialist will include responsibilities such as working with Holland’s management team and industry leaders to attract quality talent, staffing open positions, and influencing the hiring process to pave a way for Holland’s success. Schultz said her goal is to continue developing Holland’s outreach with universities and increase employee recruitment efforts.

“My goal is to help with recruiting top talent to meet the needs of Holland’s continued growth,” said Schultz. “I have become familiar with Holland’s work and reputation in the community and believe that relationships are a hallmark of the success that they have created. I am excited to use my background to continue to attract top talent to Holland.”

Stewart, a Belleville Illinois native, comes to Holland with more than 25 years of marketing experience. He also serves as an adjunct professor at West Virginia University. His role includes overseeing Holland’s brand, leadership of all marketing efforts, reputation management, community outreach, and further development of video and photography assets for Holland.

“Holland’s brand has existed for 36 years and the fact that so much of their business is referrals and repeat clients is a testament to their success,” said Stewart. “The next frontier is to demonstrate their innovative and thought-leading culture to a new client audience and continue propelling that growth, especially in new sectors such as industrial. I’m excited to be part of their continued growth.”

#### About Holland

Holland Construction Services is a full-service construction management, general contracting, and design/build firm guided by the principle of providing clients the best possible construction experience on every project. Holland has been providing quality construction services throughout Illinois and Missouri since 1986. Holland is led by President Mike Marchal and founder and CEO Bruce Holland.

Holland offers pre-construction, construction, and virtual design & construction services to commercial, education, healthcare, industrial, multi-family, municipal, recreation, and senior living clients. The St. Louis Business Journal ranks Holland as a “Best Places to Work” and one of the top 15 contractors in the St. Louis area by volume. For more information, visit [Holland's website](http://Holland's website) at

[www.hollandcs.com](http://www.hollandcs.com).



### TWM NAMED A 2022 TOP DESIGN FIRM BY ENR MIDWEST

TWM, Inc., one of the top 10 largest engineering and geospatial firms in the greater St. Louis area, announced it has earned a spot as a Midwest Top Engineering Design Firm by Engineering News-Record in their annual listing. ENR annual lists are considered an industry benchmark and the ranking is based on design-specific revenue and ranks the largest U.S.-based design firms, both publicly and privately held. This is the first year TWM has secured a position on this list.

TWM ranks #76 out of 122 firms on the list. ENR Midwest is a top news source for the A/E/C industries and ranks design firms based on revenue earned in 11 different regions, and includes breakout rankings based upon project sectors, work type, and state-by-state activity.

“This is an exciting honor,” said Robert DeConcini, President. “Our ranking on this list recognizes the hard work and dedication of our talented workforce to reach this milestone. We are thrilled to be recognized and thank our wonderful clients for helping us achieve this industry-specific distinction.”

TWM continues to grow and expand its engineering and geospatial services footprint, serving clients locally,

Find more  
Member News  
on our website:

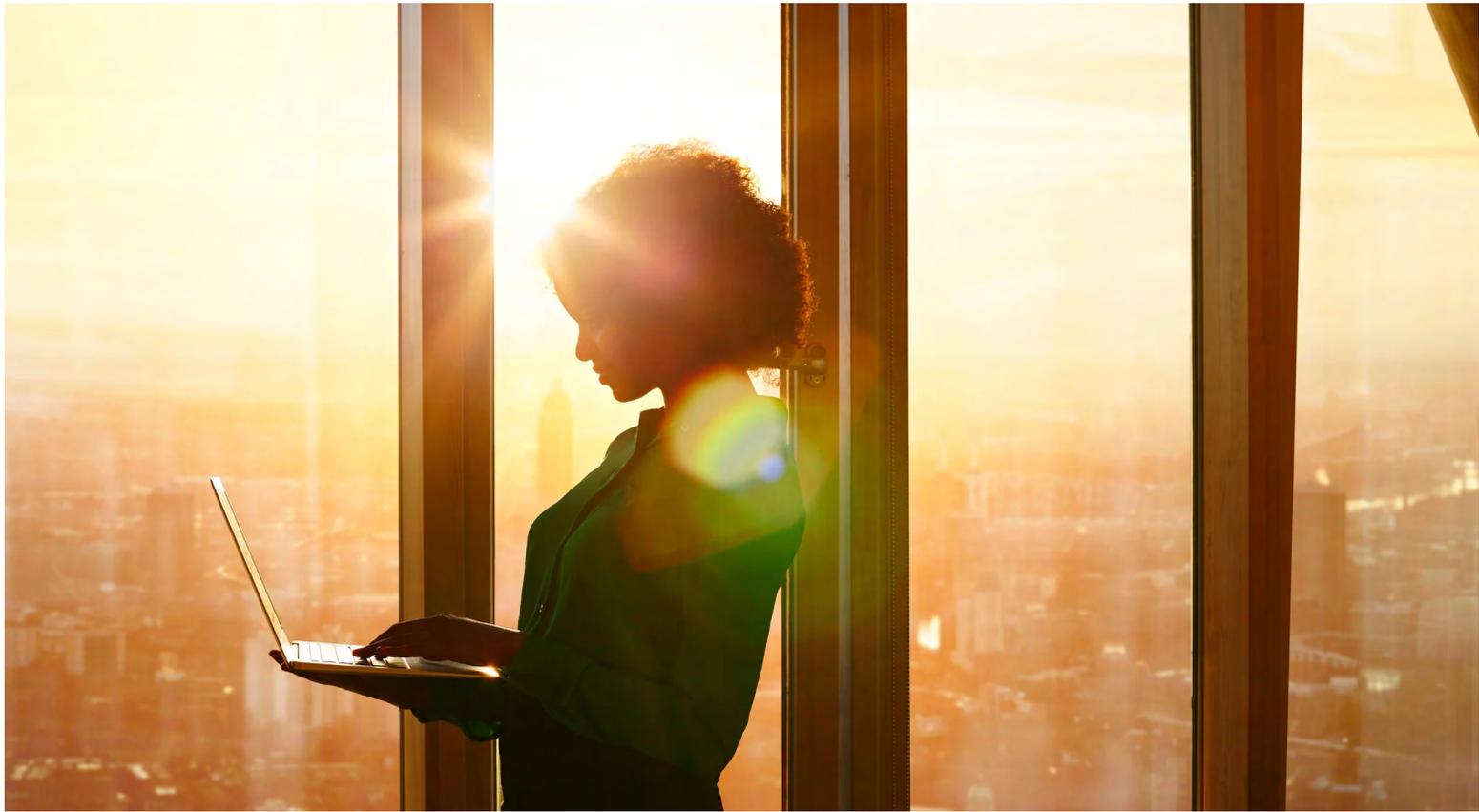
[OFallonChamber.com](http://OFallonChamber.com)

# BUSINESS TRACK ARTICLE

## Top Traits of Inspiring Leaders

by: Refresh Leadership Blog | Express Employment Professionals

<http://www.refreshleadership.com/index.php/2022/05/top-traits-of-inspiring-leaders/>



Behind every successful organization, there is a team of top performers working toward a common goal and inspired by common values and principles. A strong culture can take a middle-of-the-road company and transform it into a paradigm-shifting behemoth of a business. And while a company's culture is defined by shared values, its foundation is laid by leaders who believe in the organization's purpose and inspire workers to adopt the mission as their own.

Inspiration, defined as the process of being mentally stimulated to do something creative, is a priceless ability successful leaders should have. Yet so many people in leadership struggle to inspire their teams. The reason might be they are focusing too much on attempted inspiration as opposed to the characteristics and traits that create an inspiring leader.

### THE ABILITY TO COMMUNICATE THE WHAT AND WHY

The most inspiring leaders have communication skills that not only give clear direction but also dictate the importance and purpose of the tasks at hand. And while communication has been known to be one of the most important skills leaders can have; it's also a skill many lack. According to a

Harris Poll survey, 91% of employees say "communicating well" is the one critical skill their leaders lack. Moreover, 57% of employees say their leaders do not give clear directions. Employees not only need to know what they should do to be successful in their role, but also why their job matters to the overall purpose and mission of the organization. Knowing the why behind the what can inspire employees to take ownership for their part in organizational goals. A recent study also found that clearly communicating overall strategy, purpose, and shared values is critical to an organization's success, with 64% of respondents saying it was a key priority.

### THE ABILITY TO EMPATHIZE WITH EMPLOYEES

Empathy and emotional intelligence have historically been somewhat undervalued skills for leaders. However, modern leaders know that to inspire a team to be the best they can be, you must fully understand your employees and meet them where they are. According to a study by Businessolver, 93% of employees reported they would stay with an empathetic employer; moreover, 82% of employees would leave their position to work for a more empathetic organization. When leaders can empathize with employees, they

are more likely to build trust, loyalty, and engagement in the workplace, which are all needed to cultivate a creative, inspired workforce. Regardless of how successful a leader is, it's nearly impossible to maintain continued success without becoming an empathetic leader.

**THE ABILITY TO DELEGATE AND BUILD NEW LEADERS**

Sometimes, to build inspiration and involvement, leaders push their team to new heights by getting their employees out of their comfort zone and championing them to do things they never thought possible. By delegating tasks and allowing employees to take on new responsibilities and commitments, a leader can help build the next generation of leaders. And

more often than not, employees are seeking to work for leaders who give them more opportunities. According to a Bloom Leadership study, 79% of employees quit due to lack of opportunities to grow professionally, voice their opinions, and receive delegated tasks. However, 94% say they would stay longer with a company if learning opportunities were offered.

**THE ABILITY TO DEVELOP AND TRAIN EMPLOYEES**

Whether by creating training programs or delegating development to HR professionals, an inspiring leader knows the importance of developing employees. A Lorman study found that 56% of human resources managers said training and development is essential to business, yet 59% of employees said they didn't receive workplace training and most of their skills were self-taught. It's imperative to bridge that gap and either cross-train employees or offer third-party development programs to create an inspired team. And while many companies focus on several different employee initiatives, development should be a top priority. One study from ClearCompany found that 68% of employees surveyed cited training and development opportunities as a company's most important policy, so focusing on development is a key skill leaders must have during this tight labor market.

**5 THINGS EVERY FLEXIBLE LEADER UNDERSTANDS**

The face of an effective leader is rapidly changing. If you depend only on one management style... Tomorrow's leaders know that flexibility is critical, and they use the following five keys to lead their people:

- 1. They Embrace the Social for Improved Leadership**  
The digital landscape has changed the way we work. Leaders who embrace the social can better connect with their teams and leverage their networks for improved leadership.
- 2. They Use Situational Awareness to Their Advantage**  
Every situation is different. Leaders who use situational awareness can adapt their management style to the needs of their team and the challenges they face.
- 3. They Consider All Areas When Making Decisions**  
Leaders who consider all areas when making decisions can make more informed choices and avoid common pitfalls.
- 4. They Excel at Coordinating Across Levels**  
The ability to coordinate across levels is essential for effective leadership. Leaders who excel at this can ensure that everyone is working towards the same goals.
- 5. They Can Quickly Adapt Their Management Style**  
Flexibility is key. Leaders who can quickly adapt their management style to the needs of their team and the challenges they face are more likely to succeed.

**Flexibility is a must if you want to become a truly compelling leader. It's time for us to be bold enough to adjust our management styles for the best possible outcome.**

**Did you know** the Chamber offers a Leadership Institute program for young professionals? The class is open to Emerging leaders between ages 21-40 who live or work in O'Fallon or Shiloh with demonstrated community involvement or aspirations to become more involved.

**O'FALLON-SHILOH CHAMBER OF COMMERCE**

**Leadership Institute**

Class of 2023 applications are open

- Meet Monthly
- Identify and develop personalized leadership talents
- Learn about government, non-profits, education, and more
- Engage community leaders

**“The friends and professional connections I've made through Lead In are invaluable. What's more, I feel so much more connected to the community than I did before this opportunity.”**  
-Ryan Johnson  
Director  
O'Fallon Public Library

**QUALIFICATIONS**  
Ages 21-40  
Live or work in O'Fallon/Shiloh

**ACCEPTING APPLICATIONS THROUGH DECEMBER 5TH**

**O'FALLON-SHILOH CHAMBER OF COMMERCE**

Lead In is designed to introduce you to people you might not otherwise meet and provide you education you might not otherwise receive about our community.

We've had a wide range of students complete the program and we encourage you to think "outside the box" when considering colleagues and employees you might refer to apply!

Participants must be willing to commit the necessary time to fully participate in the program. The class tuition is \$349, payable prior to the first meeting.

Lead In meets one afternoon each month from January to September.

Applications are accepted year round with selections being made in mid-December. The deadline to apply for the 2023 class, which starts in January, is December 5, 2022.

You can learn more about the program and apply online on the Chamber Website: [ofallonchamber.com/leadin/](http://ofallonchamber.com/leadin/).

**“LEAD IN IS AN OPPORTUNITY TO LEARN FROM SOME OF THE MOST POLISHED AND SUCCESSFUL LEADERS IN OUR AREA”**

SAM HOPKINS | ASSOCIATE WEALTH ADVISOR  
CAMBRIDGE CAPITAL MANAGEMENT

**“I AM HONORED TO BE A GRADUATE OF LEAD IN, IT HAS MOTIVATED ME TO BE A PART OF THE COMMUNITY AND NOT JUST LIVE IN IT.”**

TARA TUCKER | CENTER MANAGER  
CSL PLASMA

# Scott AFB Open House & Air Show

COMMUNITY PARTNERSHIP OPPORTUNITIES



**TRACY TINSLEY**

Commercial Sponsorship Coordinator  
Bldg. P-10, 215 Heritage Dr.  
Scott AFB, IL 62225  
Office: 618-256-3766  
Email: Tracy.Tinsley.1@us.af.mil

# RAFFLE

- Cooler of goodies  
Winner: Bridgette Jaquot
- Wasabi Sushi 4 - \$25 Gift Cards  
Winner: Doug Jameson
- Nitro Salsa Gift Basket  
Winner: Brett Faulk
- Jack Schmidt Chevrolet O'Fallon 2 - Car Wash Kits  
Winners: Brian Fleshren & David Cozad
- Boarding House Bistro \$25 Gift Card  
Winner: Cheryl Brunsmann
- Gia's Pizza! Pizza!  
Winner: Jerry Mouser
- Calloway Chrome Soft Golf Balls Donated By: Culver's  
Winners: Kurt Rickhoff, Paul Stroh, Chris Klay, and Pat Mandeville

**Grand Prize:** September 30th 7:15 p.m. St. Louis Cardinals vs Pittsburgh Pirates game field box tickets for four (donated by Taylor Roofing)

Winner: Sam Hopkins

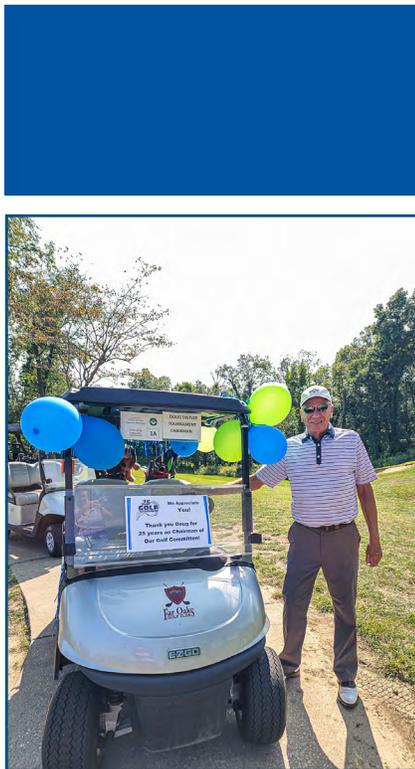
We have our  
Winners!!!

Congrats to our Raffle  
Winners from our Annual  
Golf Tournament!

Thank you to everyone  
that donated prizes!



A very special thank you to Doug Distler - this is his last year chairing our golf committee. Thank you, Doug, for making our tournament a success for all these years! We couldn't have done it without you!





Your Best Medicine<sup>SM</sup> is Right Here.

Memorial Hospital Shiloh is committed to meeting the needs of our community with everything you need available on the Shiloh campus:

- Inpatient, outpatient, emergency care, and diagnostic services
- Family Care Birthing Center
- Children's at Memorial
- Primary care and specialty services from BJC Medical Group
- Specialty care from Washington University Physicians in Illinois, Inc.
- Siteman Cancer Center—the only satellite facility in Illinois

And as part of BJC HealthCare, we are connected to Barnes-Jewish Hospital. It's the world's best medicine right where you live.



memhosp.org

Stay in the know by subscribing to The 618 Now on your favorite podcast app  
New Episodes Every Friday! [The618now.podbean.com](https://www.the618now.com)

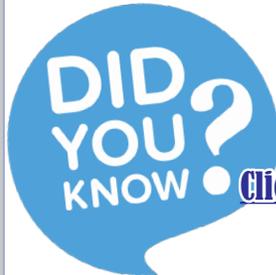
Join us every Friday morning for a snapshot of what's happening in the O'Fallon and Shiloh (Illinois) area right now. We'll give highlights of new developments and projects, details of upcoming events and report on good news happening in our community! Listen to The 618 Now to be in-the-know. This podcast is a production of the O'Fallon-Shiloh Chamber of Commerce and the O'Fallon Weekly.

### LOOKING FOR A TRAIL TO BIKE OR HIKE IN THE METRO EAST?



Check out this Interactive Map from the Metro East Parks and Recreation District! You can pan, zoom, click and activate additional layers to get to where you want to go!

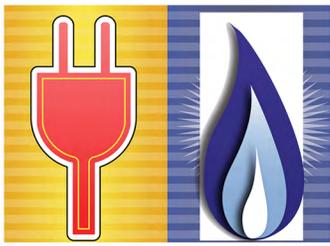
Scan the QR code with your phone's camera or visit [meprd.org/maps.html](https://meprd.org/maps.html)



The O'Fallon Police Department puts out a monthly newsletter with great community information.

[Click to open the full newsletter or click on the images below.](#)





**CEC**

Commercial Energy  
Consultants, LLC

# Commercial Energy Consultants Can Reduce Your Energy Expenses!

Lower your monthly expenses by choosing  
Alternative Energy Suppliers

# Same Energy, Save Money.

It really is that *Simple!*

Mike Grimes  
President  
Commercial Energy  
Consultants, LLC  
877-212-1400  
314-735-4419  
mike@trycec.com

Find out more at:  
**trycec.com**

# MEMBER LUNCHEON

State of The City Address  
with Mayor Herb Roach

**REGISTER NOW**

October 12, 2022 | 11:30 a.m.



R  
S  
V  
P

# BUSINESS

## AFTER HOURS



October 18, 2022 | 5:00 p.m. to 6:30 p.m.

R  
S  
V  
P



Join us October 25, 2022 | 8:30 a.m.

R  
S  
V  
P

# THE HALLOWEEN HUNT PUB CRAWL



SOLVE RIDDLES

SATURDAY  
OCTOBER 29, 2022  
5:00 P.M.

COSTUME  
CONTEST!

**SIGN YOUR TEAM  
UP TODAY!**

BAR HOPPING  
WITH FRIENDS!

WIN PRIZES!

BOARDING HOUSE BISTRO | GEARS | SHOOTERS | 1ST STREET LOUNGE  
PEEL | VFW | GIA'S | MANDY'S | THE LEGION | HEMINGWAY'S

R  
S  
V  
P

**WE  
OUR  
MILITARY**



Our military affairs committee is selling “we love our military” signs.

The cost is \$25 each. That pays for the signs and the profit goes back into military affairs committee. We will use the funds for welcome gifts for new airmen to the dorm, dorm dinners, spouse appreciation day, etc. Anything related to the base that we do.

You can purchase yours online:

<https://militarysigns.itemorder.com/shop/home/>

Then, proudly display it at your business or home during Veterans Day Week (November 10-17). But you don't have to wait for November - show your love for our military as soon as you get your sign!

After you place your online order, you will receive an email to pick up your sign at the O'Fallon-Shiloh Chamber of Commerce, 116 E. 1st Street, O'Fallon, IL during business hours, M-F, 9 a.m. to 4 p.m.

## WANT TO SEE YOUR NAME ON A BILLBOARD?

O'FALLON • SHILOH  
CHAMBER of COMMERCE

EXCLUSIVE OPPORTUNITY TO ADVERTISE ON A DIGITAL BILLBOARD!  
ONLY AVAILABLE TO O'FALLON-SHILOH CHAMBER MEMBERS!

**EAST ST. LOUIS BILLBOARD LOCATION**



**LOCATION:**

**EAST ST. LOUIS**  
INTERSTATE 55/64 AT  
COLLINGSVILLE AVE &  
MARTIN LUTHER KING DR.  
(EASTBOUND, INTO IL)

TYPE: DIGITAL  
SIZE: 14X48'  
TRAFFIC COUNT: 133,110 VEHICLES DAILY  
AD COUNT: 40 SPOTS PER DAY  
AD DURATION: 10 SECONDS

NEED HELP DESIGNING YOUR AD?  
LET US DESIGN IT FOR YOU FOR ONLY \$50!

WANT TO UPDATE OR CHANGE YOUR AD? NO PROBLEM!  
ADS CAN BE UPDATED ONCE PER QUARTER!

QUESTIONS?  
CALL THE CHAMBER!  
618-632-3377



\*All ads must be approved by the O'Fallon-Shiloh Chamber of Commerce before airing. The Chamber reserves the right to refuse to air any ad.

COMPANY NAME: \_\_\_\_\_  
CONTACT PERSON: \_\_\_\_\_  
EMAIL: \_\_\_\_\_  
PHONE: \_\_\_\_\_

CHOOSE YOUR AD OPTION(S): \*SPOT NOT RESERVED UNTIL PAYMENT IS RECEIVED\*

52 WEEKS - \$1,350 \$3.57/DAY 15,600 AD SPOTS SAVINGS OF \$24,700!	32 WEEKS - \$900 \$3.94/DAY 9,600 AD SPOTS SAVINGS OF \$15,120!	20 WEEKS - \$600 \$4.11/DAY 6,000 AD SPOTS SAVINGS OF \$5,655!
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REGULAR COST - \$2,000/4 WEEKS      ALL MONTHS = 28 DAYS

We have 3 open billboard spots available NOW! How would you like to get your business name displayed over 130,000 vehicles a day?

Ads are on a shared billboard - your ad will show 40 times per day for 10 seconds at a time. Purchase an ad for 32 weeks or 20 weeks. Purchase multiple ads for increased visibility!

You can submit an ad graphic or have The Chamber design it for you for only \$50!

Call or email today to reserve your spots before they are GONE!

Chamber@OFallonChamber.com | 618-632-3377

**Exclusive  
Advertising for  
Chamber Members  
Only!**

## GET AN AD IN THE O'FALLON WEEKLY AT SPECIAL CHAMBER MEMBER PRICING!

The Chamber has a monthly 2-page spread in the O'Fallon Weekly. We use this platform to promote community events and information.

As a Chamber Member, YOU can have a business card sized ad on these pages for only \$350 a year! Deadline to reserve your spot is September 15th and they go FAST, so don't wait!!

Email Chamber@OFallonChamber.com to get yours!

**LOW COST ADVERTISING IN THE O'FALLON WEEKLY!**

**AD SPOTS ARE \$350/YEAR**

Reserve your 2.5x3 ad for only \$29 a month!\*

Deadline to reserve your ad is 9/15/22

Don't miss your chance! Ad spots are limited!

Email today to reserve your ad!  
Chamber@OFallonChamber.com

\*12 month commitment and payment in full for the year is required.

Want a bigger ad? Purchase multiple ad spots!

Available ONLY through the Chamber!

# September Ribbon Cuttings

View all our ribbon cutting photos and videos on our website: [OFallonChamber.com](http://OFallonChamber.com)

**A Touch of Heaven Skin & Wellness Therapy**  
3512-A Lebanon Ave (in the Wilke Complex)  
Shiloh, IL 62269  
*Welcome and Congrats!*

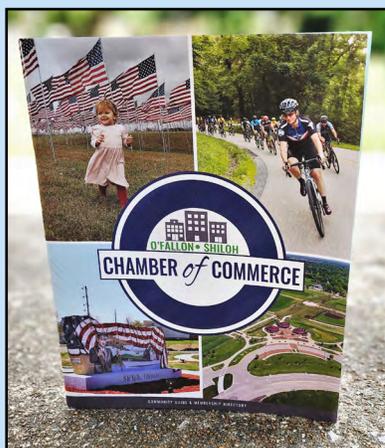


**Bri's Eye Photography**  
OFallon, IL 62269  
*Welcome to O'Fallon!*



**First Bankers Trust**  
821 W Hwy 50, Ste 103  
OFallon, IL 62269

*Congrats on your new O'Fallon location!*

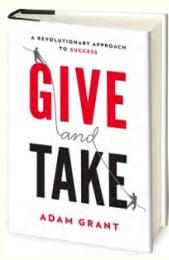


## New Community Guide and Maps are in!

Get your community guide and map at the Chamber office during business hours - Monday through Friday, 9 a.m. to 4 p.m.

View the digital version online: [View Online](#)  
*(The pull out map is only available in the printed version)*

BUY  
(or borrow)  
THE  
BOOK



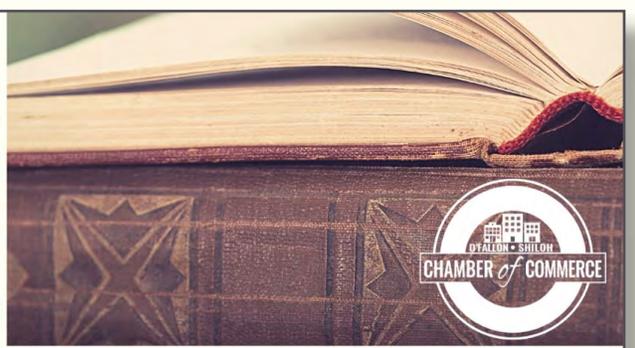
READ  
THE  
BOOK

JOIN US TO  
DISCUSS  
THE BOOK!

Wed, Nov 16 5:30pm

Location: TBA

CHAMBER



# BOOK CLUB

GIVE AND TAKE  
by Adam Grant

How our interactions  
shape our work,  
productivity and success.

WWW.OFALLONCHAMBER.COM

MODERATOR: JUSTIN WARD

BUSINESS  
AFTER HOURS

## CARROLLTON BANK

Our September Business After Hours was hosted by Carrollton Bank. Guests were able to tour the bank while networking and enjoying refreshments. Carrollton Bank offers personal and business checking, mortgages and loans. Join us for our next BAH!



# SALUTE TO OUR STAR INVESTORS

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## TWO STAR INVESTORS



HSHS Medical Group



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## ONE STAR INVESTORS

1st National Bank of Waterloo  
American Family Insurance  
- Scott Buchtel  
Associated Bank  
Auffenberg Dealer Group  
Bank of Belleville  
Bank of O'Fallon  
Belleville News Democrat/O'Fallon  
Progress  
BOS Metro East Banking Center  
Booz Allen Hamilton  
Busey Bank  
C&C Sports  
CEFCU  
Cambridge House O'Fallon  
Cambridge Capital Management, LLC  
Carrollton Bank  
Catholic Community Credit Union  
Central Bank of St. Louis  
Clete's, Inc.  
Clinton Manor Living Center  
Coldwell Banker Brown Realtors  
Commerce Bank  
Country Estate Kennel  
Dierbergs Markets Inc.  
Discount Storage  
Drury Inn & Suites  
Essence Health Care

Farmers & Merchants National Bank  
FCB O'Fallon Bank  
First Bank  
First Bankers Trust Company  
First Community Credit Union  
First Mid Bank & Trust  
Gateway Metro Federal Credit Union  
GCS Credit Union  
Guaranteed Rate Lending  
HD Painting & Stain Co.  
Hilton Garden Inn  
Holland Construction Services  
Illinois American Water  
Jack Schmitt Auto World  
Jack Schmitt Chevrolet of O'Fallon  
KB Homes Powered by KW Pinnacle  
Kerber, Eck & Braeckel, LLP  
Keystone Place at Richland Creek  
Klein's Brand Source  
La Casa Mexicana of O'Fallon  
Lashley Animal Hospital  
Lincoln Surgical Associates, Ltd.  
Lucky Dog Barks and Recreation  
McKendree Metro Rec Plex  
McKendree University  
Merrill Lynch | Woody Gray  
Mid America Oral Surgery Center  
Morrison Plumbing Heating & Air

Navy Federal Credit Union  
O'Fallon Shiloh Towing  
OST Container  
Regency Manor  
Regions Bank  
Revela at O'Fallon  
Sandberg Phoenix  
Serenity & Hope Counseling  
Serra Honda of O'Fallon  
Schaefer Auto Body Centers  
Scott Credit Union  
Sigman Heating and Air Conditioning  
Spectra Graphics  
Taylor Roofing  
The Record Madison/St.Clair  
The Rehabilitation Institute of  
Southern Illinois  
The Regency Conference Center  
Together Credit Union  
Town & Country Bank  
TownePlace Suites by Marriott  
U.S. Bank  
Washington University Physicians  
-Pediatric Specialty Care  
Webster University at SAFB  
Wisper Internet

# BOARD OF DIRECTORS

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## EXECUTIVE BOARD

Jeff Dossett, Board Chair  
Memorial Hospital Belleville | Shiloh

Kevin Meder, Treasurer  
CliftonLarsonAllen

Nathan Klitzing, Vice Chair  
Cambridge Capital Management

Cindy Helmkamp - Imm. Past Chair  
Together Credit Union

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## 2022-2023 BOARD MEMBERS

Dr. Vinay Bhooma  
HSHS St. Elizabeth's Hospital

Susan Schultz  
Holland Construction

### Ex-Officio

Mayor Robert Weilmuenster  
Village of Shiloh

Jon Greenstreet  
Bike Surgeon

Tony Smallman  
BARBER Murphy Group, Inc.

Mayor Herb Roach  
City of O'Fallon

Dan Jackson  
Carrollton Bank

Kevin Welch  
1st National Bank of Waterloo

Melissa Fanning | Lead In  
United Way of Greater St. Louis

Donna Richter  
Southern Illinois Builders Assoc.

Mike Williams  
Serra Honda

### Mayoral Representative

Brenda Kern  
Village of Shiloh

Kurt Schroeder  
Greensfelder, Hemker & Gale, P.C.

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## CHAMBER AMBASSADORS

Don Barkley  
American Red Cross

Nathan Parchman  
Farmers & Merchants National Bank

Raven Trebilcock  
Legacy Planning, LLC

Debbie Brauer

Lindsay Porzeinski  
Home Heating & Cooling

Lisa Vorce  
Thrivent Financial - Lisa Vorce

Jaclyn Gross  
TownePlace Suites by Marriott

Dr. Shelly Severns, DC

Justin Ward  
1st National Bank of Waterloo

Cindy Hill  
Home Instead

Dave Snyder  
Rotary Club of O'Fallon

Sheri Welch

Erik Huber  
Bank of Springfield

Ginni Stajduhar  
Nothing Bundt Cakes - Fairview Hts

Reneé La Bruyere  
Horner & Shiffrin

# MONTHLY CALENDAR

# October



12 [Downtown District Committee Meeting](#)  
8:45 a.m. | City Hall Council Chambers

12 [Member Luncheon | State of the City Address](#)  
11:30 a.m. | O'Fallon Knights of Columbus

13 [Ribbon Cutting | CEFCU](#)  
10:30 a.m. | 450 Regency Park Dr, O'Fallon

18 [Education Committee Meeting](#)  
1:00 p.m. | O'Fallon District 90 Offices

18 [Ribbon Cutting - Revela at O'Fallon](#)  
4:00 p.m. | 1022 East Wesley, O'Fallon

18 [Business After Hours and Ribbon Cutting](#)  
5:00 p.m. | Clark Wealth Partners | 821 W. Hwy 50, Ste 204, O'Fallon

24 [Executive Board Meeting](#)  
1:15 p.m. | Chamber Depot

25 [MAXimize Your Benefits](#)  
8:30 a.m. | Chamber Depot

26 [Groundbreaking - The Oasis](#)  
11:30 a.m. | Adjacent to Thirteen01 Hartman Lakes Apartments, Shiloh

27 [Board of Directors Meeting](#)  
8:15 a.m. | O'Fallon City Hall

29 [Halloween Hunt Pub Crawl](#)  
5:00 p.m. | Downtown District Participating Member

31 [Member Engagement Committee Meeting](#)  
1:15 p.m. | Chamber Depot





# O'FALLON ROTARY CHILDREN'S HALLOWEEN PARADE

October 29, 2022 | 12 p.m.

Downtown, O'Fallon, IL  
(Parade starts at the corner of State and Vine Street)

Parade line-up starts at Noon, costume awards at 1:15 at O'Fallon Station. Stay after the parade and costume awards to go trick or treating at participating downtown businesses!



**O'Fallon Rotary Children's Halloween Parade and Downtown Trick-or-Treat**  
(Saturday, 29 October 2022)

**HALLOWEEN COSTUME PARADE**

**WHERE:** Begins at the corner of State and Vine Streets  
Ends at the corner of East First and Vine Streets

**WHEN:** Parade lineup starts at 12:00 Noon  
Parade begins at 12:30 PM  
Costume awards at 1:15 PM O'Fallon Station

**COSTUME CONTEST CATEGORIES**

- DECORATED BICYCLES/WAGONS
- SUPERHEROS AND VILLAINS
- CHILDREN UNDER 3 YEARS OLD
- SCARES!
- FLOATS
- FAMILY
- PETS

1ST, 2ND, AND 3RD PLACE MEDALS AWARDED IN EACH CATEGORY  
ADDITIONAL 1ST, 2ND, AND 3RD PLACE WINNERS FOR OVERALL BEST COSTUMES

**TRICK-or-TREAT DOWNTOWN**

Trick-or-Treating at numerous Downtown businesses after the parade and presentation of costume awards at O'Fallon Station

**LOOK FOR THE PUMPKIN IN THE WINDOW OF PARTICIPATING STORES**

**FUN FOR ALL**

**PRIZES FOR BEST COSTUMES LOTS OF GAMES**

Parade and Trick-or-Treat brought to you by:  
O'Fallon's Three Rotary Clubs and Downtown Merchants/Businesses

SEE WWW.OFALLONROTARY.ORG



**Rotary Children's Halloween Parade**  
Saturday, 29 October 2022  
Noon until 3:00 PM

**For "Trick-or-Treaters":** Look for participating merchants displaying a **pumpkin poster** in the window of their store

**Parade Route**

\* If parade is cancelled due to rain, costumes will still be judged and awards presented inside O'Fallon Station, as scheduled



## HSHS St. Elizabeth's Hospital Cancer Care Center BREAST CANCER AWARENESS FUN WALK for SURVIVORS & SUPPORTERS

**OCTOBER 15**  
8:30-11AM | MOODY PARK

- **FREE Registration**
- 1.5 mile walk (rain or shine)
- Goodie bag with giveaways
- Free shirt for early registration (while supplies last)
- Health information
- Refreshments provided

**REGISTER AT: [steliz.org/FunWalk](http://steliz.org/FunWalk)**

Presented by:



**DONATIONS WELCOME!** This event is **FREE** to all, but donations of any amount are accepted to support funding dedicated for cancer patients' transportation needs. Thanks in advance for your kind support! **Donate on the registration page.**

O'Fallon-Shiloh Chamber of Commerce  
P.O. Box 371  
116 E. First Street  
O'Fallon, IL 62269  
www.OFallonChamber.com

Services: Maps: First one is free, each additional is \$1

This month's Chamber Tracks Sponsor is:

**Belleville Area Humane Society**

Would you like to be the first page of our next newsletter?  
Let us know! [chamber@ofallonchamber.com](mailto:chamber@ofallonchamber.com) | 618-632-3377

October - December 2022

SAVE THE DATES

ALL EVENTS WILL FOLLOW CURRENT CDC GUIDELINES

**BUSINESS AFTER HOURS (BAH)**  
ANNOUNCEMENTS AND ATTENDANCE PRIZE DRAWINGS ARE AT 6 P.M.

NOTE  
CHANGE  
IN TIMES



**CLARK**  
WEALTH PARTNERS

821 West Hwy 50, Ste 204, O'Fallon  
Tuesday, October 18 • 5-6:30 p.m.



**GREENSFELDER**  
ATTORNEYS AT LAW

821 West Hwy 50, Ste 303, O'Fallon  
Tuesday, November 15 • 5-6:30 p.m.

Holiday  
Party

**The Regency**

CONFERENCE CENTER  
400 Regency Park Drive, O'Fallon  
Tuesday, December 6 • 5-7:30 p.m.

Please RSVP to 632-3377 or [chamber@ofallonchamber.com](mailto:chamber@ofallonchamber.com)

**RESTAURANT ROULETTE**

**NO RESTAURANT ROULETTE IN OCTOBER**

Thursday, November 10 11:30 a.m.  
Thursday, December 15 11:30 a.m.

Have an exceptional  
networking lunch with  
3 to 7 other chamber  
members!

Location at various member restaurants

You RSVP; we tell you the day before where you're going for lunch; you find out who you're having lunch with when you arrive at your table!

**SPEED NETWORKING**

Wednesday, October 5 8:30 a.m.

Location: The Hett • 400 N Alton Street, Lebanon

Speed networking with Mckendree University business students

**BUSINESS OVER BREAKFAST (BOB)**

**NO BOB IN OCTOBER**

Friday, November 18  
**NO BOB IN DECEMBER**

Please join us for speednetworking  
on October 5<sup>th</sup>  
8:00 a.m.



all BOB events located at  
**Public Safety Building • 285 N. Seven Hills Road, O'Fallon**